# Cimgroup

2013

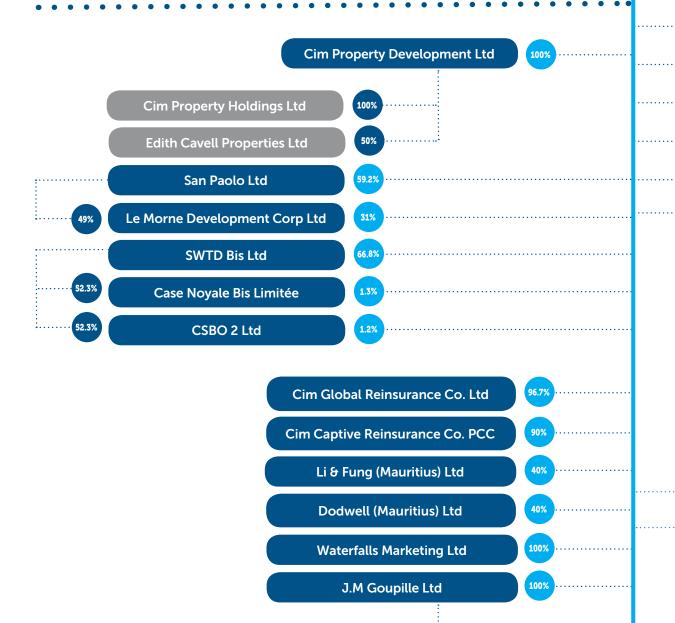


# GROUP STRUCTURE

#### FINANCE

Cim Finance Ltd	100%
Cim Agencies Ltd	100%
Cim Forex Ltd	100%

#### PROPERTY & INVESTMENTS

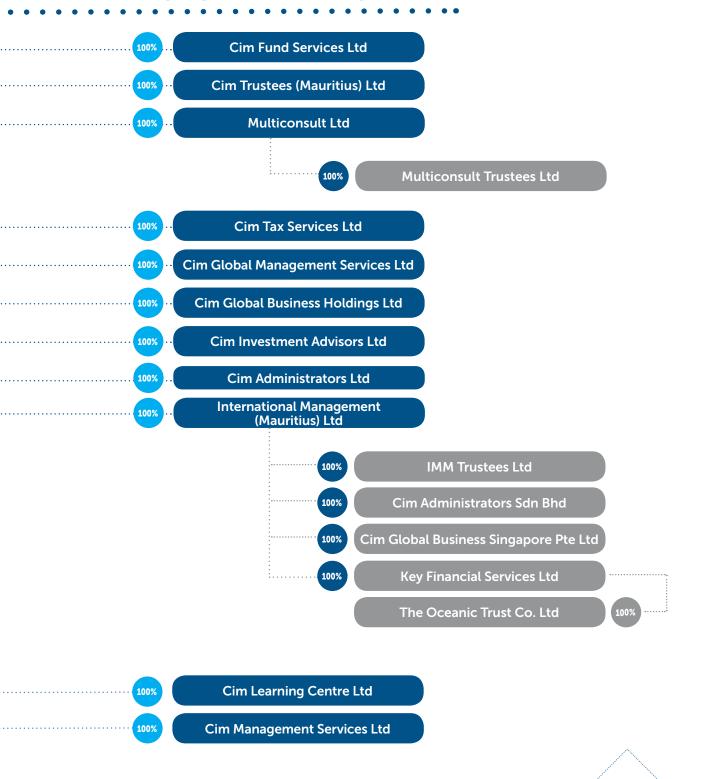


100%

Waterfalls International Ltd

## **Cim Financial Services Ltd**

#### **GLOBAL MANAGEMENT**



# FINANCIAL HIGHLIGHTS

- Group revenue from continuing operations for the financial year grew by 11%. The increase is largely due to improved results of the retail and wholesale businesses and the contribution of the property cluster this year.
- Profit after taxation (PAT) improved by Rs 240 m to Rs 495 m (+ 94%) on account of:
  - Higher profits from continuing operations which grew by Rs 133 m (+ 38%) to Rs 486 m.
  - An exceptional profit of Rs 96 m arising upon the disposal of financial assets.

	2013 Rs 'm	2012 Rs 'm
Revenue from continuing operations	3,246	2,914
Profit from continuing operations before exceptional items	486	353
Profit After Taxation	495	255
Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA)	878	751
Total Assets	8,352	7,919
Shareholders' Fund	2,492	2,151
Market capitalisation	5,621	3,028 <sup>1</sup>

Net Asset Value per share	3.66	3.16
Earnings per share	0.732	0.813
Dividends per share	0.222	0.29 <sup>3</sup>
Debt / Equity Ratio (times)	1.9	2.2

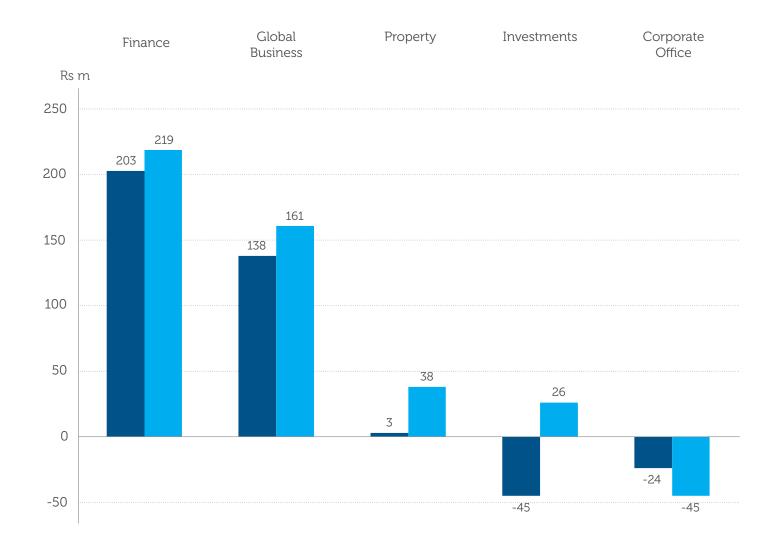
Note 1: 2012 figure based on introductory price of Rs 4.45 per share as at 30 October 2012

Note 2: 2013 figure calculated based on 680,522,310 shares Note 3: 2012 figure calculated based on 315,000,000 shares

5

- The Finance, Global Business, Property and Investments segments all reported a higher PAT than last year. An adverse variance of Rs 21 m was recorded in Corporate office costs due primarily to costs associated with the change of status of the group from an unlisted financial services subsidiary to a listed financial services group.
- EBITDA improved by 17 % to reach Rs 878 m.
- Earnings per share and Dividends per share for 2013 are lower than 2012 despite higher earnings and dividend paid due to the weighted average number of shares used in the calculation (2013: 680,522,130; 2012: 315,000,000).
- Debt to Equity ratio improved to 1.9.

PAT from continuing operations before exceptional items increased by 45% from Rs 275 m to Rs 399 m. The results by business segment are set out below:



2012

# FINANCIAL HIGHLIGHTS

# **Share Price Information**

Cim shares were introduced on the official market of the Stock Exchange of Mauritius on 30 October 2012

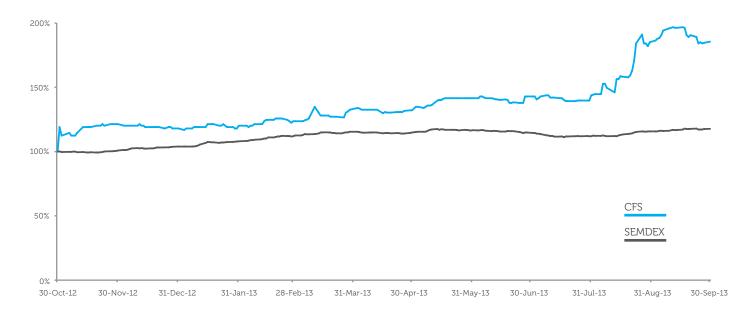
#### **Share Performance**

Base 100: 30 October 2012

Number of shares:

680,522,310

#### **Movement in Share Price**



Share Price (Rs)	30 October 2012 - 30 September 2013
High	8.76
Low	5.00
Price at introduction on SEM	4.45
Closing Price - end of period	8.26
Change over period	86%
Change in Semdex over period	18%

#### **Consolidated Value Added Statement**

Revenue Bought-in materials & services Total value added

Applied as follows:

#### **EMPLOYEES**

Wages, salaries, bonuses, pensions  $\boldsymbol{\vartheta}$  other benefits

#### **GOVERNMENT**

Income Tax

#### **PROVIDERS OF CAPITAL**

Dividends paid Banks & other lenders

#### **REINVESTED**

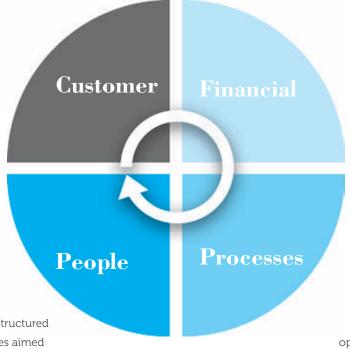
Depreciation & amortisation Retained profit

Sep 13		Sep 12	
Rs m	%	Rs m	%
3,246		2,914	_
(1,639)		(1,543)	
1,607		1,371	
633	39	639	46
87	6	78	6
150	9	92	7
273	17	287	21
423	26	379	28
119	7	111	8
345	22	164	12
464	29	275	20
1,607	100	1,371	100

Note: The above statement excludes any amount of Value Added Tax paid or collected.

#### **Key Strategic Drivers**

To expand our geographic footprint to better serve our existing clients and to open new markets To actively search for and invest in new sustainable financial services businesses that expand the Cim value proposition



**BUSINESS REPORTS** 

To invest in our people through structured learning and development courses aimed at enhancing leadership capability and Cim Group sustainability

To continue to raise and maintain operational standards to world-class levels across our businesses







# **CHAIRMAN'S MESSAGE**

During the year under review, the performance of economies around the world started to improve; this was particularly the case for the US economy and to a lesser extent for that of the United Kingdom. With the exception of Germany, the economies of the eurozone and Mauritius' main market continued to struggle. However, the diversification of markets being pursued by operators in the tourist and garment-manufacturing sectors started bearing fruit, with more tourists coming from China and more garments being sold on the African market. Mauritius and India have still not settled their differences as to how the Double Tax Avoidance Agreement (DTAA) should be amended, which means that uncertainty continued. This had a negative effect on Mauritius as an offshore jurisdiction. Growth in the Mauritian economy was modest at 3.4%. The construction sector in particular has been struggling and will continue to do so in 2014. All the above led to a decline in confidence in both the business and consumer sectors.

Against such an economic backdrop, Cim's performance was very encouraging. Cim Finance had another excellent year with significant growth both in its balance sheet and profitability. Cim Global Management also improved its performance in what was a very difficult market. The management changes and rationalisation of certain activities in Galaxy and Goupille led to a return to profitability in that sector.

In May 2013, Cim raised Rs 750 million from the successful issue of a Medium-Term Note (MTN). Encouragingly, the issue was oversubscribed and the sum raised was partly used for match funding, a risk-control measure that better aligns funding mechanisms to asset requirements. The 5.55% rate of interest at which the MTN was issued has enabled Cim to reduce its funding costs.

2014 looks promising. It seems that the tourism industry, in the doldrums since 2009, may have a better year, which should give a boost to the Mauritian economy. So far as Cim is concerned, we will welcome a new CEO, Paul Leech. Cim Global Management has also recruited a new CEO in the person of Oliver Hare, in post as from November 2013. We believe that the leadership capabilities they will bring to our team will enable the Group to increase its revenues, especially in the Global Business sector.

# "In May 2013, Cim raised Rs 750 million from the successful issue of a Medium-Term Note"

Meanwhile, I would like to thank Vaughan Heberden, his management team and all Cim staff for their hard work and sterling performance in 2013. I would also like to thank Vaughan for the important contribution that he has made to Cim since he joined as CEO some 6 years ago and wish him well in his future undertakings.

Finally, I would like to thank my fellow Directors for all the help, advice and support they have given me and the Company over the last twelve months.

Tim Taylor

**Tim Taylor**Chairman







## **DIRECTORS' PROFILES**



#### 1. TIMOTHY TAYLOR – Non-Executive Director and Chairman

Timothy Taylor, born in Mauritius in 1946, holds a BA (Hons) in Industrial Economics from Nottingham University. He worked in the United Kingdom until 1972 when he returned to Mauritius and joined Rogers & Co. He became Chief Executive of Rogers in 1999, retiring in December 2006. He was then Non-Executive Chairman of Rogers from 2007 to October 2012. He is the Chairman of Scott & Co, one of Mauritius' oldest commercial concerns. He is also the Chairman of the National Committee on Corporate Governance and a previous Chairman of the Mauritius Chamber of Commerce and Industry, as well as being Honorary Consul of Norway in Mauritius. He has always had an interest in environmental and conservation issues and has been a member of the Council of the Mauritian Wildlife Foundation since 2006 and President since 2009.

Directorship in other listed companies: none.

Vaughan Heberden, born in 1960, was educated at St John's College, Johannesburg, and obtained a BA and a LLB degree at the University of the Witwatersrand. Although a lawyer by training, he has over twenty-five years' experience in business, mainly in the financial services sector with major local and international financial institutions. During his career, Vaughan has been a Director at UAL Investment Planning Services

(a subsidiary of UAL Merchant Bank), CEO of Ansbacher in South Africa (the private banking arm of the First Rand Group), and Director Southern and East Africa for Barclays International and Private Banking. In addition, Vaughan has served on the boards of a number of international financial services and fiduciary companies. Vaughan is the Chairman of the Board of Trustees of Global Finance Mauritius, was a Director of the Mauritius Institute of Directors until September 2013 and a member of the Court of the University of

Directorship in other listed companies: none.

Mauritius.

#### 3. COLIN TAYLOR - Non-Executive Director

Colin Taylor, born in 1965, holds a BSc (Hons) in Engineering with Business Studies from Portsmouth University and an MSc in Management from Imperial College London. He joined Taylor Smith and Company in 1990 as Project Manager and was appointed Managing Director in 1994. From 1999 to 2004, he was Executive Director of Rogers' Engineering Cluster. He is presently Chief Executive of the Taylor Smith Group and the Honorary Consul of Sweden in Mauritius.

Directorship in other listed companies: none.



#### 4. PAUL LEECH - Independent Director<sup>1</sup>

Paul Leech, born in 1956, holds a BA (Hons) in Geography from the University of Birmingham and was accepted in 1982 as an Associate of the Chartered Institute of Bankers. He had a 33-year international banking career with the HSBC Group during which he held senior positions in Asia, the Middle East, Europe and Africa. Whilst leading the Group's OECD and emerging market banks, he gained wide experience in consumer and wholesale banking and mid-market businesses. He left HSBC in 2010 as Head of International in which post he was responsible for the regional management of 11 Asian countries. He is currently Managing Director of Knapton Advisory, an advisory and consulting firm based in Hong Kong.

Directorship in other listed companies: none.

 $^1$  Independent Director up to 16 July 2013 when he was appointed as the new Chief Executive Officer of the Cim Group with effect from 1 January 2014.

#### 5. JEAN PIERRE CLAUDIO LIM KONG -**Executive Director and Chief Finance Executive**

Jean Pierre Lim Kong, born in 1969, is an Associate of the Institute of Chartered Accountants in England and Wales and holds a BSc (Hons) in Mathematics and Management Studies from King's College London. Prior to joining the Cim Group, Jean Pierre worked for KPMG's audit practice in London for six years. He then worked in the business advisory departments of KPMG and DCDM Consulting in Mauritius before joining Innodis as General Manager for Finance and Administration from 2000 to 2005. Jean Pierre joined the Cim Group in September 2005 as Managing Director of Cim Finance and Cim Leasing and subsequently became the Cim Group's Chief Finance Executive in June 2008. He is a board member of the Mauritius Institute of Directors since October 2013.

Directorship in other listed companies: none.



CHAIRMAN'S & CEO'S

**BUSINESS REPORTS** 

# **DIRECTORS' PROFILES**





# 6

#### 6. MATTHEW TAYLOR - Non-Executive Director

Matthew Taylor, born in 1974, holds a BSc (Hons) in Retail Management from the University of Surrey. He joined Rogers in 2000 as Project Manager in the Planning and Development Department. He was the Executive Director Retail of Scott & Co from 2007 to January 2013 and is currently the firm's CEO.

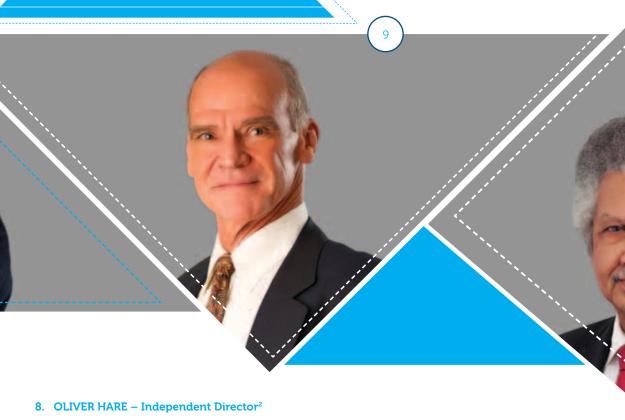
Directorship in other listed companies: none.

#### 7. PHILIP TAYLOR - Non-Executive Director

Philip Taylor, born in 1967 in Mauritius, graduated from the University of Surrey in 1989 after reading Hotel Management. He then worked for three years with Hilton International in London. After completing an MBA in England in 1994, Philip moved into the logistics, shipping and airport ground-handling business with the Rogers Group in Mauritius, and headed the Rogers Group's diversified international development. In 2004, Philip left Rogers to set up his own businesses with a focus on the Indian Ocean islands and Africa. His involvements over the past few years have been diverse, with a focus on the region's hotel and tourism industry. He is the Honorary Consul of Finland in Mauritius.

Directorship in other listed companies: none.





Oliver Hare, born in 1964, holds a BA (Hons) in Economics. He started his career in the United Kingdom in trading and sales before assuming management positions which included leading an equity sales team in Madrid and handling institutional clients and product distribution in Paris. He was also responsible for global product distribution in Zurich. He was Managing Director of the Equities Division of UBS for 15 years and then Managing Director of Banque Piguet in Geneva. He later founded the Helvetica Group, where he was Chief Executive Officer. He was a Director of CI Funds Group, investment specialists in South-East Asia, the Middle East and Africa, before taking up the role of Chief Executive Officer of the Cim Global Management businesses.

Directorship in other listed companies: none.

<sup>2</sup> Independent Director up to 12 August 2013 when he was appointed as the new Chief Executive Officer of the Cim Global Management businesses with effect from 4 November 2013.

#### 9. MARCEL DESCROIZILLES - Independent Director

Marcel Descroizilles, born in 1949, is a Fellow of the Institute of Chartered Accountants in England and Wales. Between 1976 and 1996, he was Finance Manager of a number of Shell Group companies. From 1996, he was Managing Director of Esso Mauritius, until his retirement in December 2005. Marcel is also a Director of a number of companies in the offshore sector. Marcel is the Chairman of the Group's Risk Management and Audit Committee.

Directorship in other listed companies: none.

#### 10. LOUIS AMÉDÉE DARGA – Independent Director

Louis Amédée Darga, born in 1951, is currently the Chairperson of Enterprise Mauritius and is also the Managing Partner of StraConsult, a management and economic development consulting firm. He is a Honorary Fellow of the Institute of Engineers in Mauritius as well as a Fellow of the Mauritius Institute of Directors. He is also currently Chairman of the Managing Committee of the University of Mauritius Trust. He is a former member of parliament in Mauritius, and a former Minister. He also served as a Mayor of the town of Curepipe. He is a trustee of the Southern and Eastern African Trade and Information Network (Seatini), a member of the African Association of Political Science since 1977 and a former executive member of the organisation. He served from 2005 to 2011 as a Member of the Bureau of the Committee on Human Development and Civil Society of the U.N Economic Commission for Africa.

Directorship in other listed companies: Alteo Limited.

FINANCIAL HIGHLIGHTS

CHAIRMAN'S & CEO'S

MESSAGES







# **CEO'S MESSAGE**

The 2012/13 financial year was a watershed year in the existence of the Cim Group. Cim Financial Services Ltd, the Group holding company, was listed on the Stock Exchange of Mauritius on 30 October 2012 marking its metamorphosis from an unlisted financial services subsidiary to a listed holding company over the few short years of its existence. The market has responded favourably to the introduction of Cim and the share price remained on an upward trend throughout the year, rising to Rs 8.26 per share on 30 September 2013, an increase of 86% on the introductory listing price.

Performance within the various business units was generally sound with a combined profit after tax of Rs 495 million, comprising of Rs 399 million attributable to continuing business operations and Rs 96 million of discontinued activities and exceptional items. These results reflect a satisfactory increase on the Rs 255 million of the previous year. However, it should be borne in mind that the results for the prior year were anomalous as they reflected the restructuring of the Group prior to listing and did not include the property revenues because of the timing of the transfer. That said, the results reflect credit on the endeavours of the various businesses in a difficult commercial environment both locally and internationally.

The retail trading businesses, which are important feeders to the retail credit operations, performed exceptionally well in the first four months of the year. That they then maintained earnings during the leaner months to achieve profit after tax of Rs 11.4 million against last year's loss of Rs 52.1 million is the beginning of a change in the fortunes of this segment of the business. The various retail credit businesses within Cim Finance continued to perform soundly and steadily with profit after tax of Rs 214.2 million, up to 9% from last year's Rs 197.0 million.

"Share price remained on an upward trend throughout the year, rising to Rs 8.26 per share on 30 September 2013, an increase of 86% on the introductory listing price."

The global management businesses were somewhat more profitable than in recent years with profit after tax of Rs 160.8 million, an increase of 16% on the 2011/12 year, mainly as a result of the management of operating costs, foreign exchange gains and increased business from existing clients. The property cluster produced profit after tax of Rs 38.0 million in its debut year in the Group and, as was indicated in the previous Annual Report, an assessment of the various investments was undertaken which resulted in disposals where investments were not aligned with Cim's core functions.

Corporate costs increased during the year as a result of the incorporation of a specialist internal audit function and other corporate governance requirements of a listed financial services entity. Certain retirement funding obligations were transferred into Cim and some one-off consultancy expenditure was incurred during the year.

Looking beyond the numbers, it is appropriate to highlight a number of strategic activities within the various business units that have either produced results during the year in question or will do so in the near future, as well as anticipating specific issues that may impact on the Cim Group. In the retail trading business, a number of measures were taken to improve sales and marketing effectiveness and manage overheads and this resulted in a significant improvement in performance. Management of the businesses was outsourced to retail and distribution specialists Taylor Smith & Sons Ltd (TSS) and a new leadership team under the guidance of CEO, Clovis Wong, was assembled and a significant number of initiatives undertaken. These retail businesses will be consolidated into one corporate entity which will have a number of financial benefits. Meanwhile, a rebranding exercise is currently under way and will be followed by a facelift of all Galaxy retail outlets, coupled with ongoing customer service initiatives. Operating models, business lines and product mix are being reviewed to ensure a retail electronic goods business that is in line with trends in the 21st century.

Cim Finance continues to be the domestic cornerstone of the Cim Group. All elements of this business reported increased profits during the year and it is encouraging to note the increase of non-interest revenue from recently introduced product lines. The card issuing and acquiring business is maturing and morphing into a more rounded payments business with the establishment of an e-commerce capability that will enable Cim Finance to expand its acquiring possibilities beyond the confines of a relatively small domestic market.

Cim Finance has expanded its executive team with the recruitment of key executives from other markets to focus on card acquiring/payments and business development, with an eye to the expansion of this business whilst adding depth to management resources. In addition, further work has been done on refining the credit scoring model which reduces the risk of accepting potentially unsound clients. An e-connect platform was also introduced for Cim cardholders.

## "It is encouraging to note the increase of non-interest revenue from recently introduced product lines."

Global Management activities were consolidated in the Les Cascades building, with the entire business under one roof. Emphasis has been placed on providing clients with a greater range of services that will assist them in building substance in Mauritius in line with growing international requirements and to amendments of the Financial Services Act 2007 to centralise global administration and treasury management activities. It was announced that the Global Business Guidelines were being amended to reflect greater requirements of substance, management and control in Mauritius for GBC 1 companies with effect from January 2015.

Mounting pressure on international financial centres as a result of G20 concerns about base erosion and profit shifting are likely to continue to have an effect on the industry in the medium term. This, coupled with the decline of the Indian rupee and concomitant market underperformance, will continue to affect one of Mauritius' traditional sources of business, whilst equivalent volumes of African business, although developing, will take time to materialise. New sources of revenue and enhanced value propositions are prerequisites for growth in this environment.

FINANCIAL HIGHLIGHTS

## **CEO'S MESSAGE**

As mentioned earlier, the review of the investment portfolio that Cim acquired in 2012 resulted in the sale of the 49% shareholding in the Mediterranean Shipping Company (Mauritius) Ltd, followed, at the beginning of the third quarter, by the disposal of the 29% shareholding in Lafarge (Mauritius) Ltd. The disposal of the 34.5% shareholding in Savignac (Pty) Ltd was undertaken in the fourth quarter. The sale of non-core assets represents an exceptional profit of Rs 96 million and the proceeds will be applied in the businesses.

# "The sale of non-core assets represents an exceptional profit of Rs 96 million."

The property portfolio represents a significant proportion of the Group's assets. Management, in conjunction with property experts and Cim's facilities management provider, is in the process of reviewing and, where necessary, upgrading those properties that are critical to this portfolio and that support the Cim Group brand. To this end, Les Cascades and Manhattan properties in Port Louis will be undergoing refurbishment over the next few months, whilst Management has already embarked upon the development of a strategic plan for this segment of the business.

The issues of risk management, corporate governance and long-term sustainability are priorities. Corporate governance and risk management and audit are reviewed at operating subsidiary levels as well as group level by board subcommittees. In addition, there have been a number of significant initiatives implemented within Cim designed to build its longer term strength and sustainability as an organisation and as a brand, including:

- The establishment of a Cim internal audit and risk management team for the identification of control weaknesses in our various businesses as well as an improved risk management capability which will integrate with the well-established compliance framework within the businesses.
- An internal focus on health and wellness designed to promote awareness and health consciousness amongst Cim staff. The theme of health and wellness is important in an organisation such as Cim as the benefits translate into healthier employees, a decrease in absenteeism and improved productivity and sustainability.
- Ongoing CSR involvement and education of staff in terms of corporate social responsibility, whilst disbursing in excess of Rs 8 million in the course of the financial year to NGOs that form part of the Cim CSR programme.

This is a long-term commitment and one that is undertaken in conjunction with a number of deserving causes. Commitment to corporate social responsibility is not something that is undertaken solely by Cim's head office. It is a responsibility in which all members of staff are encouraged to participate.

The continuation of a series of supervisory and management programmes in conjunction with Harvard Distance Learning and the University of Mauritius, designed to develop and enhance Cim's depth of leadership and management capability. More than 250 members of staff, supervisors to senior managers, have participated in these demanding programmes. The Orbit senior management programme was completed during the year. Feedback from these programmes has been positive and encouraging as Cim continues to strive to meet demanding strategic objectives.

# "Cim's CSR programme disbursed in excess of Rs 8 million in the course of the financial year."

All in all, the 2012/13 financial year was one of sound performance in an economic environment that is not without its complications and where economic commentators are still unable to identify any meaningful upturn. I would like to thank all members of the Cim community for their passion, performance and integrity that enabled the Group to continue to grow its profits and build a meaningful brand in financial services.

### "2012-2013 financial year was one of sound performance in an uncertain economic environment."

I step down as the Group Chief Executive of Cim at the end of December 2013. It has been an incredible journey over the last six years in which Cim has achieved a number of milestones in its development as a financial services organisation. The acquisition and integration of Multiconsult into the Group, the development of a unitary brand philosophy, the restructuring of the insurance businesses, the learning and development courses designed to underpin sustainability, the restructuring of the Group prior to listing and the listing itself, to name but a few of the highlights, have been integral to the growth of this organisation. However, it is the people who make up Cim to whom I would like to pay tribute; from bright-eved youngsters with hard-earned qualifications to loyal retainers who have served this organisation for a significant portion of their working lives, I have been buoyed and humbled by their aptitude to embrace Cim's cause and take it to where it is today.

It has been my pleasure and my privilege to be a part of Cim and it is appropriate to take this opportunity to thank my friends and colleagues in Cim for everything that they have done during my tenure - I could never forget you.

To the Chairman and the Board of Directors of Cim, thank you for the opportunity to lead the organisation over the last six years. To my successor, Paul Leech, and his management team, bonne chance - I have no doubt that you will take the Cim Group into the next phase of its development and growth.

Vaughan Heberden

FINANCIAL HIGHLIGHTS

Chief Executive Officer

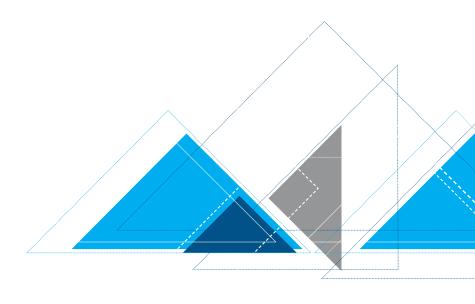
**BUSINESS REPORTS** 





# SENIOR EXECUTIVES' PROFILES





#### 4. CYRIL CHUNG KAI TO - Managing Director, Cim Finance

Cyril Chung Kai To, born in 1954, is a Fellow of the Association of Chartered Certified Accountants (UK). Prior to joining the Cim Group, Cyril has been involved in auditing for fourteen years. He has worked successively for Arthur Andersen in Paris and DCDM in Mauritius as Audit Manager, before moving to Waterfalls Trading as Administrative Manager in 1992. He joined Cim Finance in 1993 as Manager and subsequently took office as General Manager in 2006 and Managing Director in June 2008.



#### 3. RENU AUDIT - Chief Legal & Compliance Executive

Renu Audit, born in 1968, joined the Cim Group as Head of Legal and Compliance in September 2008. This followed nine years of service in the Mauritius Financial Services Commission where she headed its Legal and Enforcement Department. Legally qualified in India, Mauritius and the UK, she has developed not only extensive knowledge of the supervisory and legal framework in the financial services sector but also a lot of practical know-how of doing business in Mauritius and dealing with the Government and its agencies.



FINANCIAL HIGHLIGHTS

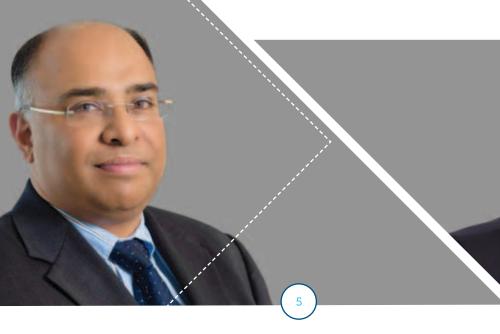
CHAIRMAN'S & CEO'S

MESSAGES

# SENIOR EXECUTIVES' PROFILES

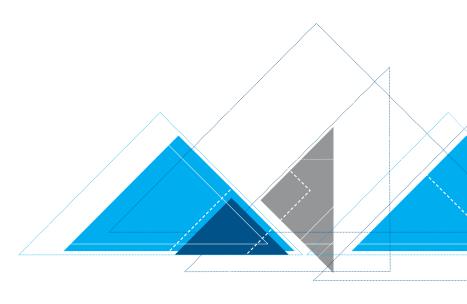
#### 6. VANESHA PAREEMAMUN – Group Head of Human Resources

Vanesha Pareemamun, born in 1969, holds a BSc Econ. in Economics and Management from the University of Wales College of Cardiff, UK. She also has an MBA with specialisation in Human Resources from the University of Mauritius. She joined the Cim Group in 2008 as Head of Human Resources, Cim Finance and subsequently became Group Head of Human Resources in August 2013. Prior to joining the Cim Group, Vanesha worked as an Economist for 10 years at the Ministry of Finance and Economic Development. She then worked as Manager Human Resources at the Business Parks of Mauritius and the Mauritius Housing Company Ltd.



#### 5. GARY GOWREA - Managing Director, Cim Tax Services

Gary Gowrea, born in 1966, is a Fellow of the Association of Chartered Certified Accountants (UK) and a Fellow member of the Mauritius Institute of Directors. He holds a Diploma in International Taxation. He completed his M.Sc. in Accounting from De Monfort University in Leicester, UK. Gary is a Member of the Society of Trust and Estate Practitioners (UK) and the International Fiscal Association. He has more than fifteen years' experience in international tax and advises on tax structures set up by multinational corporations, fund managers and high net-worth individuals. Gary is also a member of the operational committee of Global Finance Mauritius and sits on various committees dealing with fiscal matters as well as double taxation avoidance agreements. He has been a speaker at several local and international conferences.



#### 8. BILAL SASSA - Managing Director, Cim Global Management

Bilal Sassa, born in 1973, holds a B.Com in Economics from the University of Natal, Pietermaritzburg, South Africa. He also holds a stockbroking licence from the Financial Services Commission. Bilal joined Cim Stockbrokers as an analyst and then became General Manager of this operation in 2005. He was appointed Managing Director of International Management Mauritius Limited (IMM) in June 2008. In September 2009, he took over the role of Chief Sales & Marketing Officer of the Global Business Companies which he occupied until April 2011. Bilal was appointed Managing Director of Cim Global Management in May 2011. Bilal has been a Director of the Stock Exchange of Mauritius and the Vice Chairman of the Central Depository & Settlement Co. Ltd.



Sheila Ujoodha, born in 1971, holds a BSc (Hons) in Accounting. She is a Fellow of the Association of Chartered Certified Accountants (FCCA). Her memberships extend to the Chartered Institute of Internal Auditors in the UK, Mauritius Institute of Professional Accountants and Mauritius Institute of Directors. She joined British American Tobacco (Mauritius) as the Internal Audit Manager in 2001. In March 2005, she was employed as General Manager of the Risk & Audit Department of Rogers and was subsequently appointed as Chief Risk & Audit Executive in 2007. Sheila joined the Cim Group in the same capacity in October 2012.





# **BUSINESS REPORTS**

#### **Cim Finance**

#### **Market Overview**

2013 was an eventful year with changes in the Hire Purchase and Credit Sale legislation taking effect in November 2012 and heightened competition prevailing in the sector throughout the year. Despite operating in such a highly competitive financial services market, Cim Finance has managed to maintain a significant presence in the various market segments in which it operates. It provides hire purchase facilities through its network of dealers and is generally seen by clients as an alternative way to finance purchases. It is the only non-banking credit card issuer and acquirer in Mauritius accredited by MasterCard and Visa, an area that has continued to grow satisfactorily since its launch. Cim Finance also has a major presence amongst SMEs in the leasing and factoring sectors.

The consumer finance activity was impacted by a reduction in the rate of interest chargeable on hire purchase transactions, down from 24.8% to 19%, following the revisions in the Hire Purchase and Credit Sale Act which came into force in November 2012. There was also heightened competitive activity in this sector with banks offering new consumer credit products and payment methods. We are pleased to report that despite these challenges, Cim Finance has maintained growth in this sector, thanks to its extensive dealer network and its continuous efforts to better serve its clients.

On the credit card front, competition amongst card issuers and acquirers (institutions that handle card transactions) is on the rise. Market penetration and increases in card holder numbers is becoming more difficult as banks are actively promoting their own debit and prepaid cards.

The leasing market remained highly competitive, with a few leasing companies integrating the banking sector, resulting in very attractive rates. Through the State Investment Corporation, the Government introduced a Leasing Equipment Modernisation Scheme (LEMS) in foreign currency, investing Rs 1 billion into a fund in the form of euros, US dollars and pounds sterling. Leasing companies borrow from the fund in foreign currency and lease the equipment in the same currency at a rate fixed by the Government. The aim of this scheme is to

enhance business competitiveness through the modernisation of production equipment and processes.

On the factoring side, a Credit Financing Scheme was introduced by the Government but this did not generate any major improvement on factoring turnover or increase in SME volumes.

Financing trends seen abroad have started to infiltrate Mauritius and are likely to produce significant changes locally. These will present opportunities for Cim Finance to increase its penetration in the sectors in which it operates.

#### **Financial and Operational Performance Review**

Gross interest income grew by 3% to Rs 721 million and non-interest income increased by 10% to Rs 347 million. This revenue growth was fuelled mainly by increased volumes in our hire purchase and card related activities.

Non interest expenses (excluding depreciation and amortisation) amounted to Rs 501 million. Our cost to income ratio increased marginally from 63% in 2012 to 64% in 2013. Profit After Taxation grew from Rs 197 million to Rs 214 million, despite unsettled financial conditions and the structural challenges in the industry.

The Debt to Equity ratio of Cim Finance remained unchanged from last year at 5.9. The market remained highly liquid, enabling Cim Finance to make use of short-term money market-line facilities at attractive rates. At Group level, the holding Company, Cim Financial Services Ltd, availed itself of the favourable market liquidity conditions to issue Rs 750 million of term notes of a tenor of five years and bearing a fixed interest rate of 5.55% per annum. Part of the proceeds of the issue has been used by Cim Finance to lock-in financing at competitive rates.

From an operational perspective, Cim Finance's hire purchase activities have been continuously enhanced through incremental improvements in the credit application process.

Further improvements are under way, with the introduction of a new behavioural score card. This new application score card will enable the business to manage the flow of applications even better. It will take into account past client behaviour to predict future patterns of payment and will calculate performance metrics for each customer on a monthly basis. The credit protection plan which offers protection from risks such as fire, death, permanent disablement and retrenchment, continues to be well received by our clients.

Connections from wireless point-of-sale terminals, which at times proved unstable, were upgraded to a fixed line SHDSL (single-pair high-speed digital subscriber line). This has greatly helped maintain confidence amongst Cim Finance's high-volume acquiring merchants, especially in the supermarket sector. This, coupled with focus marketing initiatives, has enabled significant growth in card acquiring volumes. Furthermore, a data warehouse was developed for card transactions, which is integrated with Microsoft Excel, to enable users to define and generate their own reports. The system can also generate standard reports for MasterCard and Visa reporting.

## "Profit After Taxation grew from Rs 197 million to Rs 214 million, despite unsettled financial conditions and the structural challenges in the industry."

The telephone system in the Customer Accounts Department was upgraded during the year to be able to record both incoming and outgoing calls. The system is also used for training purposes. For customer convenience, a dedicated customer service system was set up particularly to handle balance enquiries and any complaints.

The Debtors Management System was redesigned, replacing collection on an account basis in favour of a single client contact.

An e-connect platform was launched in June 2013, for which more than 4,000 customers had registered by the end of the financial year.

The platform enables hire purchase and card clients to view their accounts via the internet and to send text-message queries on their balances.

Cim Finance continued to invest in staff development. Regular training was conducted on new legislation and on control enhancements. Nine senior managers followed high-level personal development courses and received personal coaching and this is expected to greatly benefit the organisation as a whole. A health and safety week was also organised, during which staff had the opportunity to attend sessions on road safety and on healthy eating.

#### **Looking Ahead**

Going forward, Cim Finance will continue to focus on conducting key aspects of the business, namely client acceptance, treasury management and receivables management, on sound and prudent principles. There will also be strong focus on achieving further improvements in core processes through the use of enabling technologies and process automation as far as possible. Service excellence and customer satisfaction remain at the heart of everything we do. Achieving visible improvements in customer service levels will be a key objective for the coming year.

Management of overheads will also be a priority area with the objective of achieving further reductions to the cost to income ratio of the Company through economies of scale and through revenue enhancement initiatives. A number of product line extensions are being actively pursued and the Group is gearing itself up to tap into opportunities of establishing a presence in regional markets or of offering its services internationally. Prospects for the business remain good despite challenging market conditions and the relative maturity of the sector.

#### Cim Forex

The year under review was not an easy one, resulting in Profit After Taxation of less than Rs 5 million. It was marked by high market volatility and intensified competition so that margins were heavily squeezed. Cim Forex's performance was also affected by falling demand for foreign exchange.

On a more positive note, business flows from various parts of the Group were maintained or increased partly as a result of increased awareness of Cim Forex's ability to provide treasury and other advisory services within the Group.

With the recent developments in the Cim Group, the focus going forward will be on business growth, although current adverse circumstances may persist for a much longer period of time than most analysts had initially predicted.





# **BUSINESS REPORTS**

#### **Global Management**

#### **Market Overview**

The Global environment faced some headwinds during the year under review with the on-going discussions about the India/Mauritius treaty adding to uncertainty. The amendments to the Double Taxation Avoidance Agreement (DTAA) with South Africa and the proposed changes to the Mozambique one together with tighter compliance framework all contributed to a more difficult environment.

The global management businesses held up relatively well despite these challenges currently looming both in terms of potential changes to treaties and the overall macro-economic environment, neither of which have been very conducive to cross-border investment. The number of companies set up in the jurisdiction continued to grow and the proportion of businesses looking at doing business in Africa showed encouraging signs of development, albeit from a low base.

The enactment of the Limited Partnership Act and Foundation Act added to the jurisdiction's attractiveness. There was interest from both existing and new users of the jurisdiction for these services although continued efforts will be needed to grow these segments further. Meanwhile, the Financial Services Commission issued rules for the setting up of Special Purpose Funds, aimed at emulating the tax-exempt fund regimes of other jurisdictions.

The initiatives taken by Mauritius over the past few years through the introduction of Private Pension Schemes Act and amendments of the Financial Services Act 2007 have been geared towards moving from being an investment conduit to positioning itself as a jurisdiction of substance. The country is committed to maintaining this momentum, as witnessed both by the increasing number of double taxation treaties signed and the new guidelines issued for Category 1 Global Business Companies (GBC1) by the Financial Services Commission on the control and management of the conduct of business.

The Stock Exchange of Mauritius (SEM) supported these initiatives by introducing a new chapter in the listing rules to cater for the listing of GBC1s and other specialist companies

on the SEM. A GBC1's listing on the SEM is an important way of demonstrating substance and added-value while at the same time reinforcing a corporation connection and tie with the Mauritian jurisdiction.

#### **Financial and Operational Overview**

The results for the financial year showed an improvement of 16% in PAT. This was achieved despite a generally adverse environment, characterised by continued discussions about the DTAA with India. However, the performance of the US dollar had a positive effect on results and the contribution from the firm's existing client base was better than initially anticipated, although that from new businesses less so. Meanwhile, the first full year of operations under one common roof helped to achieve significant economies of scale. With operating costs closely monitored, Global Management is now well on the way to bringing its cost-to-income ratio closer to its 67% target.

# "The results for the financial year showed an improvement of 16% in PAT."

Total revenue in the financial year amounted to Rs 644 million, marginally lower than in the corresponding period last year. The Singapore operation posted a decent performance in its second full year and is on track to achieve break-even in the next financial year, in line with initial estimates. The number of new funds under administration was lower than initially expected but this was partly compensated for by greater corporate activity.

#### **Looking Ahead**

The operating model that has prevailed in the sector is set to change. The Financial Services Commission has come up with new rules on the way Global Business Companies should create substance within the jurisdiction. These represent an opportunity for enhanced value proposition from service providers whilst also helping jurisdiction to move up the value chain of services into higher value added activities that will give more substance to the country.

The Private Pension Schemes Act was introduced in July 2012. The Act and its subsequent regulations and guidelines have been designed to make Mauritius a compelling alternative to jurisdictions offering pension schemes. As a result, Cim Global has already seen interest from international firms as well as individuals to use the jurisdiction as a base for the operation of pension schemes.

In December 2012, The Financial Services Act 2007 was amended to include two new activities: global headquarters administration and global treasury activities. These additions aim at encouraging international firms operating in the region and beyond to centralise their administration and treasury management activities in Mauritius.

Cim is committed to taking advantage of the added opportunities presented by the changes in the regulatory landscape. A substantial amount of time will be devoted to capitalising on tapping into business opportunities in Africa, as Mauritius continues to step up efforts to become the gateway of choice for investments there. Indeed, Cim Global Management expects Africa to account for a higher proportion of its business in future. Meanwhile, Cim Global Management will aim to consolidate existing business lines through continued efforts to provide value to clients both in terms of activities and substance enhancement, as well as pursue its strategy of becoming an outsourcing partner for other jurisdictions.

FINANCIAL HIGHLIGHTS

## **BUSINESS REPORTS**

#### **Property and Investments**

#### **Business Overview**

2012/13 was Cim's newly acquired property arm's first full year of operation – and it has been a testing year, with a background of morose economic conditions coupled with supply exceeding demand in the local property market. The team's efforts were focused on taking stock of the property and investment portfolio that Cim had taken over from Rogers & Co Ltd, determining a long-term vision and direction, establishing priorities and action plans for the short and medium-term, and turning that vision into action.

"Cim Property Holdings Ltd performed satisfactorily, yielding Rs 97 million in revenue and contributing Rs 38 million to Group net income."

The Group's property portfolio is substantial and well diversified, with a combined book value of Rs 1.1 billion. The main income generator is the 345,000 square feet of wholly owned commercial and industrial rental properties located in prime locations in the centre of Port Louis and in the main nearby industrial areas (Riche Terre, Pailles and Plaine Lauzun). These generated revenue of over Rs 97 million during the financial year. The Group also holds 48,000 square metres of undeveloped land on prime sites in Port Louis, Riche Terre, Pailles and Trianon. These offer significant potential for long-term development.

Furthermore, Cim has a 50% shareholding in Edith Cavell Properties, a joint venture with Rogers & Co Ltd. This company has a number of commercial properties in the heart of Port Louis covering an area of 3,237 square meters. Cim's portfolio is supplemented by a controlling interest in entities holding land in the Southwest of the island (Case Noyale, Le Morne, Chamarel and Bel Ombre).

The investment portfolio, made up of companies formerly associated with Rogers & Co Ltd, was trimmed down, with the disposal of investments which did not fit with Cim's core functions and strategic rationale. These disposals included a 49% stake in the Mediterranean Shipping Company (Mauritius) Ltd, a 29% shareholding in Lafarge Cement (Mauritius) Ltd and a 34.5% share in Savignac (Pty) Ltd, a specialised building materials company based in South Africa. These divestments generated Rs 220 million.

The Group's investment portfolio is now made up of a 40% shareholding in Li & Fung (Mauritius) Ltd (a company engaged in supply-chain management), a 10% stake in Universal Trustees (Pvt) Ltd (a fiduciary services company based in India),

a majority stake in the captive insurance businesses and the entire shareholding of the BrandHouse Ltd. The latter is the entity resulting from the amalgamation of JM Goupille and Waterfalls Marketing (which operated the Galaxy retail outlets) which was done on 1 October 2013. Henceforth, the results of the BrandHouse Ltd and of the captive insurance businesses will be reported as part of the investment segment, in line with the Group's internal reporting framework. The balance-sheet value of these investments is Rs 224 million

#### Financial & Operational Performance Review

Cim Property Holding Ltd performed satisfactorily, yielding Rs 97 million in revenue and contributing Rs 38 million to Group net income. Occupancy levels continued to be high, averaging 94% for the year. A number of asset improvement projects were undertaken during the year, including:

- Renovation works at the Riche Terre industrial park and painting of the entire industrial complex in December 2012
- Refurbishment of the offices at 22 St Georges Street, completed in February 2013
- Upgrading works to the car park in Edith Cavell Street in April 2013
- Civil works carried out on the Montebello property in June 2013 to improve drainage and to reduce the risk of flooding in the event of heavy rainfall
- Improvements to an existing building in Trianon in July 2013 to accommodate new tenants.

The investment portfolio, inclusive of the captive insurance businesses and the BrandHouse Ltd, yielded an after-tax return of Rs 26 million, driven mainly by contributions from the retail and wholesale businesses and the business results of Lafarge Cement, which was an associated company for a significant part of the year.

The 2012/13 year saw a significant improvement in the performance of both retail and wholesale operations. This was mainly due to a more effective sales and marketing approach combined with improved management of overheads.

Positive results were also obtained from:

- The opening of the 14th Galaxy store at Le Barachois, Tamarin
- The setting up of a common head office for JMG and Waterfalls Marketing
- A focused management team and improved operational processes
- The closure of the loss-making air-conditioning installation and maintenance department but with the retention of the sales and after-sales functions.

During the course of this year, in order to better manage and obtain maximum profitability from these operations, the Cim Group outsourced the management of these companies to Taylor Smith  $\vartheta$  Sons Ltd, a company with wide experience in running retail and distribution operations.

Having divested itself of non-core businesses, the Group's priority will be to identify and pursue investment opportunities that will add medium to long-term value to the portfolio.

# "The investment portfolio yielded an after-tax return of Rs 26 million."

#### **Looking Ahead**

Cim will continue to make optimal use of the assets in its property portfolio, whilst looking out for development opportunities, should they arise. The intention is to continue to outsource property and facilities management to specialised companies to ensure that the best service is provided to tenants at all times and in the most cost-effective manner.

The focus will be on:

- Finding ways and means of optimising the space used by companies within the Group, liberating space for business expansion when appropriate or for rental to outside entities
- Continuing the general maintenance and refurbishment programme initiated in 2013
- Implementing major enhancement projects at Les Cascades and Manhattan buildings in Edith Cavell Street, Port Louis
- Increasing occupancy levels and returns by finding appropriate tenants for vacant premises or making other optimal use of them.

In respect of the BrandHouse Ltd, a number of key projects are planned for the next financial year, and are expected to contribute positively to short and medium-term business prospects. They include:

- A rebranding exercise to rejuvenate both retail and wholesale operations
- The restructuring of retail operations
- The renovation of all Galaxy stores, including the Port Louis flagship store
- Further consolidation of support functions to improve efficiency.

Whilst we are confident that the planned measures and new human resources initiatives at the BrandHouse Ltd will yield positive results, additional competition within the distribution segment, pressure on margins and the increasing indebtedness of local households could all have an impact on future performance.



## **CORPORATE GOVERNANCE**

#### **Compliance Statement**

Cim Financial Services Ltd (CFSL or the Company) has complied with the Code of Corporate Governance for Mauritius (the Code) but no Board or Director evaluation has been carried out yet.

It should be noted that some changes have been brought to the composition of the Board of the Company.

#### Governance Structure

The Company is classified as a public interest entity under the Financial Reporting Act and is required to adopt good governance practices. In accordance with the provisions of the Code, the Board set up two committees to assist in the execution of its responsibilities, a Corporate Governance Committee (CGC) and a Risk Management and Audit Committee (RMAC).

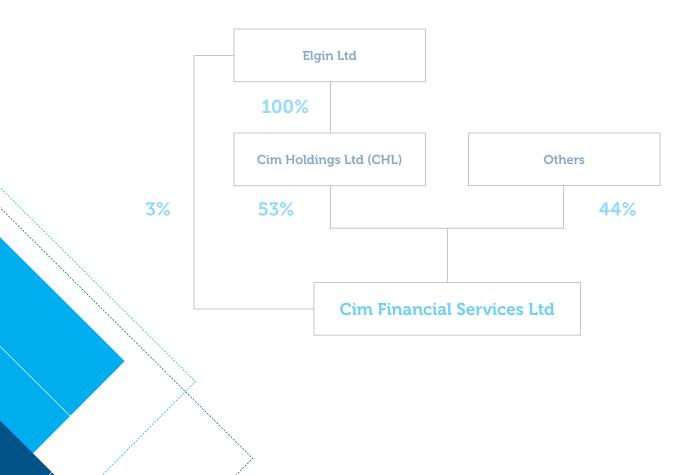
The CGC oversees all governance issues relating to the business activities of the Company and all its subsidiaries. The RMAC oversees the business activities of the Company and its subsidiaries. However, due to the specificity of the global business and the credit management sectors, and in keeping with regulatory requirements, dedicated risk management and audit committees were constituted at the level of each of these sectors. Such committees report quarterly on their activities to the Company RMAC.

When necessary, other committees are set up by the Board on an ad hoc basis to consider specific matters.

#### **Shareholders**

#### **Holding Structure and Common Directors**

As at 30 September 2013, the ultimate holding structure of the Company was as follows:



The common Directors at each level, as at 30 September 2013, were as follows:

	CFSL	CHL	Elgin
DARGA, Louis Amédée	<b>√</b>		
DESCROIZILLES, Marcel Vivian	<b>✓</b>		
HARE, Oliver Anthony	$\checkmark$		
HEBERDEN, Edward Vaughan	<b>✓</b>		
LEECH, Paul Ernest	$\checkmark$		
LIM KONG, Jean Pierre Claudio	<b>✓</b>		
TAYLOR, Colin Geoffrey	$\checkmark$	<b>✓</b>	<b>✓</b>
TAYLOR, Alexander Matthew	<b>✓</b>	<b>✓</b>	<b>✓</b>
TAYLOR, Philip Simon	<b>✓</b>	<b>✓</b>	<b>✓</b>
TAYLOR, Timothy	<b>/</b>	<b>/</b>	<b>✓</b>

There is no shareholders' agreement at the level of the Company which affects its governance.

The Company adopted a constitution on 24 August 2012. The constitution provides that the shares of the Company are freely transferable.

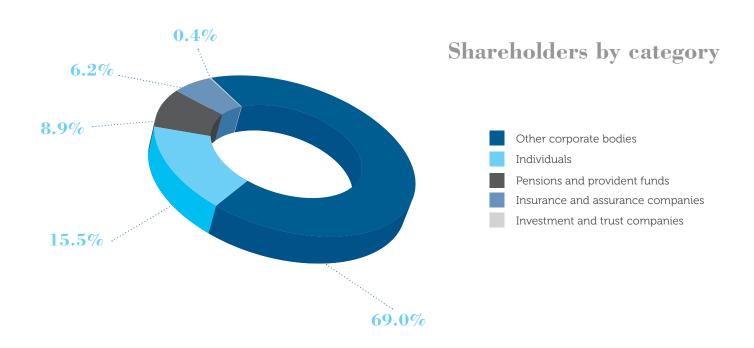
#### **Share Ownership**

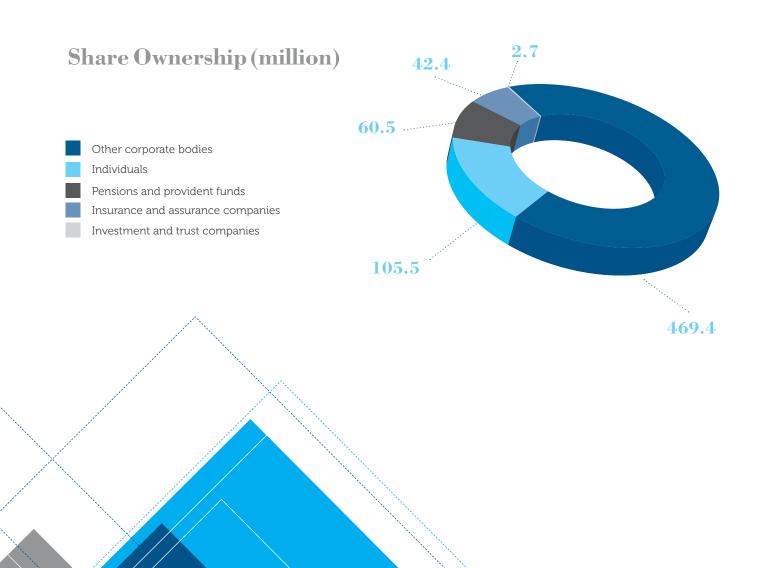
As at 30 September 2013, the substantial shareholder of the Company was CHL, holding 53% of the issued share capital. CHL is wholly owned by Elgin, which also directly owns 3% of the Company.

As at 30 September 2013, the Company had 3,621 shareholders. A breakdown of the category of shareholders and share ownership is set out below.

Number of shares	Number of	Number of	% of total
	shareholders	shares owned	issued shares
1- 500	331	61,899	0.01
501 - 1000	1,123	1,088,192	0.16
1,001 - 5,000	642	1,748,747	0.26
5,001 - 10,000	367	2,668,525	0.39
10,001 - 50,000	716	17,589,029	2.59
50,001 - 100,000	177	12,526,871	1.84
100,001 - 250,000	127	20,505,927	3.01
250,001 - 500,000	55	20,758,299	3.05
over 500,000	83	603,574,821	88.69
Total	3,621	680,522,310	100.00

# **CORPORATE GOVERNANCE**





### **Shareholder Publications and Events**

The Company communicates to its shareholders through its Annual Report, publication of unaudited quarterly results, dividend declarations and its yearly annual meeting of shareholders. These statutory publications are also accessible on Cim's website.

The key events and shareholder publications are set out below.

January	Publication of Annual Report, Annual Meeting of Shareholders
February	1 <sup>st</sup> quarter results
March	Interim dividends (declared)
April	Interim dividends (paid)
May	2 <sup>nd</sup> quarter results
August	3 <sup>rd</sup> quarter results
September	Final dividends (declared)
October	Final dividends (paid)

### **Dividend Policy**

Payment of dividends is subject to a solvency test under the Companies Act 2001 and to the profitability of the Company, its foreseeable investments, capital expenditure and working capital requirements. A distribution of between 30% and 40% of profit before exceptional items is viewed as a fair percentage level for dividend declarations.

For the year under review, the Company paid an interim dividend of Rs 0.10 per share (2012: Rs 0.13 per share) and a final dividend of Rs 0.12 per share (2012: Rs 0.16 per share).

### **Share Price Information**

For more information on the share price of the Company, please refer to page 6.

### The Board

### **Board Membership**

During the year under review, the Company was headed by a unitary board, comprised of ten members under the chairmanship of Timothy Taylor. The Chairman does not have any executive responsibilities.

There were two Executive Directors, Vaughan Heberden Chief Executive Officer (CEO) and Jean Pierre Lim Kong Chief Finance Executive, and eight Non-Executive Directors, four of whom meet the criteria of the Code for classification as Independent Directors.

The functions and responsibilities of the Chairman and the CEO are separate.

The CEO is contractually responsible for:

- Developing and recommending the long-term vision and strategy of the Company
- Generating shareholder value
- Maintaining positive, reciprocal relations with relevant stakeholders
- Creating an appropriate Human Resources framework to identify the right resources, training them, helping them excel in performance and maintaining positive team spirit
- Formulating and monitoring the Company's budgets and financial matters
- Establishing an optimum internal control and risk management framework to safeguard the assets of the Company.

The current Directors have a broad range of skills, expertise and experience ranging from accounting, commercial and financial to international business.

Nominations of candidates for appointment as Directors of the Company are approved by the Company's Corporate Governance Committee, acting in its capacity as Nomination Committee, and recommended to the Board of the Company.

In accordance with the Code, each Director is proposed for re-election at the Annual Meeting of Shareholders.

The names of the Directors of the Company and their profiles, categories and directorship in other listed companies are set out on pages 12 to 15.

### **Board charter**

**BUSINESS REPORTS** 

The Board has not adopted a board charter as it is of the view that the responsibilities of the Directors should not be confined to such a charter.

### **Board Meetings and Conduct**

The Board normally meets four times a year and as and when required to review the Company's overall management and performance, as well as approve its long-term objectives and strategy. The Board promotes, encourages and expects open and frank discussions at meetings. Board meetings provide a forum for challenging and constructive debate.

The Chairman and the CEO, in collaboration with the Company Secretary, agree on meeting agendas to ensure adequate coverage of key issues during the year. Board packs are usually sent to Directors in advance. Directors are expected to attend each Board meeting and each meeting of the committees of which they are members, unless there are exceptional circumstances that prevent them from doing so.

# **CORPORATE GOVERNANCE**

Directors/ Members of Committees	Note	Attendance			Interests		Remuneration	
		Board meetings	CGC	RMAC	Direct (%)	Indirect (%)	Rs	
DARGA, Louis Amédée	1	n/a	n/a	n/a	NIL	NIL	-	
DESCROIZILLES, Marcel Vivian	-	9 out of 9	n/a	6 out of 6	NIL	NIL	840,137	
HARE, Oliver Anthony	2	7 out of 9	n/a	n/a	NIL	NIL	738,060	
HEBERDEN, Edward Vaughan	3	8 out of 9	3 out of 3	n/a	0.021	NIL	13,576,687	
KALSIA, Himmat Sher Singh	4	4 out of 4	n/a	3 out of 4	NIL	NIL	307,700	
KHUSHIRAM, Khushhal Chand	5	3 out of 3	1 out of 1	1 out of 2	NIL	NIL	846,987	
LEECH, Paul Ernest	6	9 out of 9	3 out of 3	1 out of 1	NIL	NIL	615,425	
LIM KONG, Jean Pierre Claudio	7	9 out of 9	n/a	6 out of 6	0.0001	NIL	7,737,128	
TAYLOR, Alexander Matthew	-	8 out of 9	3 out of 3	n/a	0.0059	NIL	510,000	
TAYLOR, Colin Geoffrey		8 out of 9	3 out of 3	n/a	0.0039	2.840	510,000	
TAYLOR, Philip Simon	-	8 out of 9	n/a	5 out of 5	NIL	2.840	670,000	
TAYLOR, Timothy	-	9 out of 9	n/a	n/a	0.4108	11.092	760,000	

Note 1 : Amédée Louis Darga appointed as Director on 25 September 2013

Note 2: Oliver Hare resigned as Director on 4 November 2013 Note 3: Edward Vaughan Heberden is an attendee at the CGC

Note 4: Himmat Sher Singh Kalsia resigned as Director on 28 March 2013

Note 5: Khushhal Chand Khushiram resigned as Director on 20 February 2013

Note 6: Paul Leech appointed on the RMAC on 10 May 2013

Note 7: Jean Pierre Claudio Lim Kong is an attendee at the RMAC

For the year under review, the Board met nine times and the table above shows the attendance of Directors at meetings held between 1 October 2012 and 30 September 2013.

Board time was mainly allocated to the following:

- Directors' recommendation for appointment and re-election at the Annual Meeting of Shareholders
- Consideration and approval of the Company's 2012 Annual Report
- Review of Company and strategic business units' performance against budgets
- Approval of the Company's three-year strategic plan and the budget for the 2013/14 financial year
- Adoption of a Medium-Term Note programme for the Company
- Approval of the new composition of Board sub-committees
- Approval of Group unaudited quarterly results for publication
- Consideration and approval of an interim and a final dividend declaration.
- Receipt of quarterly reports from the chairmen of the RMAC and the CGC
- Approval of the external audit fees recommended by the

   PMAC
- Appointment of a new CEO as from 1 January 2014
- · Appointment of an Independent Director.

### **Board Access to Information and Advice**

An induction pack, including an induction presentation of the Company's businesses, was provided to newly elected Directors. All Directors have access to the Company Secretary to discuss issues or to obtain information on specific areas or items to be considered at Board meetings or any other area they consider appropriate.

Furthermore, Directors have access to Company records and the right to request independent professional advice at the Company's expense.

The Board and/or its Committees also have the authority to secure the attendance at meetings of third parties with relevant experience and expertise as and when required.

### **Board Performance Review**

A review of the performance of the Board as well as individual Directors was not carried out for the year under review as there have been changes in the composition of the Board and significant changes in the Group. Such review will be carried out in due course.



All Directors, including the Chairman, declare their direct and indirect interests in the shares of the Company. They also follow the Model Code for Securities Transactions as detailed in Appendix 6 of the Stock Exchange of Mauritius Listing Rules whenever they deal in the shares of the Company.

#### Indemnities and Insurance

The Company subscribes to a Directors' and Officers' liability insurance policy. The policy provides cover for the risks arising out of acts or omissions of the Directors and Officers of the Company. The cover does not provide insurance against fraudulent, malicious or wilful acts or omissions.

### **Board Committees**

### **Corporate Governance Committee (CGC)**

Chairman	Khushhal Chand Khushiram (to 20 February 2013) and Paul Leech (from 29 March 2013)
Members	Colin Taylor and Matthew Taylor
In attendance	Vaughan Heberden (Chief Executive Officer)

The CGC is comprised of three Non-Executive Directors. It also serves as the Remuneration and Nomination Committees. On 29 March 2013, the composition of the CGC was reviewed by the Board. The CGC is now chaired by Paul Leech with Colin Taylor and Matthew Taylor as members. The CEO, Vaughan Heberden, attends the CGC by invitation.

The CGC met thrice during the year under review and the table on page 38 sets out the attendance of members at such meetings.

The CGC's terms of reference are currently being reviewed before being considered for Board approval.

The main responsibilities of the CGC include:

- Making recommendations to the Board on all corporate governance provisions to be adopted so that the Board remains effective and complies with prevailing corporate principles and practices
- Ensuring that the disclosure requirements with regard to corporate governance, whether in the annual or other reports, are in accordance with the principles of the applicable Code of Corporate Governance
- Making recommendations to the Board on all new Board appointments
- Formally reviewing the balance and effectiveness of the
- Developing a policy on executive remuneration and for fixing the remuneration and benefit packages of individual Directors within agreed terms of reference and, at the same time, avoiding potential conflicts of interest.

### Risk Management and Audit Committee (RMAC)

Chairman	Himmat Kalsia (to 10 October 2012) and Marcel Descroizilles (from 10 October 2012)
Members	Philip Taylor and Paul Leech
In attendance	Sheila Ujoodha (Chief Risk and Audit Executive) and Jean Pierre Lim Kong (Chief Finance Executive)

The RMAC is composed of two Independent Directors and one Non-Executive Director. On 10 May 2013, the RMAC's composition was reviewed by the Board. The Committee is now chaired by Marcel Descroizilles with Philip Taylor and Paul Leech as members.

The RMAC's updated charter is in accordance with provisions of the Code and was approved by the Board on 12 February 2013.

The Committee met six times during the year under review. The table on page 38 sets out the attendance of members at such meetings.

The main responsibilities of the RMAC include:

### (a) Ensuring that:

- All risks pertaining to business operations and activities are reviewed and managed to an acceptable level
- All internal accounting, administrative and risk control procedures are designed to provide assurance that assets are safeguarded
- Transactions are executed and recorded in accordance with Company policy.

### (b) Reviewing:

**BUSINESS REPORTS** 

- Important accounting issues
- Changes in legislation that will give rise to changes in
- Compliance with regard to specific disclosures in the financial statements
- Quarterly, preliminary, annual and any other financial reports.

The RMAC will be conducting an evaluation exercise in respect of external audit services in the coming year.

# **CORPORATE GOVERNANCE**

# Statement of Remuneration Philosophy

Executive Directors are not remunerated for serving on the Board of the Company or its committees. Their remuneration packages as employees of the Company, including performance bonuses, are in accordance with market rates. The remuneration paid to Executive and Non-Executive Directors and/or committee members is set out in the table found on page 38.

# Internal Control and Risk Management

The Group's internal control and risk management framework and the key risks as well as the steps taken to manage these risks are detailed on pages 42 to 44.

### **Human Resources**

### **Key Initiatives**

The Group's key Human Resources, Learning and Development initiatives are detailed on pages 45.

### **Remuneration Policy**

Employee packages are generally determined by a combination of internal benchmarking, external competitiveness and employee performance. Remuneration surveys may also be used to keep track of market trends.

### Profiles and Statements of Interest of the Senior Executive Team (Excluding Directors)

The profiles of senior executive team members can be found on pages 24 to 27.

The table below sets out the direct and indirect interests of Senior Officers (Excluding Directors) as at 30 September 2013, as required by the Securities Act 2005.

Name	No. of shares	% Holding
AUDIT, Renu	1,000	0.0001
CHUNG KAI TO, Cyril	3,700	0.0005
COOPOOSAMY, Deven	1,500	0.0002
PYDIAH DEWOO, Premila	1,000	0.0001
GOWREA, Gyaneshwarnath	1,000	0.0001
GUJADHUR, Bud	1,000	0.0001
GUJJALU, Rajiv	1,000	0.0001
LIONG KEE, Lim Tat Voon (Tony)	34,500	0.0051
LOW KWAN SANG, Steeve	1,000	0.0001
OWASIL, Abdool Azize	1,000	0.0001
SANNASSEE PAREEMAMUN, Pamela Vanesha	1,000	0.0001
ROUSSETY, Yannick	5,400	0.0008
SASSA, Bilal	1,000	0.0001
SULTUNTI, Asnath	1,000	0.0001
UJOODHA, Sheila	1,000	0.0001



The Company is committed to providing all employees of the Group with a safe and healthy working environment and creating an environment that is conducive to high efficiency and performance. Group Companies employ Health and Safety officers in order to fulfil their legal obligations as an employer. A Health and Safety Committee has been set up to ensure the health, safety and welfare of Group employees, to maintain safe working conditions and to constantly monitor and improve health and safety standards in the Group.

### **Other Matters**

### **Promoting Sustainability**

The Company is committed to reducing its carbon footprint over time across its businesses. To achieve this, Management implemented measures to reduce resource consumption and will continue to identify areas for improvement.

### **Related Party Transactions**

Please refer to page 93 of the Annual Report.

### Management agreements

During the year under review, the Company entered into a management contracts with Lochiel Ltd for the management of the Company's immovable properties. The Company also executed management agreements with Taylor Smith & Sons Ltd, for J.M. Goupille and Company Ltd and Waterfalls Marketing Ltd.

### **Donations and Corporate Social Responsibility (CSR)**

The Company has made no political donations during the year in review.

During the year under review, the different subsidiaries of CFSL contributed a total of Rs 10 million to the Cim Social Development Trust, a charitable trust set up on 4 April 2013 under section 20 of the Trust Act 2001. Please refer to pages 46 and 49 for details of the Group's CSR Trust framework, the CSR Committee's terms of reference and activities and the corporate social investments for the year 2013.

**Cim Administrators Ltd** Company Secretary

9 December 2013

FINANCIAL HIGHLIGHTS

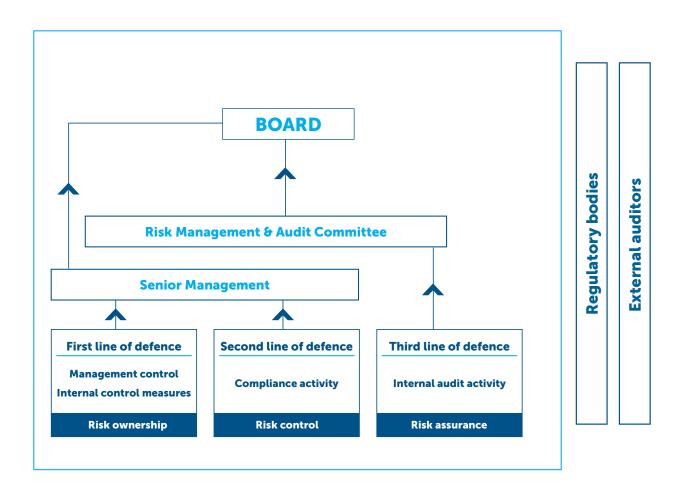
**BUSINESS REPORTS** 

# INTERNAL CONTROL AND RISK MANAGEMENT

Over the years, the Cim Group has established a robust internal control framework aimed at safeguarding company assets and shareholders' investments. As for any internal control system, it is recognised that the established framework can only provide reasonable but not absolute assurance against material misstatement or loss.

The Board of Cim Financial Services Ltd has delegated its oversight responsibility for risk management and internal control systems to a Risk Management and Audit Committee (RMAC). The roles and responsibilities of the latter are governed by an RMAC Charter, which was reviewed at the beginning of the financial year.

### Cim Group's Internal Control Framework is illustrated below:



### First line of defence

businesses has day-to-day ownership,

- Assessing risksControlling risks

### Second line of defence

on-going support to Management to

### Third line of defence

- The appropriateness and effectiveness

### **Internal Control**

The Group's system of internal control is embedded within its routine operations in the business units and a control culture is combined with clear management responsibility and accountability. Following the listing of Cim Financial Services Ltd on the Stock Exchange of Mauritius, the Cim Group Finance Manual, which is an essential component of the internal framework, is being updated to cover the key risks of the Group. In the process, other internal control processes are also being reviewed and adapted to the current business environment.

### Compliance

The core businesses of the Group (Cim Finance and Cim Global Management) and other regulated businesses (Cim Forex) are supported by dedicated compliance teams who provide ongoing support to Management to ensure that relevant policies, procedures, laws and regulations are adhered to at all times.

### **Internal Audit**

The roles and responsibilities of the internal audit function are reflected in an internal audit charter, approved by the RMAC. The Chief Risk and Audit Executive, who attends all RMAC meetings and reports its findings directly to the RMAC, heads the Risk and Audit department. The Chief Risk and Audit Executive also reports on his functions to the Chairman of the RMAC and meets him at regular intervals during the year.

The RMAC approves an annual internal audit plan elaborated on a risk-based approach. The reports of different audit assignments are circulated to senior management, RMAC members and the external auditors. Internal controls and risk mitigation are enhanced by action plans, agreed with business unit managers.

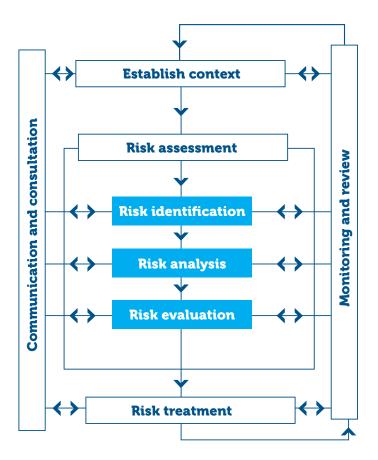
Formal follow-up procedures allow the Risk and Audit department to monitor business unit progress in the implementation of agreed action plans.

### Risk Management

FINANCIAL HIGHLIGHTS

Business units undertake formal risk reviews every year in line with risk management guidelines approved by the RMAC. These reviews also assist in the identification of new business risks that may arise from time to time and are conducted as part of the risk management framework set out here.

### **Risk Management Framework:**



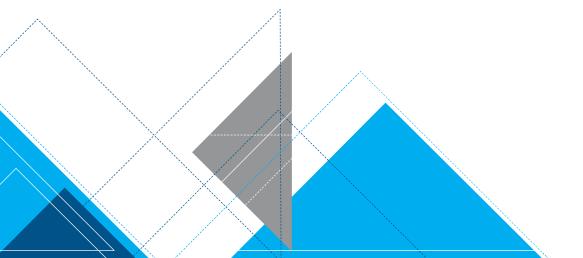
The Risk and Audit department plays a facilitation role in the assessment and reporting of key risks to the Board, whilst ownership for the management of risks rests with business unit heads.

A business risk register is kept to record the key risks faced by Group entities, the mitigation measures taken against them and the accountability for those mitigating actions. The register is reviewed, edited and updated at least twice a year.

# INTERNAL CONTROL AND RISK MANAGEMENT

The key risks of the Group and the measures taken to mitigate those risks are as follows:

Risk	Risk mitigation measures
Compliance & legal risks	<ul> <li>The Compliance Function monitors and updates control processes on a continuous basis</li> <li>Regular training on compliance procedures is given to relevant staff</li> <li>Professional legal and tax advice is sought in-house and/or externally as and when required</li> <li>The Group maintains an insurance programme against potential legal liabilities</li> </ul>
Reputational risk	<ul> <li>Application of client acceptance and due diligence procedures</li> <li>Training of staff on compliance and anti-money-laundering procedures</li> <li>Regular reviews and updates of policies, procedures and controls</li> </ul>
Financial risk	<ul> <li>Foreign exchange exposures are monitored continuously and managed through the application of hedging strategies</li> <li>Interest rate risk exposures and mismatches are tracked and managed by an Asset and Liability Committee</li> <li>Adherence to the prudential regulations of the Bank of Mauritius by financial institutions</li> </ul>
Product risk	Implementation of a diversification strategy in the Global Management Cluster to reduce its dependency on tax treaty related work
Credit risk	<ul> <li>Regular review of credit exposures, credit policies and procedures</li> <li>Credit vetting which includes checks performed through the Mauritius Credit Information Bureau</li> <li>Maintaining a balanced and diversified portfolio of clients to limit any significant concentration of credit exposure</li> </ul>
Information security risk	<ul> <li>Multi-layered controls are in place to protect the Group's information and technical infrastructure</li> <li>Ongoing staff training on information security</li> </ul>



# **HUMAN RESOURCES**

### **Human Resources Initiatives**

Human Resources initiatives are generally aimed at supporting Group strategic objectives, with an emphasis on learning and development, health and safety, and staff well-being.

### **Learning and Development**

The Group implemented two innovative learning programmes, both of which use blended learning concepts. Under the Cim Licence to Lead series, twenty-five senior managers joined the Orbit Leadership Development programme, run over a nine-month period. The main themes covered were Personal Effectiveness, Mental Agility, Leadership Influence and Creating Long-Term Business Value. Participants completed three master classes run by business experts, and ten online Harvard Manage Mentor modules, as well as receiving one-to-one professional coaching in over eight sessions. These helped senior managers gain a broader understanding of big-picture strategic issues facing the business, aimed at developing a challenging and questioning approach to leadership and organisational practices.

Meanwhile, all employees of Cim Global Management have embarked on a Global Talk programme, the main objective of which is to enable staff to think, act and communicate in English more effectively. The intended outcome is the acquisition of enhanced reading, writing, comprehension and speaking skills. All participants in the Global Talk programme are expected to practice and apply their new communication skills particularly when conducting telephone conversations, managing Board meetings and making business presentations.

The Global Talk programme uses various learning methods, including online language training materials and tutoring, face-to-face training and support delivered to a group of inhouse coaches trained by the British Council, and on-the-job coaching of all participants by the in-house coaches, with continuous feedback on progress through a quality assurance and review framework.

### **Health and Safety Compliance**

The Group ensured compliance with the legal framework for health and safety through a set of initiatives oriented towards raising awareness, ensuring the proper management of risks and promoting a quality working environment which is also conducive to employee health and safety. Other initiatives included sessions on road safety and the avoidance of aggressive behaviour, as well as training for fire wardens and first aiders.

### **Promoting Wellness**

Since 2009, the Group has been promoting wellness through a "We Care Programme", which has gradually moved from one-off initiatives to longer-term programmes.

In 2012/13, the Group introduced its "Lite Programme" which focuses on the dangers of a sedentary lifestyle and unhealthy

nutrition. As part of this initiative, the Group has retained the services of a nutritionist who, with the collaboration of the Company doctor, has identified at-risk employees and counselled them on how to move towards a healthier lifestyle. In addition, there were monthly workshops and regular newsletters targeted at the wellness of staff in general, and a "Lite Challenge" was launched to motivate everyone to adopt healthier habits and improve their wellness ratings.

In November 2012, the Group participated in the 'Movember activity', the objective of which was to sensitise male employees about the prostate-specific antigen (PSA). They were encouraged to take a PSA test paid by the Company. As part of this activity, a cartoon contest was organised to raise funds for cancer research and awareness campaigns.

### **Celebrating Diversity**

To help staff to learn more about colleagues' cultures, the Group held special celebrations for Divali, the Chinese Spring Festival and Eid. For Divali and Eid, employees wearing traditional dress were invited for a special lunch, and cakes and sweets were also distributed. For the Chinese Spring Festival, traditional Chinese cakes were distributed to all employees and the various business units also participated by decorating their reception areas.

### **HR Excellence Awards 2013**

The Cim Group participated in the HRDC HR Excellence Awards 2013 and won the award for Best Standard in HR Practice in Strategic Human Resources Management in October 2013. The award recognises the high quality Human Resources practices integrated within Cim's corporate strategy. It also recognises the development of formal HR strategies and policies, the quality of HR administration, innovative HR practices and the use of Information, Communication and Technology in the business.

### Action Plan for 2013/14

**BUSINESS REPORTS** 

The focus will be on further developing a Group culture. There will be a review of the Competency Framework and associated attitudes to reflect business needs. There will also be strong HR emphasis on talent management and retention in the coming year.



# CORPORATE SOCIAL RESPONSIBILITY (CSR)

In order to coordinate and facilitate its social responsibility programme, the Group established the Cim Social Development Trust on 4 April 2013 in accordance with the terms of the Trust Act 2001. The Trust received its accreditation from the Mauritius National Corporate Social Responsibility Committee (NCSR) on 16 May 2013. It is a charitable trust, committed to making a sustainable and measurable difference to the community.

The Trust has defined its priority fields as:

- The advancement of financial literacy.
- · Environmental conservation and restoration.
- Community support, particularly to vulnerable groups.

The Trust also considers other projects or programmes approved by the NCSR Committee under the National Empowerment Fund. Central to the Group's approach is that CSR work should not necessarily be limited to providing financial support but should also offer help on the ground through the involvement of Cim staff.

### Terms of Reference

The 2001 Act requires all trusts to have a qualified trustee, licensed and regulated by the Financial Services Commission. Cim Trustees (Mauritius) Limited is qualified to provide trusteeship services as well as the day-to-day administration of the Trust.

### **The Trustees**

In addition to the administration of the Trust, the Trustees also acting as Board of Trustees are authorised to:

- Raise funds for charitable purposes.
- Cooperate with other charities, voluntary bodies, statutory authorities, exchange information and advice with them.
- Establish and support any charitable trusts, associations or institutions formed for a charitable purpose.
- Collaborate with or enter into partnership or joint-venture arrangements with any other charitable trust formed for a charitable purpose.
- Keep proper books and records and submit six-monthly and yearly certified/audited financial statements to the National CSR committee.
- Delegate administrative powers to the CSR Committee.
- Seek approval from the National CSR Committee on the recommendations made by the CSR Committee.
- Review agreements prepared by the CSR Committee.

### The CSR Committee

The CSR Committee is authorised to review the sustainability of CSR activities within the Group and to seek any information it may require from non-governmental organisations (NGOs) whose work it supports. All employees are expected to cooperate with any request made by the Committee.

The CSR Committee can obtain independent professional advice and seek the attendance of outsiders with relevant experience and expertise during its deliberations, if it considers this necessary.

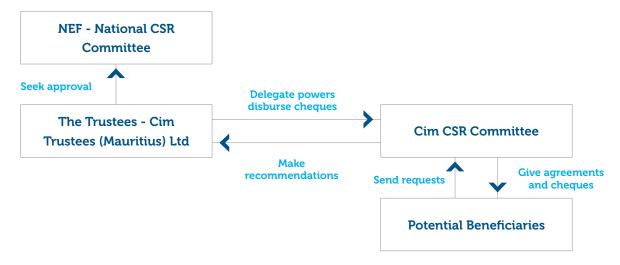
The Chairperson of the Committee reports to the Board on the Committee's work. The Board also receives a copy of the minutes of each CSR Committee meeting. The papers considered by the Committee are available on request to any Director who is not a member

Committee Members	Attendance at Meetings in 2012/13
PERMALLOO Hanjali	6/6
SOORAJEE Melinda	6/6
LARHUBARBE Laura <sup>1</sup>	5/5
BUROSEE Lubhita	4/6
DEWOO Premila	5/6
BHURTUN Trilok	6/6
NIEN FONG Gerard	4/6
AH PONG Helene <sup>2</sup>	1/3
LI Roger³	1/1

<sup>&</sup>lt;sup>1</sup> Laura Larhubarbe became a member on 28 May 2013

<sup>&</sup>lt;sup>2</sup> Helene Ah Pong ceased to be a member in June 2013 <sup>3</sup> Roger Li became a member on 28 August 2013

### **CSR Trust reporting framework**



### **CSR Committee Activities**

The CSR Committee held six meetings between April and September 2013. Activities included:

- Reviewing the Group CSR strategy on financial literacy and social welfare support. The major focus of the strategy has been on financial literacy but support was constrained by the lack of NGO activity in this sector. In addition, Cim's help to the community and vulnerable groups was narrowed down to only education and health.
- Reviewing requests received from NGOs to ensure that selected projects were in line with Cim's CSR strategy.
- Visiting NGOs working with vulnerable groups to obtain a better understanding on how they operate and more information on projects for which they had requested support.
- Recommending to the Trustees support for the 14 projects listed on the next page.



**BUSINESS REPORTS** 

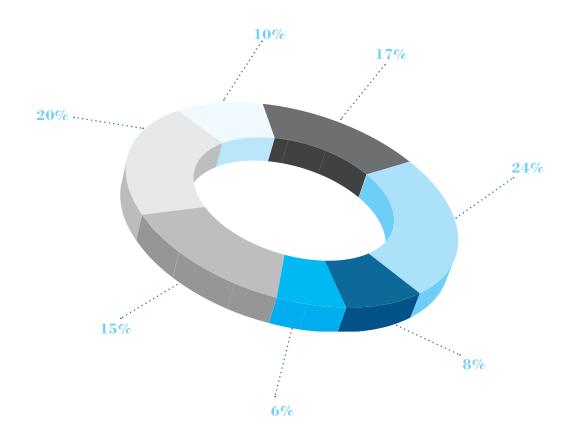
# CORPORATE SOCIAL RESPONSIBILITY (CSR)

### **Corporate Social Investment**

The following table lists NGOs supported by Cim and projects to which Cim contributed in 2012/13.

NGO	Focus	Project(s)
Caritas Ile Maurice	Community Support – Others	Donation of domestic appliances to flash-flood victims
Mauritius Wildlife Foundation	Environment	<ul> <li>Restoration projects on Ile aux Aigrettes and Ile de la Passe</li> <li>Captive Breeding Programme – Black River Aviaries</li> </ul>
Junior Achievement Mascareignes	Financial Literacy	<ul> <li>Delivery of JA Notre Quartier/JA Our Nation programmes in private and government schools and to NGOs across Mauritius</li> <li>Creation of a new programme in collaboration with the Cim Group</li> </ul>
PAWS	Environment	<ul> <li>Subsidising the sterilisation of animals whose owners have limited financial resources</li> <li>Informing school children and adults in deprived areas about animal welfare</li> </ul>
Pont du Tamarinier	Education	Setting up and equipping IT room
Association Ki Fer Pa Moi	Community Support – Education	<ul> <li>Recruitment of 2 teachers, a project coordinator and a speech therapist to provide educational remedial classes and psychological support to hardship cases (children and young adults)</li> </ul>
Association ENSAM	Community Support – Education	Provision of support for the formal and informal schooling of children from vulnerable backgrounds
Ti Diams	Community Support – Health	<ul> <li>Contribution to therapeutic and educational group sessions to educate children and young adults on life-style factors affecting glycaemic state and insulin dosage (such as nutrition, physical exercise and frenzied/nervous situations)</li> <li>A week-long diabetic camp to teach, train, inform and motivate children and young adults on their illness and its treatment</li> </ul>
APEIM	Community Support – Education	Sponsoring the services of an educator, a speech therapist and a physiotherapist for educational and therapeutic support
Rugby Union Mauritius	Community Support – Others	Funding of sport logistics, namely sport equipment and a development officer for the children from vulnerable backgrounds in the northern region

### **CSR Contribution 2013**



### Action Plan for 2013/14

The Cim Social Development Trust is now well established and fully prepared to serve the community better. The following are planned during the forthcoming financial year:

- A review of the Group CSR strategy.
- A call for proposals from registered NGOs for project funding
- Quarterly on-site monitoring visits to projects funded/ sponsored during 2012/13.



 $\ensuremath{^{*}20\%}$  of the CSR contribution carried forward to financial year 2013/2014

### **Other Statutory Disclosures**

(pursuant to Section 221 of the Companies Act 2001)

### **Directors**

A list of Directors of the subsidiary companies of Cim Financial Services Ltd are given on pages 97 and 98.

### **Directors' Service Contracts**

There is no service contract between the Company or any of its subsidiaries and its Directors, with the exception of the service contract of the Chief Executive Officer ending in December 2013.

### **Directors' Remuneration and Benefits**

	2013 Rs m	2012 Rs m
Directors of Cim Financial Services Ltd		
Executive	21.3	14.3
Non-Executive Non-Executive	5.8	0.7
Directors of Subsidiary Companies		
26 Executive (24 in 2012)	76.4	88.6
17 Non-Executive (25 in 2012)	1.5	1.0

### **Contracts of Significance**

During the year, there was no contract of significance to which the Company, or one of its subsidiaries, was a party and in which a director of the Company was materially interested either directly or indirectly other than those disclosed on page 41.

### **Interests of Senior Officers in Equity Securities**

The interests of senior officers as at 30 September 2013 is set out on page 40.

### **Donations**

	GROUP		COM	PANY
	<b>2013</b> 2012 <b>Rs m</b> Rs m		2013 Rs m	2012 Rs m
Donations (charitable)	10.0	7.5	-	-
Donations (political)	-	-	-	-

### Auditors' fees

	GROUP		COM	PANY
	<b>2013</b> 2012 <b>Rs m</b> Rs m		2013 Rs m	2012 Rs m
Audit fees				
- BDO & Co	2.3	3.8	0.3	0.2
- Other firms	2.0	1.2	-	-
Fees for other services				
- BDO & Co	0.7	1.6	0.4	0.8
- Other firms	2.9	3.2	-	0.3

### **Directors' Report**

### (a) Financial statements

The Board of Directors of Cim Financial Services Ltd is responsible for the integrity of the audited financial statements of the Group and the Company and the objectivity of the other information presented in these statements.

The Board confirms that, in preparing the audited financial statements, it has:

- (i) Selected suitable accounting policies and applied them consistently
- (ii) Made judgements and estimates that are reasonable and prudent
- (iii) Stated whether applicable accounting standards have been followed, subject to any material departures explained in the financial statements
- (iv) Kept proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company
- (v) Safeguarded the assets of the Company by maintaining internal accounting and administrative control systems and procedures
- (vi) Taken reasonable steps for the prevention and detection of fraud and other irregularities.

### (b) Going-concern statement

On the basis of current projections, we are confident that the Group and the Company has adequate resources to continue operating for the foreseeable future and consider that it is appropriate that the going-concern basis in preparing the financial statements be adopted.

### (c) Internal control and risk management

The Board is responsible for the systems of internal control and risk management for the Company and its subsidiaries. The Group is committed to continuously maintaining a sound system of risk management and adequate control procedures with a view to safeguarding the assets of the Group.

The Board believes that the Company's systems of internal control and risk management provide reasonable assurance that control and risk issues are identified, reported on and dealt with appropriately.

### (d) Donations

The Company did not make any political contributions in this financial year. For details on the charitable donations made by the Company, please refer to page 50.

### (e) Audited financial statements

The audited financial statements of the Group and the Company which appear on pages 54 to 96 were approved by the Board on 9 December 2013 and are signed on their behalf by:

**Tim Taylor**Chairman

Vaughan Heberden
Chief Executive Officer

CHAIRMAN'S & CEO'S MESSAGES

### Secretary's Certificate

Under Section 166(D) Of The Companies Act 2001

In my capacity as Company Secretary of Cim Financial Services Ltd (the "Company"), I hereby confirm that, to the best of my knowledge and belief, the Company has filed with the Registrar of Companies, for the financial year ended 30 September 2013, all such returns as are required of the Company under the Companies Act 2001.

**Cim Administrators Ltd** 

Company Secretary

9 December 2013

### **Independent Auditors' Report To The Members**

This report is made solely to the members of Cim Financial Services Limited (the "Company"), as a body, in accordance with Section 205 of the Companies Act 2001. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### REPORT ON THE FINANCIAL STATEMENTS

We have audited the financial statements of Cim Financial Services Limited and its subsidiaries (the "Group") and the Company's separate financial statements on pages 54 to 96 which comprise the Statements of Financial Position at 30 September 2013, Statements of Profit or Loss, Statements of Profit or Loss, Statements of Changes in Equity and Statements of Cash Flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Directors' Responsibility for the Financial Statements

The Directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and in compliance with the requirements of the Companies Act 2001, and for such internal control as the directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements on pages 54 to 96 give a true and fair view of the financial position of the Group and of the Company at 30 September 2013, and of their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards and comply with the Companies Act 2001.

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

### **COMPANIES ACT 2001**

We have no relationship with, or interests in, the Company or any of its subsidiaries, other than in our capacity as auditors, business advisers and dealings in the ordinary course of business.

We have obtained all information and explanations we have required.

In our opinion, proper accounting records have been kept by the Company as far as it appears from our examination of those records.

### Financial Reporting Act 2004

The directors are responsible for preparing the Corporate Governance Report. Our responsibility is to report on the extent of compliance with the Code of Corporate Governance as disclosed in the annual report and whether the disclosure is consistent with the requirements of the Code.

In our opinion, the disclosure in the annual report is consistent with the requirements of the Code.

Socilo

**BDO & CO**Chartered Accountants

Ameenah Ramdin, FCCA, ACA Licensed by FRC

Slauch

9 December 2013 Port Louis, Mauritius.

### **Statements of Profit or Loss**

Year ended 30 September 2013

		GROUP		COM	PANY
		<b>Sep-13</b> Sep-12		Sep-13	Sep-12
	NOTES	Rs m	Rs m	Rs m	Rs m
Continuing operations					
Revenue	5	3,246.0	2,913.5	344.0	278.8
Profit from operations	6	740.8	633.8	329.7	272.6
Finance costs	7	(272.5)	(286.8)	(67.2)	(72.8)
Share of results of associates	14	14.9	5.7	-	-
Share of results of jointly controlled entity	15	3.2	-	-	-
Profit before exceptional items		486.4	352.7	262.5	199.8
Exceptional items:					
Profit on disposal of financial assets	14/23	95.9	10.4	97.8	1.7
Dividend income	13	-	-	-	32.3
Write back of loan		-	-	5.8	-
Impairment of investment/goodwill	12/13	-	(492.4)	(35.9)	(492.4)
Profit/(loss) before taxation		582.3	(129.3)	330.2	(258.6)
Taxation	8	(87.2)	(78.0)	-	-
Profit/(loss) for the year from continuing operations		495.1	(207.3)	330.2	(258.6)
Discontinued operations					
Profit for the year from operations		-	23.6	-	-
Profit on disposal of financial assets		-	439.0	-	647.2
Profit for the year from discontinued operations		-	462.6	-	647.2
Profit for the year		495.1	255.3	330.2	388.6
Attributable to:					
Owners of the parent		498.4	255.9	330.2	388.6
Non-controlling interests		(3.3)	(0.6)	-	-
		495.1	255.3	330.2	388.6
Earnings/(losses) per share from continuing operations	30(a) Rs.	0.73	(0.66)	0.49	(0.82)
Earnings per share from discontinued operations	30(b) Rs.	-	1.47	-	2.05
Earnings per share	Rs.	0.73	0.81	0.49	1.23

# Statements of Profit or Loss and Other Comprehensive Income

Year ended 30 September 2013

		GROUP		COMPANY	
		Sep-13	Sep-12	Sep-13	Sep-12
	NOTES	Rs m	Rs m	Rs m	Rs m
Profit for the year		495.1	255.3	330.2	388.6
Other comprehensive income	9				
Continuing operations  Items that will not be reclassified to profit or loss:  Remeasurement of defined benefit obligations		(5.3)	-	-	-
Items that may be reclassified subsequently to profit or loss: Exchange difference on translation of foreign entities Movement in reserves of associates Losses arising on cash flow hedges	14	1.6 (0.1) (0.7)	- (1.3) (23.8)	- - (0.7)	- - (23.8)
2035es arising on easimow neages		(4.5)	(25.1)	(0.7)	(23.8)
Discontinued operations			, , ,	, ,	
Deferred tax on revaluation	26	-	2.3	-	-
Fair value released on disposal of subsidiary	9	-	12.9	-	-
Gains arising on fair value of available-for-sale financial assets	16	-	5.3	-	-
		-	20.5	-	_
Other comprehensive income for the year, net of tax		(4.5)	(4.6)	(0.7)	(23.8)
Total comprehensive income for the year		490.6	250.7	329.5	364.8
Attributable to:					
Owners of the parent		493.9	251.3	329.5	364.8
Non-controlling interests		(3.3)	(0.6)	-	-
-		490.6	250.7	329.5	364.8

### **Statements of Financial Position**

Year ended 30 September 2013

			OUP	COMPANY	
		Sep-13	Sep-12	Sep-13	Sep-12
	NOTES	Rs m	Rs m	Rs m	Rs m
ASSETS					
Non current assets					
Property, plant and equipment	10	1,115.1	1,157.6	-	-
Investment properties	11	477.5	480.2	27.7	-
Intangible assets	12	670.8	679.5	-	-
Investment in subsidiary companies	13	-	-	1,823.0	1,339.0
Investment in associates	14	23.4	121.9	16.2	117.5
Investment in jointly controlled entity	15	69.7	69.5	-	69.5
Investment in financial assets	16	445.2	323.2	9.7	9.7
Long term loans receivable	17	0.2	0.8	660.0	37.2
Net investment in leases	18	1,011.0	884.8	-	_
Retirement benefit assets	27	10.2	_	_	-
		3,823.1	3,717.5	2,536.6	1,572.9
Current assets		.,.	-,	,	,
Inventories	19	283.4	263.6	_	_
Net investment in leases	18	507.6	486.4	_	_
Consumable biological assets	20	1.1	-	_	_
Trade and other receivables	21	3,221.9	2,901.7	714.2	503.3
Investment in financial assets	16	13.3	31.8	714.6	505.5
Bank balances and cash	22	502.0	498.6	5.1	4.4
Dark Datarices and Casit	22	4,529.3	4,182.1	719.3	507.7
Non-current assets classified as held for sale	27	8,352.4	7,899.6	3,255.9	2,080.6
Non-current assets classified as field for sale	23	0.750.4	19.6	7 255 0	736.9
FOLUTY AND LIABILITIES		8,352.4	7,919.2	3,255.9	2,817.5
EQUITY AND LIABILITIES					
Capital and reserves	2.4	600 F	600 F	600 F	600.5
Share capital	24	680.5	680.5	680.5	680.5
Reserves		1,497.0	1,152.8	887.3	707.5
Equity attributable to owners of the parent		2,177.5	1,833.3	1,567.8	1,388.0
Non-controlling interests		314.4	317.7	4.5550	4 700 0
Total equity		2,491.9	2,151.0	1,567.8	1,388.0
Non current liabilities					
Borrowings	25	1,982.5	1,653.0	1,088.4	534.7
Deferred taxation	26	3.1	11.0	-	_
Retirement benefit obligations	27	48.7	31.0	_	-
3		2,034.3	1,695.0	1,088.4	534.7
Current liabilities			,		-
Borrowings	25	2,562.5	2,836.5	408.5	676.4
Trade and other payables	28	1,154.6	1,216.8	109.5	218.4
Dividend payable	29	81.7		81.7	
Taxation	2,	27.4	19.9	-	_
Tanacioni		3,826.2	4,073.2	599.7	894.8
		5,860.5	5,768.2	1,688.1	1,429.5
		8,352.4	7,919.2	3,255.9	2,817.5
		U,332.T	1,213.6	3,633.3	۵,U1/.J

These financial statements have been approved for issue by the Board of Directors on 9 December 2013

Tim Taylor

Vaughan Heberden

The explanatory notes on pages 60 to 96 form an integral part of these financial statements. Auditors' report on pages 53.

# Statements of Changes in Equity Year ended 30 September 2013

		Share capital	Capital reserves	Revaluation reserves	<b>Translation</b> reserves	Retained earnings	Actuarial losses	Attributable to owners of the parent	Non- controlling interests	Total equity
	NOTES	Rsm	Rsm	Rsm	Rs m	Rs m	Rsm	Rsm	Rs m	Rs m
GROUP										
At 1 October 2012		680.5	139.3	(1.0)	(3.2)	1,017.7	ı	1,833.3	317.7	2,151.0
Dividends	59	ı	ı	ı	ı	(149.7)	1	(149.7)	ı	(149.7)
Profit for the year		ı	ı	ı	ı	498.4	ı	498.4	(3.3)	495.1
Other comprehensive income	6	ı	I	ı	0.8	I	(5.3)	(4.5)	ı	(4.5)
Transfers		ı	32.1	I	ı	(32.1)	ı	ı	ı	1
At 30 September 2013		680.5	171.4	(1.0)	(2.4)	1,334.3	(2.3)	2,177.5	314.4	2,491.9
			Share capital	Capital reserves	Revaluation reserves	Translation reserves	Retained earnings	Attributable to owners of the parent	Non- controlling interests	Total equity
			Rs m	Rsm	Rsm	Rs m	Rsm	Rsm	Rsm	Rsm
At 1 October 2011			315.0	218.3	(31.4)	22.1	784.4	1,308.4	4.1	1,312.5
Issue of shares	24		365.5	ı	ı	ı	ı	365.5	1	365.5
Dividends	59		ı	ı	ı	ı	(91.9)	(91.9)	ı	(91.9)
Profit for the year			ı	ı	ı	ı	255.9	255.9	(0.6)	255.3
Other comprehensive income	6		I	ı	20.5	(25.1)	ı	(4.6)	ı	(4.6)
Non-controlling interest arising on business combination			ı	ı	I	ı	ı	ı	313.6	313.6
Transfers			ı	29.6	ı	ı	(29.6)	1	ı	1
Deconsolidation of group companies			ı	(108.6)	6.6	(0.2)	6.86	1	9:0	9.0
At 30 September 2012			680.5	139.3	(1.0)	(3.2)	1,017.7	1,833.3	317.7	2,151.0

The explanatory notes on pages 60 to 96 form an integral part of these financial statements. Auditors' report on pages 53.

### **Statements of Changes in Equity**

Year ended 30 September 2013

		Share capital	Translation reserves	Retained earnings	Total equity
COMPANY	NOTES	Rs m	Rs m	Rs m	Rs m
		600 5	(0.4)	500.6	4.500.0
At 1 October 2012		680.5	(2.1)	709.6	1,388.0
Dividends	29	-	-	(149.7)	(149.7)
Profit for the year		-	-	330.2	330.2
Other comprehensive income	9	-	(0.7)	-	(0.7)
At 30 September 2013		680.5	(2.8)	890.1	1,567.8
At 1 October 2011		315.0	21.7	412.9	749.6
Issue of shares	24	365.5	-	-	365.5
Dividends	29	-	-	(91.9)	(91.9)
Profit for the year		-	-	388.6	388.6
Other comprehensive income	9	-	(23.8)	-	(23.8)
At 30 September 2012		680.5	(2.1)	709.6	1,388.0

### **Statements of Cash Flows**

Year ended 30 September 2013

		GROUP		COMPANY	
		Sep-13	Sep-12	Sep-13	Sep-12
	NOTES	Rs m	Rs m	Rs m	Rs m
CASH FLOWS FROM OPERATING ACTIVITIES					
Cash generated from/(used in) operations	31	355.7	271.3	(56.6)	2.2
Interest paid		(272.5)	(288.9)	(69.1)	(67.6)
Interest received		169.0	169.3	39.9	41.4
Income tax paid		(81.7)	(68.7)	-	_
Net cash flow generated from/(used in) operating activities		170.5	83.0	(85.8)	(24.0)
CASH FLOWS FROM INVESTING ACTIVITIES					
Dividends received		10.1		299.1	236.0
Purchase of financial assets		(137.5)	(113.9)	299.1	230.0
Proceeds from sale of financial assets		34.0	54.8	_	_
Purchase of property, plant and equipment		(63.4)	(122.5)	_	_
Proceeds from sale of property, plant and equipment		20.5	7.5		_
Proceeds from sale of property, plant and equipment		20.5	7.5		
as held for sale		115.1	_	115.1	_
Purchase of intangible assets		(20.6)	(18.9)	-	_
Loans granted		(20.0)	(10.5)	(462.8)	(195.0)
Loans recovered		_	_	159.4	455.0
Disposal of subsidiary net of cash		_	(185.3)	-	12.6
Acquisition of subsidiaries net of cash		_	-	_	(52.5)
Disposal of associate		8.1	-	8.1	_
Net cash flow (used in)/generated from investing activitie	es .	(33.7)	(378.3)	118.9	456.1
CASH FLOW FROM FINANCING ACTIVITIES		450.0	0404	007.4	(4.4.4.57)
Net proceeds from/(repayments of) borrowings		472.0	219.1	283.1	(144.3)
Net funds from deposits		(306.5)	171.8	- (50.0)	- (04.0)
Dividends paid to shareholder of Company		(68.0)	(91.9)	(68.0)	(91.9)
Net cash generated from/(used in) financing activities		97.5	299.0	215.1	(236.2)
Net increase in cash and cash equivalents		234.3	3.7	248.2	195.9
Cash and cash equivalents - opening		40.2	36.5	2.9	(193.0)
Cash and cash equivalents - closing	22	274.5	40.2	251.1	2.9
Sast and sast equivalents closing		D/ 1.0	10.0	U91.1	۵.۶

### **Explanatory Notes**

Year ended 30 September 2013

#### 1. GENERAL INFORMATION

Cim Financial Services Limited is a limited liability company incorporated on 15 July 2005 and domiciled in Mauritius. The principal activity of the Company is the holding of investments. As at 30 September 2013, its holding company is Cim Holdings Ltd and its registered address is Taylor Smith House, Old Quay D Road, Port Louis. The Company's place of business is at 22, St Georges Street, Port Louis. These financial statements have been prepared for the year ended 30 September 2013.

### 2. SIGNIFICANT ACCOUNTING POLICIES

### (a) Basis of preparation

The financial statements comply with the Companies Act 2001 and have been prepared in accordance with International Financial Reporting Standards (IFRS). These policies have been consistently applied to all the years presented, unless otherwise stated and where necessary, comparative figures have been amended to conform with change in presentation in the current year.

The financial statements are prepared under the historical cost convention except that:

- land and buildings are carried at revalued amounts;
- investment properties are stated at fair value;
- investments held-for-trading and available-for-sale financial assets are stated at fair value;
- held-to-maturity financial assets are carried at amortised cost;
- consumable biological assets are stated at fair value.

### Standards, Amendments to published Standards and Interpretations effective in the reporting period

Deferred Tax: Recovery of Underlying Assets (Amendments to IAS 12), introduces a presumption that investment properties that are measured using the fair value model in accordance with IAS 40 Investment Property are recovered entirely through sale for the purposes of measuring deferred taxes. This presumption is rebutted if the investment property is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. This amendment is unlikely to have an impact on the Group's financial statements.

Amendment to IAS 1, 'Financial statement presentation' regarding other comprehensive income. The main change resulting from these amendments is a requirement for entities to group items presented in other comprehensive income (OCI) on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments).

### Standards, Amendments to published Standards and Interpretations issued but not yet effective

Certain standards, amendments to published standards and interpretations have been issued that are mandatory for accounting periods beginning on or after 1 January 2013 or later periods, but which the Group has not early adopted.

At the reporting date of these financial statements, the following were in issue but not yet effective:

IFRS 9	Financial Instruments
IAS 27	Separate Financial Statements
IAS 28	Investments in Associates and Joint Ventures
IFRS 10	Consolidated Financial Statements
IFRS 11	Joint Arrangements
IFRS 12	Disclosure of Interests in Other Entities
IFRS 13	Fair Value Measurement
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine

Disclosures - Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7)

Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32)

Amendment to IFRS 1 (Government Loans)

Annual Improvements to IFRSs 2009-2011 Cycle

Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities:

Transition Guidance

Investment Entities (Amendments to IFRS 10, IFRS 12 and IAS 27)

IFRIC 21 Levies

Recoverable Amount Disclosures for Non-Financial Assets (Amendments to IAS 36)

Novation of Derivatives and Continuation of Hedge Accounting (Amendments to IAS 39)

GROUP Sep-13 Rs m

(11.2)

5.9 (5.3)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (a) Basis of preparation (cont'd)

### Standards, Amendments to published Standards and Interpretations issued but not yet effective (cont'd)

Where relevant, the Group is still evaluating the effect of these Standards, amendments to published Standards and Interpretations issued but not yet effective, on the presentation of its financial statements.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 4.

### Change in accounting policy due to the early application of IAS 19 Employee Benefits (as revised in 2011)

In the current year, the Group has early adopted IAS 19 (as revised in June 2011) Employee Benefits.

The amendments to IAS 19 change the accounting for defined benefit plans and termination benefits. The most significant change relates to the accounting for changes in defined benefit obligations and plan assets. The amendments require the recognition of changes in defined benefit obligations and in fair value of plan assets when they occur, and hence eliminate the 'corridor approach' permitted under the previous version of IAS 19 and accelerate the recognition of past service costs.

All actuarial gains and losses are recognised immediately through Other Comprehensive Income in order for the net pension asset or liability recognised in the Statement of Financial Position to reflect the full value of the plan deficit or surplus. Furthermore, the interest cost and expected return on plan assets used in the previous version of IAS 19 are replaced with a 'net-interest' amount under IAS 19 (as revised in 2011), which is calculated by applying the discount rate to the net defined benefit liability or asset. IAS 19 (as revised in 2011) introduces certain changes in the presentation of the defined benefit cost including more extensive disclosures.

Impact of early application of IAS 19 (as revised in 2011)

Decrease in other comprehensive income for the year

The effect on the Statements of Profit or Loss and Other Comprehensive Income is as follows: Remeasurement of retirement benefit obligations

Deferred tax on remeasurement of retirement benefit obligations

The Group has applied the new accounting policy prospectively for reasons of immateriality.

### (b) Investments in subsidiaries

### Separate financial statements of the investor

In the separate financial statements of the investor, investments in subsidiary companies are carried at cost. The carrying amount is reduced to recognise any impairment in the value of individual investments.

### Consolidated financial statements

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the Group. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

### **Explanatory Notes**

Year ended 30 September 2013

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (b) Investments in subsidiaries (cont'd)

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree (if any) over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in profit or loss as a bargain purchase gain.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

### Transactions and non-controlling interests

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control or significant influence, any retained interest in the equity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for retained interest as an associate, joint venture or financial asset. In addition, any amount previously recognised in Other Comprehensive Income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in Other Comprehensive Income are reclassified to profit or loss.

### (c) Investments in associates

### Separate financial statements of the investor

In the separate financial statements of the investor, investments in associated companies are carried at cost. The carrying amount is reduced to recognise any impairment in the value of individual investments.

### Consolidated financial statements

An associate is an entity over which the Group has significant influence but not control, or joint control, generally accompanying a shareholding between 20% and 50% of the voting rights. Investments in associates are accounted for by the equity method except when classified as held-for-sale. Investment in associates are initially recognised at cost as adjusted by post acquisition changes in the Group's share of the net assets of the associate less any impairment in the value of individual investments.

Any excess of the cost of acquisition and the Group's share of net fair value of the associate's identifiable assets and liabilities recognised at the date of acquisition is recognised in goodwill, which is included in the carrying amount of the investment. Any excess of the Group's share of the net fair value of identifiable assets and liabilities over the cost of acquisition, after assessment, is included as income in the determination of the Group's share of the associate's profit or loss.

When the Group's share of losses exceeds its interest in an associate, the Group discontinues recognising further losses, unless it has incurred legal or constructive obligation or made payments on behalf of the associate.

Unrealised profits and losses are eliminated to the extent of the Group's interest in the associate. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Where necessary, appropriate adjustments are made to the financial statements of associates to bring the accounting policies used in line with those adopted by the Group.

### (d) Investment in joint venture

### Separate financial statements of the investor

In the separate financial statements of the investor, investments in joint venture are carried at cost. The carrying amount is reduced to recognise any impairment in the value of individual investments.

### Consolidated financial statements

A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is a subject to joint control, and a jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venture has an interest. The Group recognises its interest in the joint venture using the equity method, whereby investment in joint venture is initially recorded at cost as adjusted by post acquisition changes in the Group's share of net asset of the joint venture less any impairment in the value of the individual investment.

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (e) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for goods supplied, stated net of discounts, returns, value added taxes, rebates and other similar allowances and after eliminating sales within the Group.

### (i) Sales of goods

Sales of goods are recognised when the goods are delivered and titles have passed, at which time all of the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

### (ii) Rendering of services

Revenue from rendering of services are recognised in the accounting year in which the services are rendered.

### (iii) Other revenues

Other revenues earned by the Group are recognised on the following bases:

- Income in respect of hire purchase and credit sales agreements is accounted for in the Statement of Profit or Loss over the periods in which the instalments are receivable, using the annuity method. The unearned income in respect of future instalments, is deducted from trade receivables.
- Management fees are recognised as the services are provided.
- Brokerage and commission receivable accrues in accordance with the substance of the relevant agreements.
- Interest income is accrued on a time proportion basis using the effective interest method.
- Dividend income accrues when the shareholders' right to receive payment is established.
- Rental income is recognised in accordance with the substance of the relevant agreement.

### (f) Inventories

Inventories are valued at lower of cost and net realisable value. Cost is determined at the weighted average method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads, but excludes interest expenses. Net realisable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

### (g) Leases

(i) Leases are classified as finance leases where the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases. Payment made under operating leases (net of any incentives received from the lessor) are charged to the Statement of Profit or Loss on a straight-line basis over the period of the lease.

### (ii) Finance leases - lessor

Finance leases granted are accounted for in the Statement of Financial Position as investment at an amount equal to the net investment in the leases, after deduction of allowances for credit impairment for bad and doubtful debts. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return.

### (iii) Operating leases - lessor

Assets leased out under operating leases are included in property, plant and equipment in the Statement of Financial Position. They are depreciated over their expected useful lives on a basis consistent with similar assets. Rental income is recognised in the Statement of Profit or Loss on a straight line basis over the lease term.

### (iv) Leases - lessee

Property, plant and equipment obtained under finance leases are capitalised and are depreciated over their useful lives. The corresponding liabilities, net of finance charges, are included as finance lease obligations. The finance charge is recognised in the Statement of Profit or Loss over the lease period and calculated at a constant periodic rate of interest on the remaining balance of the liability.

### **Explanatory Notes**

Year ended 30 September 2013

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (h) Foreign currencies

### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (functional currency). The consolidated financial statements are presented in Mauritian Rupees, which is the Group's functional and presentation currency.

#### (ii) Transactions and balances

Foreign currency transactions are translated into Mauritian Rupees using exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of Profit or Loss, except when deferred in Other Comprehensive Income as qualifying cash flow hedges and qualifying net investment hedges.

Non-monetary items that are measured at historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date the fair value was determined.

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available for sale, are included in Other Comprehensive Income.

### (iii) Group companies

The results and financial position of the Group entities that have a functional currency different from Mauritian Rupee are translated into the presentation currency as follows:

- assets and liabilities for each Statement of Financial Position presented are translated at the closing rate at the reporting date.
- income and expenses for each Statement of Profit or Loss are translated at average exchange rates.
- all resulting exchange differences are recognised in Other Comprehensive Income.

On disposal of foreign entities, such translation differences are recognised in the Statement of Profit or Loss as part of the gain or loss.

### (i) Investment properties

Investment properties held to earn rentals or for capital appreciation or both and not occupied by the Group are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are carried at fair value representing open-market value determined regularly by external valuers. Changes in fair values are included in the Statement of Profit or Loss in the period in which they arise.

Investment properties are derecognised when they are disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the Statement of Profit or Loss in the period of derecognition.

### (j) Property, plant and equipment

Property, plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of the property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciation, respectively. Likewise, when a major inspection is performed, its costs is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repairs and maintenance costs are recognised in the Statement of Profit or Loss as incurred.

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the Statement of Profit or Loss when the asset is derecognised.

Land and buildings held for use in the production or supply of goods or services or for administrative purposes, are stated in the Statement of Financial Position at fair value based on valuation performed regularly.

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (j) Property, plant and equipment (cont'd)

Increases in the carrying amount arising on revaluation of land and buildings are credited to Other Comprehensive Income and shown as revaluation reserves in shareholder's equity. Decreases that offset previous increases of the same amount are charged in Other Comprehensive Income and debited against revaluation reserves in equity; all other decreases are charged to the Statement of Profit or Loss.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposal are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Profit or Loss. When revalued assets are sold, the amounts included in revaluation reserves are transferred to retained earnings.

Depreciation on property, plant and equipment are calculated on the straight line method to write off the cost or revalued amounts of the assets to their residual values as follows:

	%
Buildings	2 - 4
Plant & equipment	15 - 100
Vehicles	15 - 25

Land is not depreciated.

The asset's residual values, useful lives and depreciation method are reviewed and adjusted prospectively, if appropriate, at the end of each reporting period.

### (k) Intangible assets

### (i) Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

Goodwill is tested annually for impairment.

On disposal of a subsidiary, the attributable amount of goodwill is included in the determination of the gains and losses on disposal.

Goodwill is allocated to cash-generating units for the purpose of impairment testing.

### (ii) Computer software

Costs that are directly associated with identifiable software which will generate economic benefits beyond one year are recognised as intangible assets and are amortised over their estimated useful lives.

Amortisation rates are as follows:

Software 12% - 50%

### (l) Impairment of assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

### (m) Deferred taxation

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither accounting nor taxable profit or loss, it is not accounted for.

Deferred income tax is determined using tax rates that have been enacted or substantively enacted at the reporting date and are expected to apply in the period when the related deferred income tax asset is realised or the deferred income tax liability is settled.

### **Explanatory Notes**

Year ended 30 September 2013

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (m) Deferred taxation (cont'd)

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which deductible temporary differences can be utilised.

For the purposes of measuring deferred tax liabilities and deferred tax assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodies in the investment property over time rather through sale.

### (n) Retirement benefits

### (i) State plan and defined contribution pension plans

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. Contributions to the National Pension Scheme and the Group's defined contribution pension plan are expensed to the Statement of Profit or Loss in the period in which they fall due.

### (ii) Defined benefit pension plans and other retirement benefits

The following pension benefits are also in place:

- The Group contributes to a pension plan in respect of some employees who have a No Worse Off Guarantee (NWOG) that their benefits would not be worse than what they would have earned under a previous defined benefit plan.
- The Group recognises a net liability for employees whose benefits under the current pension plan are not expected to fully offset the retirement gratuity obligations under the Employment Rights Act.
- The Group recognises a liability in respect of employees who are not members of any supplementary pension plan and are entitled to retirement gratuities under the Employment Rights Act.
- The Group recognises a liability in respect of pensions paid out of cash flow for some former employees.

The cost of providing benefits under a defined benefit plan is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each reporting period.

Remeasurement comprising of actuarial gains and losses, the effect of the asset ceiling (if applicable) and the return on plan assets (excluding interest) are recognised immediately in the Statements of Financial Position with a charge or credit to Other Comprehensive Income in the period in which they occur.

Remeasurement recorded in Other Comprehensive Income is not recycled. However, the entity may transfer those amounts recognised in Other Comprehensive Income within equity. Past service cost is recognised in profit or loss in the period of plan amendment. Net-interest is calculated by applying the discount rate to the net defined benefit liability or asset.

For employees who are not covered or who are insufficiently covered by the current pension plan, the net present value of gratuity on retirement payable under the Employment Rights Act 2008 is calculated by an actuary and provided for. The obligations arising under this item are not funded.

### (o) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events and when it is probable that this obligation will result in an outflow of economic benefits that can be reasonably estimated. Provisions for restructuring costs are recognised when the Group has a detailed formal plan for the restructuring which has been notified to affected parties.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flow (when the effect of the time value of money is material).

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (p) Financial instruments

Financial assets and financial liabilities are recognised on the Group's Statement of Financial Position when the Group has become a party to the contractual provisions of the instrument.

### Fair value estimation

In assessing the fair value of financial instruments, the Group uses a variety of methods and makes assumptions that are based on market conditions existing at each end of reporting period. The face value less any estimated credit adjustments for financial assets and financial liabilities with a maturity of less than one year are assumed to approximate their fair values. The fair values of those assets and liabilities not presented on the Group's and the Company's Statements of Financial Position at their fair values are not materially different from their carrying amounts. The Group's accounting policies in respect of the financial instruments are as follows:

### (i) Investment in financial assets

The Group classifies its financial assets depending on the purpose for which the investments were acquired.

Management determines the classification of its financial assets at initial recognition.

Purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Investments are initially measured at fair value plus transaction costs for all financial assets except held-for-trading financial assets.

### Held-to-maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. Subsequent to initial recognition, held-to-maturity investments are measured at amortised cost using the effective interest method less any impairment.

### Held-for-trading financial assets

Financial assets held-for-trading are measured at fair value. Unrealised gains and losses are recognised in the Statement of Profit or Loss. On disposal, the profit or loss recognised in the Statement of Profit or Loss is the difference between the proceeds and the carrying amount of the asset.

### Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within twelve months of the end of the reporting period. They are carried at fair value. Unrealised gains and losses arising from change in fair value are recognised in Other Comprehensive Income. On disposal of available-for-sale financial assets, the gain or loss arising from the difference between the sale proceeds and the previous carrying amount adjusted for any prior adjustment that had been reported in equity to reflect the fair value of that asset, is recognised in the Statement of Profit or Loss.

Fair value for quoted financial assets is based on market quotation. If the market for a financial asset is not active and for unquoted financial assets the Group establishes fair value by using recognised and acceptable valuation techniques. Financial assets are categorised according to a fair value hierarchy as follows:

Level 1 financial assets are those with unadjusted quoted prices in active markets for identical investments.

Level 2 financial assets include quoted prices for similar investments in active markets, quoted prices for identical or similar assets in markets that are not active, inputs other than quoted prices that are observable for the asset (ie, interest rates or yields) and inputs that are derived from or corroborated by observable market data.

Level 3 financial assets include unobservable inputs that reflect directors' assumptions about what factors market participants would use in pricing such investments. These inputs are based on the best information available including the Group's own information.

### Other financial assets

All other financial assets other than those mentioned previously, including investment in subsidiaries by the Company are stated at cost net of any impairment in value. Impairment in value of the investment portfolio or any surpluses or losses arising on disposal, are accounted for in the Statement of Profit or Loss.

### **Explanatory Notes**

Year ended 30 September 2013

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (p) Financial instruments (cont'd)

### (ii) Long term receivables

Long term receivables with fixed maturity terms are measured at amortised cost using the effective interest rate method, less provision for impairment. The carrying amount of the asset is reduced by the difference between the asset's carrying amount and the present value of estimated cash flows discounted using the original effective interest rate. The amount of loss is recognised in the Statement of Profit or Loss. Long term receivables without fixed maturity terms are measured at cost.

### (iii) Borrowings

Borrowings are recognised initially at fair value being their issue proceeds net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds and the redemption value is recognised in the Statement of Profit or Loss over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period.

#### (iv) Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of provision is recognised in the Statement of Profit or Loss.

### (v) Trade and other payables

Trade and other payables are stated at fair value and subsequently measured at amortised cost using the effective interest method.

### (vi) Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Statement of Financial Position.

### (vii) Cash flow hedge

The Group documents at the inception of the transaction the relationship between hedging instrument and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the instruments that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in Other Comprehensive Income. The gain or loss relating to the ineffective portion is recognised immediately in the Statement of Profit or Loss.

Amounts accumulated in equity are transferred in the Statement of Profit or Loss in the periods when the hedged item affects profit or loss. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the Statement of Profit or Loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the Statement of Profit or Loss.

### Impairment of financial assets

### (i) Financial assets classified as available-for-sale

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss, measured as the difference between acquisition cost and the current fair value, less any impairment loss on that previously recognised in equity, is removed from equity and recognised in the Statement of Profit or Loss. Impairment loss for the Group is recognised in the Statement of Profit or Loss.

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (p) Financial instruments (cont'd)

### Impairment of financial assets (cont'd)

### (ii) Financial assets carried at amortised cost

For receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and, the amount of the loss is recognised in the Statement of Profit or Loss. If a held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

If, in a subsequent period, the amount of the impairment loss decreases and the decreases can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the Statement of Profit or Loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

### (q) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as deduction, net of tax, from proceeds. Where any group company purchases its equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Company's equity holders until the shares are cancelled or reissued. When such shares are subsequently reissued, any net consideration received, is included in equity attributable to the Company's equity holders.

### (r) Operating segments

Operating segments are components of the Group about which separate financial information is available. They are reported in a manner consistent with the internal reporting provided to the Chief Executive Officer, for both performance measuring and resource allocation.

Operating segments that do not meet any of the quantitative threshold of 10 percent reported revenue or profit or assets are included if management believes that information about these segments would be useful to users to better appraise financial information.

### (s) Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's financial statements in the period in which the dividends are declared.

### (t) Non-current assets held for sale

Non-current assets classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell if their carrying amount is recovered principally through a sale transaction rather than through a continuing use. This condition is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition.

### (u) Biological assets

Consumable biological assets are stated at their fair value less costs to sell and relates to livestock.

### (v) Exceptional items

Exceptional items are disclosed separately in the financial statements where it is necessary to do so to provide further understanding of the financial performance of the Group. They are material items of income or expense that have been shown separately due to the significance of their nature or amount.

### (w) Impairment of leases

Allowance for credit losses consists of specific and portfolio provision for credit losses and is determined based on the Group's best estimate of impairment in respect of leases.

An allowance for impairment is established if there is objective evidence that the Group will not be able to collect the amount due according to the original contractual terms of the lease. The amount of the provision is the difference between the carrying amount at the time the lease is considered doubtfuland the recoverable amount.

The provision amount also covers losses when there is objective evidence that probable losses are present in components of the lease portfolio at the reporting date. They have been estimated based on the future specific losses inherent in the leases and upon historical patterns of losses in each component and the economic climate in which the clients operate. When a lease is uncollectible, it is written off against the related provision for impairment; subsequent recoveries are credited to the provision for losses in the Statement of Profit or Loss and Other Comprehensive Income.

### **Explanatory Notes**

Year ended 30 September 2013

### 3. FINANCIAL RISK MANAGEMENT

### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks, including the effects of changes in debt and equity market prices, foreign currency exchange rates and interest rates.

The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group covers to the extent possible exposures through certain hedging operations. Written principles have been established throughout the Group for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk and investing excess liquidity.

### (a) Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures primarily with respect to certain major currencies. Entities in the Group use forward contracts to hedge their exposure to foreign currency risk. Each subsidiary is responsible for hedging the net position in each currency by using currency borrowings and external forward currency contracts, under advice from the Group Treasury.

The Group also hedges the foreign currency exposure of its contract commitments to purchase certain goods and services from abroad.

Exposure in major currencies are as follows:

			nt in Rs m OUP		Eq	Equivalent in Rs m COMPANY	
	EURO	USD	Rs & others	Total	USD	Rs & others	Total
Sep-13							
Non current financial assets	1.6	1.2	1,556.9	1,559.7	-	2,508.9	2,508.9
Non current financial liabilities	(6.9)	(94.3)	(1,930.0)	(2,031.2)	(93.3)	(995.1)	(1,088.4)
Long term exposure	(5.3)	(93.1)	(373.1)	(471.5)	(93.3)	1,513.8	1,420.5
Current financial assets	12.6	175.7	4,056.5	4,244.8	34.2	685.1	719.3
Current financial liabilities	(12.3)	(188.9)	(3,625.0)	(3,826.2)	(155.5)	(444.2)	(599.7)
Short term exposure	0.3	(13.2)	431.5	418.6	(121.3)	240.9	119.6
Total net exposure	(5.0)	(106.3)	58.4	(52.9)	(214.6)	1,754.7	1,540.1
Sep-12							
Non current financial assets	-	-	1,400.2	1,400.2	-	1,572.9	1,572.9
Non current financial liabilities	-	(247.6)	(1,436.4)	(1,684.0)	(247.6)	(287.1)	(534.7)
Long term exposure	-	(247.6)	(36.2)	(283.8)	(247.6)	1,285.8	1,038.2
Current financial assets	48.4	215.5	3,654.6	3,918.5	5.3	502.4	507.7
Current financial liabilities	(22.2)	(227.7)	(3,823.3)	(4,073.2)	(156.5)	(738.4)	(894.8)
Short term exposure	26.2	(12.2)	(168.7)	(154.7)	(151.2)	(236.0)	(387.1)
Total net exposure	26.2	(259.8)	(204.9)	(438.5)	(398.8)	1,049.8	651.1

The sensitivity of the net result for the year and equity in regards to the Group's financial assets and liabilities and the USD to Rupee and EURO to Rupee exchange rate is shown below.

If Rupee had weakened/strengthened by 3% and 2% against USD, EURO respectively, the financial impact will be as follows:

GRO	JUP	CON	TEANT
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
4.1	3.8	0.9	-
7.5	12.1	7.5	12.1

Net result for the year (+/-) Equity (+/-)

#### 3. FINANCIAL RISK MANAGEMENT (CONT'D)

### 3.1 Financial risk factors (cont'd)

### (b) Interest rate risk

The Group's income and operating cash flows are influenced by changing market interest rates. The Group's borrowings and lendings are contracted at fixed and variable rates.

In order to mitigate any interest rate risk, the leasing company has a portfolio of fixed and floating leases and deposits.

The sensitivity of the net result for the year and equity to a reasonably possible change in interest of + or - 0.5% (2012: +/-0.5%), with effect from the beginning of the year. These changes are considered to be reasonably possible based on observations of current market conditions.

GRO	OUP	COMPANY			
Sep-13	Sep-12	Sep-13	Sep-12		
Rs m	Rs m	Rs m	Rs m		
12.3	10.8	7.5	6.1		

Net result for the year (+/-)

### (c) Credit risk

The Group has policies in place to ensure that credit sales of products and services are made to customers after a credit assessment has been carried out and credit terms agreed. The Group has no significant concentration of credit risk, with exposure spread over a large number of customers.

Credit facilities to customers are monitored and the Group has policies in place to identify defaults and recover amounts due. Leases granted are also effectively secured as the rights to the leased assets revert to the lessor in the event of default. There are two types of leases, finance lease and operating lease. Most of the assets financed are motor vehicles and the rest are various types of equipment. Period of lease normally vary between 3 - 7 years and are mostly given at fixed rates. The maximum exposure to credit risk at the reporting date is the fair value of the receivables. Specific provision and portfolio provision are made according to the requirements of the Bank of Mauritius.

### (d) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities from financial institutions. Due to the dynamic nature of the underlying businesses, the Group Treasury aims at maintaining flexibility in funding by keeping committed credit facilities with banks.

### (e) Derivative Financial Instruments

The Group has no commitment in material derivative instruments.

### (f) Sensitivity analysis-equity price risk

A 5% increase/(decrease) in the prices of relevant equities quoted on the Stock Exchange of Mauritius will have no material impact on equity (2012: nil).

### 3.2 Fair value estimation

The nominal value less credit adjustments of receivables and payables are assumed to approximate their fair values.

### 3.3 Capital risk management

The Group and the Company aim at distributing an adequate dividend whilst ensuring that sufficient resources are maintained to continue as a going concern and for expansion. The ratio of debt to equity is used to manage capital risk and is kept at a reasonable level.

Debt

Less: Bank balances & cash

Equity

Debt/Equity ratio

GRO	OUP	COMPANY		
Sep-13 Rs m	Sep-12 Rs m	Sep-13 Rs m	Sep-12 Rs m	
4,545.0 (502.0)	4,489.5 (498.6)	1,496.9 (5.1)	1,211.1 (4.4)	
4,043.0	3,990.9	1,491.8	1,206.7	
2,177.5	1,833.3	1,567.8	1,388.0	
1.9	2.2	1.0	0.9	

## **Explanatory Notes**

Year ended 30 September 2013

### 4. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

In applying the Group's accounting policies, the following judgements and estimates have been used with significant impacts on amounts recognised in the financial statements:

### Property, plant and equipment

All property, plant and equipment is initially recorded at cost.

### Revaluation of property

The Group measures land and buildings at revalued amounts with changes in fair value being recognised in Other Comprehensive Income.

### Estimate of useful lives and residual value

The depreciation and amortisation charge calculation requires an estimate of the economic useful lives of the respective assets. The Group uses historical experience and comparable market available data to determine useful lives.

### Impairment of Goodwill

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. For acquired goodwill the value of the investment is based on a ten year discounted cashflow method. The discount rate is estimated by management using currently available rate of interest and an estimate of the risk premium.

### Retirement benefit obligations

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligation.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations.

Other key assumptions for pension obligation are based in part on current market conditions. Additional information is disclosed in Note 27.

### Fair value estimation

In assessing the fair value of financial instruments, the Group uses a variety of methods and makes assumptions that are based on market conditions existing at the end of each reporting date. The face value less any estimated credit adjustments for financial assets and financial liabilities with a maturity of less than one year are assumed to approximate their fair values. The fair values of those assets and liabilities not presented in the Group's and the Company's Statements of Financial Position at their fair values are not materially different from their carrying amounts.

### Fair value of securities not quoted in active market

The fair value of securities not quoted in active market is determined by using valuation techniques including third party transaction values, earnings, net asset value or discounted cash flows, whichever is appropriate.

### Limitations of sensitivity analysis

Sensitivity analysis in respect of market risk demonstrates the effect of a change in a key assumption while other assumptions remain unchanged. In reality, there is a correlation between the assumptions and other factors. It should also be noted that these sensitivities are non-linear and larger or smaller impacts should not be interpolated or extrapolated from these results.

Sensitivity analysis does not take into consideration that the Group's assets and liabilities are managed. Other limitations include the use of hypothetical market movements to demonstrate potential risk that only represent the Group's view of possible near-term market changes that cannot be predicted with any certainty.

### 5. REVENUE

### Revenue is made up of

Sales of goods Sales of services

Commission Rent Earned income Other income

Investment income - Quoted - Unquoted

Interest income

GRO	OUP	COMPANY	
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
1,454.9	1,136.4	-	-
648.4	714.4	-	-
2,103.3	1,850.8	-	-
98.8	89.9	-	-
50.9	4.7	-	-
550.0	530.1	-	-
274.0	275.0	-	-
973.7	899.7	-	-
-	-	-	-
-	-	302.1	236.0
169.0	163.0	41.9	42.8
169.0	163.0	344.0	278.8
3,246.0	2,913.5	344.0	278.8

Revenue disclosed above relates to the continuing operations of the Group.

### 6. PROFIT FROM OPERATIONS

Revenue (note 5)
Other income - not part of revenue

Cost of sales Wages, salaries and related expenses Depreciation and amortisation Foreign exchange differences Other expenses and services

GR	OUP	COMPANY	
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
3,246.0	2,913.5	344.0	278.8
3.1	0.8	1.1	1.1
3,249.1	2,914.3	345.1	279.9
(1,221.9)	(1,005.2)	-	-
(633.1)	(638.6)	(7.2)	(2.2)
(119.4)	(111.4)	-	-
16.5	35.6	1.6	11.5
(550.4)	(560.9)	(9.8)	(16.6)
740.8	633.8	329.7	272.6

### 7. FINANCE COSTS

### The finance cost is on:

Bank overdrafts
Bank loans and other loans repayable by instalments
Within one year
After two years and before five years
Bank loans and other loans not repayable by instalments
Within one year
After one year and before two years
After two years and before five years

GRO	OUP	COM	PANY
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
3.9	6.9	0.1	0.1
7.8 30.8	6.9 23.4	3.2 30.8	23.5
217.2	249.2 0.2	20.3	30.7 8.9
12.8	0.2	12.8	9.6
272.5	286.8	67.2	72.8

# **Explanatory Notes**

Year ended 30 September 2013

### 8. TAXATION

Provision on the profit for the year at 15% (2012:15%) Under provision

Movement in deferred taxation (note 26)

GRO	GROUP		PANY
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
88.9	75.2	-	-
0.3	0.5	-	-
(2.0)	2.3	-	-
87.2	78.0	-	-

The effective tax rate differs from that determined by applying the statutory income tax rate to profit before impairment of goodwill / investment. This is due primarily to different tax rates, non deductible expenses and tax exempt income.

Reconciliation of effective tax rate is as follows Tax rate applicable Non deductible expenses Tax exempt income Effective tax rate

GRO	OUP	COM	ANY	
Sep-13	Sep-12	Sep-13	Sep-12	
%	%	%	%	
15.0	15.0	15.0	15.0	
2.5	6.5	3.3	19.6	
(2.5)	-	(18.3)	(34.6)	
15.0	21.5	-	-	

### 9. OTHER COMPREHENSIVE INCOME

	Revaluation Reserve	Translation Reserve	Actuarial gains/ (losses)	Total
GROUP	Rs m	Rs m	Rs m	Rs m
Year ended 30 September 2013				
Items that will not be reclassified to profit or loss: Remeasurement of defined benefit obligations Deferred tax on remeasurement of defined benefit obligations	- -	- -	(11.2) 5.9	(11.2) 5.9
Items that may be reclassified subsequently to profit or loss: Exchange difference on translation of foreign entities Movement in reserves of associates Cash flow hedges (note 25(d))	-	1.6 (0.1)	- -	1.6 (0.1)
Losses arising during the year Reclassification adjustment in Statement of Profit or Loss Other comprehensive income for the year, net of tax	-	(2.7) 2.0 <b>0.8</b>	(5.3)	(2.7) 2.0 (4.5)
Year ended 30 September 2012		0.6	(3.3)	(4.3)
Continuing operations				
Items that may be reclassified subsequently to profit or loss: Movement in reserves of associates Cash flow hedges (note 25(d)) Losses arising during the year Reclassification adjustment in Statement of Profit or Loss	- - -	(1.3) (20.5) (3.3)	- - -	(1.3) (20.5) (3.3)
<b>Discontinued operations</b> Gains arising on fair value of available-for-sale financial assets Fair value released on disposal of subsidiary	12.9	-	-	5.3 12.9
Deferred tax on revaluation of properties  Other comprehensive income for the year, net of tax	2.3 <b>20.5</b>	(25.1)	-	2.3 <b>(4.6)</b>

### 9. OTHER COMPREHENSIVE INCOME (CONT'D)

	Translation Reserve
COMPANY	Rs m
Year ended 30 September 2013	
Items that may be reclassified subsequently to profit or loss:	
Cash flow hedges (note 25(d))	
Losses arising during the year	(2.7)
Reclassification adjustment in Statement of Profit or Loss	2.0
	(0.7)
Year ended 30 September 2012	
Items that may be reclassified subsequently to profit or loss:	
Cash flow hedges (note 25(d))	
Losses arising during the year	(20.5)
Reclassification adjustment in Statement of Profit or Loss	(3.3)
	(23.8)

### 10. PROPERTY, PLANT AND EQUIPMENT

	Land and Buildings	Plant and Equipment	Vehicles	Total
GROUP	Rs m	Rs m	Rs m	Rs m
Cost				
At 1 October 2011	53.2	471.0	247.5	771.7
Acquisition through business combination	610.9	1.4	-	612.3
Additions	237.1	51.0	71.5	359.6
Scrapped assets	-	(1.9)	-	(1.9)
Disposals	-	(4.4)	(25.0)	(29.4)
Deconsolidation of group companies		(137.2)	(23.2)	(160.4)
At 30 September 2012	901.2	379.9	270.8	1,551.9
Additions	3.0	26.6	33.8	63.4
Scrapped assets	-	(9.4)	-	(9.4)
Transfer (note 11)	2.7	-	-	2.7
Disposals		(17.0)	(67.0)	(84.0)
At 30 September 2013	906.9	380.1	237.6	1,524.6
Depreciation and impairment				
At 1 October 2011	0.6	346.8	106.7	454.1
Acquisition through business combination	-	1.4	-	1.4
Charge for the year	0.3	42.6	41.6	84.5
Scrapped assets	-	(1.9)	-	(1.9)
Disposal adjustment	-	(4.4)	(18.7)	(23.1)
Transfers		(102.5)	(18.2)	(120.7)
At 30 September 2012	0.9	282.0	111.4	394.3
Charge for the year	3.5	46.4	40.2	90.1
Scrapped assets	-	(9.4)	-	(9.4)
Disposal adjustment		(17.0)	(48.5)	(65.5)
At 30 September 2013	4.4	302.0	103.1	409.5
Carrying value				
At 30 September 2013	902.5	78.1	134.5	1,115.1
At 30 September 2012	900.3	97.9	159.4	1,157.6

Bank borrowings of some subsidiaries are secured by floating charges on their respective assets. Additions in 2012 includes Rs 237.1m of non-cash transactions.

# **Explanatory Notes**

Year ended 30 September 2013

### 10. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

(i)	Land	ક	Buil	dings
-----	------	---	------	-------

Freehold land & buildings

On the cost basis, these properties would have been as follows:

Cost

Accumulated Depreciation

Net book value

### (ii) Leased assets

### Cost

Plant and equipment

Motor vehicles

### Accumulated depreciation

Plant and equipment

Motor vehicles

### Carrying value

Plant and equipment Motor vehicles

GROUP				
Sep-13	Sep-12			
Rs m	Rs m			
902.5	900.3			
906.9	901.2			
(4.4)	(0.9)			
902.5	900.3			
30.2	41.9			
52.1	65.0			
82.3	106.9			
26.3	31.6			
42.1	47.2			
68.4	78.8			
3.9	10.3			
10.0	17.8			
13.9	28.1			

### 11. INVESTMENT PROPERTIES

At 1 October Additions Transfer (note 10 / 23) At 30 September

GRO	OUP	COM	PANY
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
480.2	-	-	-
-	480.2	-	-
(2.7)	-	27.7	-
477.5	480.2	27.7	-

Additions in 2012 have been made through non-cash transactions.

Bank borrowings of some subsidiaries are secured by floating charges on their respective assets.

The following have been recognised in the Statement of Profit or Loss:

Rental income
Direct operating expenses arising from
investment properties that generate rental income
Direct operating expenses that did not generate
rental income

GROUP		COM	PANY
Sep-13 Rs m	Sep-12 Rs m	Sep-13 Rs m	Sep-12 Rs m
50.9	4.7	-	-
18.0	-	-	-
6.0	_	-	-

### 12. INTANGIBLE ASSETS

GROUP	Goodwill on acquisition  Rs m	Software Rs m	Total Rs m
Cost			
At 1 October 2011	1,094.0	193.8	1,287.8
Additions	-	21.1	21.1
Disposals	-	(2.6)	(2.6)
Deconsolidation of group companies	-	(18.5)	(18.5)
At 30 September 2012	1,094.0	193.8	1,287.8
Additions	-	20.6	20.6
At 30 September 2013	1,094.0	214.4	1,308.4
Amortisation/Impairment At 1 October 2011 Impairment /charge for the year Disposal Deconsolidation of group companies At 30 September 2012 Charge for the year At 30 September 2013	8.3 492.4 - - 500.7 - 500.7	97.2 26.9 (0.9) (15.6) 107.6 29.3	105.5 519.3 (0.9) (15.6) 608.3 29.3 637.6
Carrying value At 30 September 2013	593.3	77.5	670.8
At 30 September 2012	593.3	86.2	679.5

At the end of the reporting period, the Group assessed the recoverable amount of goodwill and determined that there is no further impairment of goodwill. The valuation takes into consideration an interest free rate of 6.5% and a risk premium of 7.0%. In 2012, an impairment of Rs 492.4m has been charged to the Statement of Profit or Loss. The recoverable amount was arrived at based on a forecasted cash flow, a risk free rate of 8.0%, a risk premium of 7.0% and took into consideration the changing market and economic conditions.

Additions in 2012 include Rs 2.2m of non-cash transactions.

### 13. INVESTMENT IN SUBSIDIARY COMPANIES

(a)		
(a)		
laı		

At 1 October Additions Dividend in specie Disposal Impairment At 30 September

СОМ	PANY
Sep-13	Sep-12
Rs m	Rs m
1,339.0	1,628.3
519.9	337.8
-	32.3
-	(167.0)
(35.9)	(492.4)
1,823.0	1,339.0

Additions in 2013 have been made through non-cash transactions (2012: Rs 285.2m).

In 2012, dividend in specie refers to holdings in Cim Global Reinsurance Company Ltd and Cim Captive Reinsurance Company PCC.

# **Explanatory Notes**

Year ended 30 September 2013

### 13. INVESTMENT IN SUBSIDIARY COMPANIES (CONTD)

(b) The financial statements of the following subsidiaries have been included in the consolidated financial statements.

The reporting date used for consolidation purposes is 30 September 2013.

		Cim Financia Limit		Other Group Companies	Issued Capital	Principal activity
	Class of	Nominal		-	•	
	shares held	value of investment	% Holding	% Holding		
		Rs 000			Rs 000	
Global Management						
Cim Administrators Ltd	Ordinary	25	100.0	-	25	Global business services
Cim Administrators Sdn Bhd	Ordinary		-	100.0	1	Global business services
Cim Fund Services Ltd	Ordinary	500	100.0	-	500	Global business services
Cim Global Business Holding Ltd	Ordinary		100.0	-	1	Investment holding
Cim Global Business Singapore Pte Ltd	Ordinary	-	-	100.0	12,274	Global business services
Cim Global Management Services Ltd	Ordinary	1	100.0	-	1	Management and consultancy services
Cim Investment Advisors Ltd	Ordinary	541	100.0	-	996	Global business services
Cim Tax Services Ltd	Ordinary	1	100.0	-	1	Global business services
Cim Trustees (Mauritius) Limited	Ordinary	10,896	100.0	-	9,893	Global business services
IMM Trustees Ltd	Ordinary	-	-	100.0	500	Global business services
International Management (Mauritius) Ltd	Ordinary		100.0	-	14,576	Global business services
Key Financial Services Ltd	Ordinary	-	-	100.0	300	Global business services
Multiconsult Ltd	Ordinary	597,167	100.0	-	300	Global business services
Multiconsult Trustees Ltd	Ordinary	-	-	100.0	500	Global business services
The Oceanic Trust Co. Ltd	Ordinary	-	-	100.0	316	Global business services
Investments					06.700	
J. M. Goupille & Co. Ltd	Ordinary		100.0	-	26,500	Trading
Waterfalls International Ltd	Ordinary		_	100.0	25	Trading
Waterfalls Marketing Ltd	Ordinary	49,996	100.0	-	50,000	Trading
Cim Global Reinsurance Company Ltd	Ordinary		96.7	-	76,862	Reinsurance
Cim Captive Reinsurance Company PCC	Ordinary	10,247	90.0	-	11,385	Reinsurance
Finance						
Cim Agencies Ltd	Ordinary	100	100.0	-	100	Dormant
Cim Finance Ltd	Ordinary	181,838	100.0	-	285,000	Credit card business,
						factoring, consumer credit, leasing & deposit taking
Cim Forex Ltd	Ordinary	20,000	100.0	-	27,000	Forex dealer
Property						
Property Cim Property Davelopment Ltd	Ordinan	519,466	100.0		519,466	Droporty
Cim Property Holdings Limited	Ordinary	319,400	100.0	100.0	450,000	Property
Cim Property Holdings Limited	Ordinary	7 FO1		52.3		Property
Case Noyale Bis Limitée *	Ordinary		1.3		268,032	Property
CSBO 2 Ltd *	Ordinary	535	1.2	52.3	43,790	Property
Le Morne Development Corp Ltd	Ordinary	89,012	31.0	49.0	25 5.022	Property
San Paolo Ltd	Ordinary	83,258	59.2	-	5,022	Property
SWTD Bis Ltd	Ordinary	109,073	66.8	-	163,350	Property
Others						
Cim Learning Centre Ltd	Ordinary	1,000	100.0	-	1,000	Learning and development
Cim Management Services Ltd	Ordinary	100	100.0	-	100	Management services

<sup>\*</sup> Although the Company does not own more than one half of the voting power of Case Noyale Bis Limitée and CSBO 2 Ltd, the latter have been consolidated as subsidiaries since the Company controls them through board representation.

Sep-12

Sep-13

### 13. INVESTMENT IN SUBSIDIARY COMPANIES (CONTD)

**(c)** The above subsidiaries are incorporated and operate in Mauritius except for:

### Country of incorporation

Cim Global Business Singapore Pte Ltd

Republic of Singapore

### 14. INVESTMENT IN ASSOCIATES

GROUP	Rs m	Rs m
(a) At 1 October	121.9	-
Additions	-	117.5
Disposal	(103.2)	-
Share of results	14.9	5.7
Reserve movements	(0.1)	(1.3)
Dividends	(10.1)	-
At 30 September	23.4	121.9
Made up as follows:		
Net assets	23.4	121.4
Goodwill	-	0.5
	23.4	121.9
(b) Summarised financial information in respect of the Group's associated companies is set	out below:	
Assets	59.3	615.7
Liabilities	(0.8)	(217.6)
Net assets	58.5	398.1
Revenue	1,189.5	430.8
Profit	47.3	10.9
COMPANY	Rs m	Rs m
At 1 October	117.5	_
Additions	-	117.5
Disposal	(101.3)	-
At 30 September	16.2	117.5
Proceeds on disposal	103.6	-

The additions in 2012 relate to non-cash transactions.

The following associated companies have been included in the consolidated financial statements:

Name of company Unquoted	Reporting period	Percentage holding	Principal activity
2013			
Li & Fung (Mauritius) Ltd	31 December 2012	40.0%	Buying agent
Dodwell (Mauritius) Ltd	31 December 2012	40.0%	Buying agent
2012			
Li & Fung (Mauritius) Ltd	31 December 2011	40.0%	Buying agent
Dodwell (Mauritius) Ltd	31 December 2011	40.0%	Buying agent
Savignac (Pty) Ltd	31 December 2011	34.5%	Import and export services
Lafarge (Mauritius) Cement Ltd	31 December 2011	29.0%	Operating a cement packaging plant

For the associated companies having a different reporting date, management accounts have been prepared at 30 September 2013.

# **Explanatory Notes**

Year ended 30 September 2013

### 15. INVESTMENT IN JOINTLY CONTROLLED ENTITY

GROUP	Rs m	Rs m
(a) At 1 October Additions Share of results Dividends At 30 September	69.5 - 3.2 (3.0) 69.7	- 69.5 - - 69.5
Made up as follows: Net assets	69.7	69.5
(b) Summarised financial information in respect of the Group's jointly controlled entities is se	et out below:	
Assets Liabilities Net assets	146.9 (7.6) 139.3	139.0 - 139.0
Revenue	9.7	-
Profit	6.4	-
COMPANY	Rs m	Rs m
At 1 October Additions Disposals At 30 September	69.5 - (69.5)	- 69.5 - 69.5

Sep-13

Sep-12

The disposals in 2013 and additions in 2012 relate to non-cash transactions.

The following jointly controlled entity has been included in the consolidated financial statements:

Name of company		Percentage		
Unquoted	Reporting period	holding	Principal activity	
2013/2012				
Edith Cavell Properties Ltd	30 September	50.0%	Property	

### 16. INVESTMENT IN FINANCIAL ASSETS

GROUP	Level 1	Sep-13 Level 3	Total	Sep-12 Total
(i) Non current  Available-for-sale investments	Rs m	Rs m	Rs m	Rs m
At 1 October	0.5	9.7	10.2	79.1
Additions	-	-	-	17.5
Disposals	-	-	-	(3.7)
Change in fair value  Deconsolidation of group companies	-	-	-	5.3 (88.0)
At 30 September	0.5	9.7	10.2	10.2
			Sep-13	Sep-12
			Rs m	Rs m
Held-to-maturity investments			8.0	1145
At 1 October Additions			8.0	114.5 49.0
Disposals			-	(39.0)
Transfer			(8.0)	22.1
Deconsolidation of group companies At 30 September			-	(138.6)
•				8.0
<u>Deposit with banks</u> At 1 October			305.0	290.0
New deposits			130.0	15.0
At 30 September			435.0	305.0
			445.2	323.2
(ii) Current  Held-to-maturity investments  At 1 October  Additions  Disposals			1.1 7.5 (3.3)	25.6 1.7 (2.1)
Transfer			8.0	(22.1)
Deconsolidation of group companies				(2.0)
At 30 September			13.3	1.1
Deposit with banks			50.5	40.0
At 1 October New deposits			30.7	10.0 30.7
Withdrawals			(30.7)	(10.0)
At 30 September			-	30.7
			13.3	31.8
			o-13	Sep-12
COMPANY		Level 3	Total	Total
(i) Non current  Available-for-sale investments		Rs m	Rs m	Rs m
<u>Unquoted</u> At 1 October		9.7	9.7	_
Additions		-	J.,	9.7
At 30 September		9.7	9.7	9.7

# **Explanatory Notes**

Year ended 30 September 2013

### 17. LONG TERM LOANS RECEIVABLE

(a) R	eceivable	e from
-------	-----------	--------

Subsidiary companies Related companies Others

### (b) Repayable otherwise than by instalments

No fixed repayment terms

### Repayable by instalments

After one year and before two years After two years and before five years After five years

GRO	OUP	COM	PANY
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
-	-	660.0	37.2
-	0.8	-	-
0.2	-	-	-
0.2	0.8	660.0	37.2
-	-	-	-
0.1	0.2	120.0	-
-	0.5	540.0	-
0.1	0.1	-	37.2
0.2	0.8	660.0	37.2

The carrying amount of long term receivables approximate their fair values and are unsecured.

### 18. NET INVESTMENT IN LEASES

(a)	Gross investment in finance leases Within one year After one year and before five years After five years
	Unearned future finance income
	Less allowances for credit impairment Portfolio provision Specific provision
(b)	Remaining term to maturity Within one year After one year and before five years After five years
(c)	Allowance for credit impairment  Portfolio provision  At 1 October  Provision for the year  At 30 September
	Specific Provision At 1 October Provision for credit losses At 30 September

GROUP			
Sep-13	Sep-12		
Rs m	Rs m		
629.6	605.5		
1,161.8	1.034.0		
76.5	56.4		
1,867.9	1,695.9		
(293.7)	(274.6)		
1,574.2	1,421.3		
(21.3)	(15.4)		
(34.3)	(34.7)		
1,518.6	1,371.2		
507.6	486.4		
939.9	832.9		
71.1	51.9		
1,518.6	1,371.2		
15.4	15.4		
5.9	_		
21.3	15.4		
34.7	34.1		
(0.4)	0.6		
34.3	34.7		
37.3	J+./		

### 19. INVENTORIES

**Cost** 

Raw materials and consumables Goods for resale

Carrying value of inventories pledged

GROUP			
<b>Sep-13</b> Sep-12			
Rs m	Rs m		
<b>7.4</b> 7.8			
<b>276.0</b> 255.8			
<b>283.4</b> 263.6			
<b>283.4</b> 263.6			

### 20. CONSUMABLE BIOLOGICAL ASSETS

Additions Loss arising from changes in fair value At 30 September

GROUP			
Sep-13	Sep-12		
Rs m	Rs m		
2.0	-		
(0.9)	-		
1.1	_		

### 21. TRADE AND OTHER RECEIVABLES

Trade receivables

Less impairment

Prepayments
Other receivables

Receivable from subsidiary companies
Receivable from jointly controlled entity
Receivable from related company
Loan at call
- Related company
- Subsidiary companies

Short term loans to subsidiary companies

GRO	GROUP		PANY
Sep-13 Rs m	Sep-12 Rs m	Sep-13 Rs m	Sep-12 Rs m
3,141.2 (242.4)	2,908.1 (209.1)	-	- -
2,898.8 42.2 181.9	2,699.0 29.5 173.0	7.0 -	- 0.1 -
3,122.9	2,901.5	7.0	0.1
3.0 96.0	- - -	22.3 3.0 95.5	18.9 - -
:	0.2 - -	- 315.8 270.6	- 144.3 340.0
99.0	0.2	707.2	503.2
3,221.9	2,901.7	714.2	503.3

The carrying amount of the receivables is considered as a reasonable approximation of fair value.

Ageing	of trade	receivables	į
1 11	7	11	

Less than 3 months Impairment

More than 3 months Impairment

More than 6 months Impairment

Im	pairment	of	trade	receival	hles
THE	pannitent	OI	Haue	receivai	DIES

At 1 October Provision made during the year At 30 September

Past due but not impaired

0.10101			
GRO	OUP		
Sep-13	Sep-12		
Rs m	Rs m		
2,717.7	2,551.7		
-	-		
2,717.7	2,551.7		
120.5	136.3		
-	-		
120.5	136.3		
303.0	220.1		
(242.4)	(209.1)		
60.6	11.0		
2,898.8	2,699.0		
209.1	181.3		
33.3	27.8		
242.4	209.1		
-	-		

## **Explanatory Notes**

Year ended 30 September 2013

### 22. CASH AND CASH EQUIVALENTS

Loans at call receivable Bank balances and cash Loans at call payable Bank overdrafts

GRO	OUP	COM	PANY
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
-	0.2	315.8	144.3
502.0	498.6	5.1	4.4
-	(119.0)	(69.8)	(145.8)
(227.5)	(339.6)	-	-
274.5	40.2	251.1	2.9

The bank overdrafts are secured by floating charges on the assets of the borrowing companies.

The rate of interest varies between 2.75% and 9.25% (2012: 3.0% and 9.4%).

### 23. NON CURRENT ASSETS HELD FOR SALE

Investment property
Investment in financial assets

GROUP		COMPANY	
Sep-13 Rs m	Sep-12	Sep-13 Rs m	Sep-12 Rs m
Rs m	Rs m	Rs m	Rs m
-	-	-	717.3
-	19.6	-	19.6
-	19.6	-	736.9

During the year, investment properties worth Rs 689.6m were transferred to one of the Company's subsidiaries, Cim Property Holdings Limited. The remaining Rs 27.7m was kept by the Company (see note 11). The investment in financial assets was sold during the year for Rs 115.1m.

### 24. SHARE CAPITAL

At 1 October 2011 Issue of share capital At 30 September 2012 & 2013

2013 & 2012			
No of shares Ordinary			
Rs m			
315.0			
365.5			
680.5			

The stated number of ordinary shares is 680,522,310 at no par value. All shares are fully paid.

### 25. BORROWINGS

### (a) Non-current

Bank and other borrowings - Secured Cash flow hedge (note (d))

Other loans

Medium Term Note (note (e))

Deposits

Finance lease obligations

### Current

Bank overdrafts

Bank and other borrowings - Secured

Bank and other borrowings - Unsecured

Cash flow hedge (note (d))

Other loans

Deposits

Finance lease obligations

**Total** 

GRO	OUP	COM	PANY
Sep-13 Rs m	Sep-12 Rs m	Sep-13 Rs m	Sep-12 Rs m
128.1 93.3	170.0 247.6	113.3 93.3	170.0 247.6
193.5 750.0 816.2	134.4 - 1,099.0	131.8 750.0	117.1 - -
1.4	2.0	_	_
1,982.5	1,653.0	1,088.4	534.7
227.5 681.7 240.7 155.5 46.3 1,210.2	339.6 759.7 348.0 154.7 - 1,233.9	56.7 150.0 155.5 46.3	251.7 270.0 154.7
2,562.5	0.6 2,836.5	408.5	676.4
4,545.0	4,489.5	1,496.9	1,211.1

### 25. BORROWINGS (CONT'D)

(b) Repayable otherwise than by instalments:
 After one year and before two years
 Deposits
 After two years and before three years
 Deposits
 Others
 After three years and before five years
 Deposits
 Others
 After five years
 After five years
 Repayable by instalments:
 After one year and before two years
 After two years and before three years
 After three years and before five years

GRO	OUP	COM	PANY
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
234.4	642.5		
234.4	042.3	-	_
400.4	1.40.7		
400.4	149.3	-	-
-	134.4	-	117.1
181.4	307.2	-	-
750.0	-	750.0	-
16.5	-	-	-
228.7	213.4	168.7	211.4
171.1	118.6	169.7	118.6
-	87.6	-	87.6
1,982.5	1,653.0	1,088.4	534.7

(c) These loans denominated in USD and MUR are secured by fixed and floating charges on the assets of the borrowing companies and the rates of interest vary between 1.0% and 9.0% (2012: 0.5% and 9.0%).

The carrying amount of long term loans approximate their fair values.

(d) Cash flow hedge loans

At 1 October
Repayment of borrowings
Losses recognised in Other Comprehensive Income
Reclassification of adjustments for (gains)/losses from Other
Comprehensive Income to Statement of Profit or Loss
At 30 September

GROUP AND COMPANY			
Sep-13	Sep-12		
Rs m	Rs m		
402.3	532.8		
(154.2)	(154.3)		
2.7	20.5		
(2.0)	3.3		
248.8	402.3		

The above USD cash flow hedged loans are secured. Repayment term is by 6-monthly instalments basis over a period of 5 years. Upon repayment of the instalments amounts, the exchange difference will impact profit or loss and will be reclassified from reserves to Statement of Profit or Loss.

(e) In June 2013, the Company issued its first tranche notes with a nominal amount of Rs 750m under its Medium Term Note Programme. The notes carry a fixed interest rate of 5.55%, payable semi-annually, and is repayable at maturity on 11 June 2018.

The Medium Term Notes are secured by fixed and floating charges on the assets of the Group.

### 26. DEFERRED TAXATION

Deferred income tax is calculated on all temporary differences under the liability method at 15% (2012: 15%).

(a) There is a legally enforceable right to offset current tax assets against current tax liabilities and deferred income tax assets and liabilities when the deferred income taxes relate to the same fiscal authority. The following amounts are shown in the Statement of Financial Position:

GROUP			
<b>Sep-13</b> Sep-12			
Rs m	Rs m		
12.7 (9.6)	11.0		
3.1	11.0		

Deferred tax liabilities Deferred tax assets

# **Explanatory Notes**

Year ended 30 September 2013

### 26. DEFERRED TAXATION (CONT'D)

At 30 September

At 30 September 2013

Sep-13 Sep-12 Rs m Rs m (b) The movement on the deferred income tax account is as follows: At 1 October 11.0 13.3 Credited to Other Comprehensive Income (5.9)(2.3)2.3 Credited/(charged) to Statement of Profit or Loss (note 8) (2.0)(2.3)Deconsolidation of group companies

GROUP

11.0

(9.6)

3.1

(4.1)

(5.5)

(c) The movement on the deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same fiscal authority on the same entity, is as follows:

Deferred tax liabilities:	Accelerated capital allowances	Others	Total
At 1 October 2011	12.8	0.5	13.3
Charged to Statement of Profit or Loss	1.8	0.5	2.3
Credited to Other Comprehensive Income	(2.3)	-	(2.3)
Deconsolidation of group companies	(2.3)	-	(2.3)
At 30 September 2012	10.0	1.0	11.0
Charged/(credited) to Statement of Profit or Loss	2.7	(1.0)	1.7
At 30 September 2013	12.7	_	12.7
Deferred tax assets:	Retirement benefit obligation	Impairment and provisions	Total
Credited to Other Comprehensive Income	(5.9)	-	(5.9)
Changed/(credited) to Statement of Profit or Loss	0.4	(4.1)	(3.7)

GROUP

### 27. RETIREMENT BENEFIT OBLIGATIONS

	Sep-13	Sep-12
	Rs m	Rs m
Amounts recognised in the Statement of Financial Position		
Pension benefits (note (a))	(10.2)	-
Other retirement benefits (note (b))	48.7	31.0
	38.5	31.0
Analysed as follows:		
Non current assets	(10.2)	-
Non current liabilities	48.7	31.0
	38.5	31.0
Amounts charged to the Statement of Profit or Loss		
Pension benefits (note (a))	(1.3)	0.8
Other retirement benefits (note (b))	4.4	0.7
Total included in employee benefit expense	3.1	1.5
Amount (credited)/charged to Other Comprehensive Income		
Pension benefits (note (a))	(8.1)	-
Other retirement benefits (note (b))	19.3	-
	11.2	-

### (a) Pension benefits

The Group contributes to the pension plan in respect of some employees who have a No Worse Off Guarantee (NWOG) that their benefits would not be worse than what they would have earned under a previous defined benefit plan.

### (i) Amounts recognised in the Statement of Financial Position are as follows:

	Rs m	Rs m
Present value of funded obligations	39.7	-
Fair value of plan assets	(49.9)	-
Asset in the statement of financial position	(10.2)	-

### (ii) Amounts recognised in the Statement of Profit or Loss and Other Comprehensive Income are as follows:

	Rs m	Rs m
Service cost:		
Current service cost	1.0	0.8
Net interest on net defined benefit asset	(2.3)	-
Components of amount recognised in profit or loss	(1.3)	0.8
Return on plan assets above interest cost	(0.5)	-
Liability experience loss	(0.3)	-
Liability loss due to change in financial assumptions	16.9	-
Effect of accounting for NWOG	(24.2)	-
Components of amount recognised in other comprehensive income	(8.1)	-
Actual return on plan assets	4.8	-

### (iii) Movements in the defined benefit obligations over the year is as follows:

	Rs m	Rs m
At 1 October	_	20.1
Effect of accounting for NWOG	19.8	-
Current service cost	1.0	0.8
Interest expense	1.9	-
Benefits paid on settlement	0.4	-
Liability experience loss	(0.3)	-
Liability loss due to change in financial assumptions	16.9	-
Deconsolidation of group companies	-	(20.9)
At 30 September	39.7	-

# **Explanatory Notes**

Year ended 30 September 2013

### 27. RETIREMENT BENEFIT OBLIGATIONS (CONT'D)

### (a) Pension benefits (cont'd)

		Sep-13	Sep-12
		Rs m	Rs m
(iv)	Movements in the fair value of plan assets over the year is as follows:		
	Effect of accounting for NWOG	44.0	-
	Interest income	4.2	_
	Employer contribution	0.8	-
	Benefits paid	0.4	-
	Return on plan assets excluding interest income	0.5	-
	At 30 September	49.9	-
(v)	Sensitivity Analysis on defined benefit obligation at end of year		
	Increase due to 1% decrease in discount rate	8.1	_
	Decrease due to 1% decrease in discount rate	6.8	_

The above sensitivity analysis has been carried out by recalculating the present value of obligation at end of period after increasing or decreasing the discount rate while leaving all other assumptions unchanged. Any similar variation in the other assumptions would have shown smaller variations in the defined benefit obligation.

### (vi) Allocation of plan assets at end of year:

Equity - local quoted
Equity - overseas quoted
Debt - local unquoted
Debt - overseas quoted
Property - local
Cash and other

%	%
23	_
25	-
32 3	-
3	-
7	-
10	-
100	-

**GROUP** 

### (vii) Future cashflows

- The funding policy is to pay contributions to an external legal entity at the rate recommended by the entity's actuaries.
- Expected employer contributions to post-employment benefit plans for the year ending 30 September 2014 are Rs 0.8m.
- The weighted average duration of the defined benefit obligations ranges between 16 years and 21 years.

### (viii) Five year summary

			GROUP		
	Sep-13	Sep-12	Sep-11	Sep-10	Sep-09
	Rs m				
Amounts recognised in the Statements of					
Financial Position					
Present value of defined benefit obligation	39.7	-	20.1	20.5	19.8
Fair value of plan asset	(49.9)	-	-	-	
Deficit	(10.2)	_	20.1	20.5	19.8
Experience adjustment on plan liabilities	16.6	_	(1.4)	3.8	_
Experience adjustinent on plan habilities	10.0		(I.T)	5.0	

### (ix) Principal actuarial assumptions at end of year:

Discount rate
Future salary increases
Future pension increases
Average retirement age (ARA)
Average life expectancy for:
- Male at ARA

- Female at ARA

GROUP		
<b>Sep-13</b> Sep-12		
Rs m	Rs m	
8.0% 6.5% 1.5 - 2.0%	9.5% 7.0% 3.5% 60	
19.5 years 24.2 years	19.5 years 24.2 years	

GROUP

### 27. RETIREMENT BENEFIT OBLIGATIONS (CONT'D)

### (b) Other retirement benefits

Other retirement benefits comprise full and residual retirement gratuities and unfunded pensions.

(i) Amounts recognised in the Statement of Financial Position are as follows:

	Sep-13 Rs m	Sep-12 Rs m
Present value of unfunded obligation	48.7	42.4
Unrecognised actuarial loss	-	(11.4)
Liability in the Statements of Financial Position	48.7	31.0
Amounts recognised in the Statement of Profit or Loss and Other Comprehensive In	come are as fol	lows:

(ii) A

	Rs m	Rs m
Service cost:		
Current service cost	0.7	0.5
Interest cost	-	0.3
Actuarial gain recognised	-	(0.1)
	0.7	0.7
Net interest on net defined benefit liability	3.7	-
Components of amount recognised in profit or loss	4.4	0.7
Liability experience loss	13.3	_
Liability loss due to change in financial assumptions	6.0	_
Components of amount recognised in other comprehensive income	19.3	-
(iii) Movements in liability recognised in Statement of Financial Position:		
At 1 October	31.0	5.2
Addition	-	26.0
Current service cost	0.7	0.5
Past service cost	-	-
Interest expense	3.7	0.3
Other benefits paid	(6.0)	-
Actuarial gain recognised	-	(0.1)
Liability experience loss	13.3	-
Liability loss due to change in financial assumptions	6.0	-
Deconsolidation of group companies	-	(0.9)
At 30 September	48.7	31.0
(iv) Sensitivity Analysis on defined benefit obligation at end of period		
Increase due to 1% decrease in discount rate	3.7	-
Decrease due to 1% decrease in discount rate	3.2	-

The above sensitivity analysis has been carried out by recalculating the present value of obligation at end of period after increasing or decreasing the discount rate while leaving all other assumptions unchanged. Any similar variation in the other assumptions would have shown smaller variations in the defined benefit obligation.

### (v) Future cashflows

- The funding policy is to pay contributions to an external legal entity at the rate recommended by the entity's actuaries.
- Expected employer contributions to post-employment benefit plans for the year ending 30 September 2014 are Rs 7.1m.
- The weighted average duration of the defined benefit obligations ranges between 2 years and 29 years.

# **Explanatory Notes**

Year ended 30 September 2013

### 27. RETIREMENT BENEFIT OBLIGATIONS (CONT'D)

### (b) Other retirement benefits (cont'd)

### (vi) Principal actuarial assumptions at end of year:

Discount rate
Future salary increases
Future pension increases
Average retirement age (ARA)
Average life expectancy for:

- Male at ARA
- Female at ARA

GRO	OUP
Sep-13	Sep-12
8.0%	9.5%
6.0%-7.5%	6.0%-7.5%
2.0%	3.0%
60	60
19.5 years	19.5 years
24.2 years	24.2 years
_	-

(c) Contribution to the defined contribution plans amounted to Rs 18.9m (2012: Rs 17.8m).

### 28. TRADE AND OTHER PAYABLES

Trade payables Accruals Other payables

Amount payable to

- Related companies
- Subsidiary companies

Loan at call

- Subsidiary companies
- Related companies

GRO	OUP	COM	PANY
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
383.4	339.5	-	-
361.6	355.4	13.3	38.3
350.0	383.5	20.7	17.3
1,095.0	1,078.4	34.0	55.6
59.6	19.4	-	12.5
-	-	5.7	4.5
-	-	69.8	26.8
-	119.0	-	119.0
59.6	138.4	75.5	162.8
1,154.6	1,216.8	109.5	218.4

The carrying amount of the payables is considered as a reasonable approximation of fair value.

### 29. DIVIDENDS

Amounts recognised as distributions to equity holders in the year:

Final dividends payable of Rs 0.12 per share (2012: Rs 0.16 per share) Interim dividends paid of Rs 0.10 per share (2012: Rs 0.13 per share)

COM	PANY
Sep-13	Sep-12
Rs m	Rs m
81.7	49.4
68.0	42.5
149.7	91.9

### 30. EARNINGS/(LOSSES) PER SHARE

### (a) From continuing operations

Profit/(loss) attributable to owners of the parent

Weighted average number of shares used in calculation

Earnings/(losses) per share

Profit attributable to owners of the parent (adjusted for exceptional item)

Weighted average number of shares used in calculation

Earnings per share (adjusted for exceptional item)

### (b) From discontinued operations

Profit attributable to owners of the parent

Weighted average number of shares used in calculation

Earnings per share

	GRO	OUP	COM	PANY
	Sep-13	Sep-12	Sep-13	Sep-12
	Rs m	Rs m	Rs m	Rs m
	498.4	(206.7)	330.2	(258.6)
	680,522,310	315,000,000	680,522,310	315,000,000
Rs	0.73	(0.66)	0.49	(0.82)
	402.5	275.3	262.5	199.8
	680,522,310	315,000,000	680,522,310	315,000,000
Rs	0.59	0.87	0.39	0.63
	-	462.6	-	647.2
			·	
	-	315,000,000	-	315,000,000
Rs	-	1.47	-	2.05
	·	·	·	

### 31. NOTES TO THE STATEMENT OF CASH FLOWS

Cash generated from operations
Profit/(loss) before taxation
- from continuing operations
- from discontinued operations
Depreciation
Amortisation
Impairment of investment/goodwill
Impairment charge
Profit on sale of property, plant and equipment
Profit on disposal of financial assets
Profit on sale of subsidiaries
Investment income
Interest expense
Interest income
Exchange gains/(losses) on borrowings  Share results of associates
Share result of jointly controlled entity
Retirement benefit obligations
netirement benefit obligations
Changes in working capital (excluding the effects of
acquisition and disposal of subsidiaries)
Inventories
Net investment in finance leases
Consumable biological asset
Trade and other receivables
Trade and other payables
Cash generated from/(used in) operations

GRO			PANY
Sep-13	Sep-12	Sep-13	Sep-12
Rs m	Rs m	Rs m	Rs m
582.3	(129.3)	330.2	(258.6)
-	468.1	-	647.2
90.1	84.5	_	-
29.3	26.9	_	_
-	492.4	35.9	492.4
38.8	27.8	-	-
(2.0)	(1.2)	_	_
(95.9)	(2.2)	(97.8)	_
-	(449.4)	-	(648.9)
_	-	(302.1)	(268.3)
272.5	288.9	67.2	72.8
(169.0)	(169.3)	(41.9)	(42.8)
2.0	(3.3)	2.0	(3.3)
(14.9)	(5.7)	-	_
(3.2)	_	-	_
(3.7)	1.5	-	-
726.3	631.9	(6.5)	(9.5)
(19.8)	(46.4)	-	-
(152.9)	(71.6)	-	-
(1.1)	-	-	-
(253.6)	(475.0)	(8.2)	(2.6)
56.8	232.4	(41.9)	14.3
355.7	271.3	(56.6)	2.2

# **Explanatory Notes**

Year ended 30 September 2013

### 32. COMMITMENTS

Operating lease
The future minimum lease receivable under operating leases are as follows:
Within one year
After one year and before five years
Later than 5 years

GRO	OUP
Sep-13	Sep-12
Rs m	Rs m
46.1	54.4
96.9	128.8
1.5	1.5
144.5	184.7

### 33. CONTINGENT LIABILITIES

GRO	OUP
Sep-13	Sep-12
Rs m	Rs m
270.0	70.0

Pending legal matter and guarantees

At 30 September 2013, the Company had contingent liabilities in respect of guarantees from which it is anticipated that no material liabilities would arise. The Company has given corporate guarantees amounting to Rs 220m (2012: Rs 20m) on behalf of two subsidiary companies. Pending legal matter relates to a court case against one of our subsidiary companies, the outcome of which is unknown.

### 34. RELATED PARTY TRANSACTIONS

(a) During the year the Group transacted with related parties.

Transactions which are not dealt with elsewhere in the financial statements are as follows:

	GRO	OUP	COM	PANY
	Sep-13	Sep-12	Sep-13	Sep-12
	Rs m	Rs m	Rs m	Rs m
Sales of goods & services to				
Companies with common shareholders	7.7	23.2	-	-
, , , , , , , , , , , , , , , , , , ,				
Purchase of goods & services from				
Companies with common shareholders	16.6	52.4	-	3.1
Dividend income and interest income				
Subsidiary companies	-	-	329.7	277.5
Associates	10.1	-	10.1	-
Jointly controlled entity	3.0	-	3.0	-
Companies with common shareholders	0.7	-	0.7	-
Financial charges				
Financial charges Companies with common shareholders	_	19.7	_	16.3
Subsidiary companies		19.7	2.3	2.3
Substituting Companies	_		2.5	2.5
Loans payable to				
Companies with common shareholders	30.0	253.4	_	236.1
Subsidiary companies	-	-	69.8	26.8
Loans and leases receivable from				
Companies with common shareholders	67.7	1.0	-	-
Subsidiary companies	-	-	1,246.4	521.5
Amount owed by	06.0	07.5	95.5	
Companies with common shareholders Subsidiary companies	96.0	93.5	95.5 22.3	18.9
Jointly controlled entity	3.0	-	3.0	16.9
Jointly Controlled entity	3.0	_	3.0	_
Amount owed to				
Companies with common shareholders	59.6	19.4	-	12.5
Subsidiary companies	-	-	5.7	4.5
Remuneration of key management personnel				
Short term employee benefit	59.5	41.2	5.8	1.2
Post employment benefits	2.7	0.9	-	-

- (b) The above transactions have been made on commercial terms and in the normal course of business.
- (c) The sales and purchases from companies with common shareholders are made at normal market prices less discounts. Outstanding balances at the year end are unsecured, interest free and settlement occurs in cash. The Group has not recorded any impairment of receivable relating to amounts owed by the related parties (2012: nil).

# **Explanatory Notes**

Year ended 30 September 2013

	Global	Finance	Property	Investments	Corporate	Group	Total
Year ended 30 September 2013	Rsm	Rsm	Rsm	Rsm	Rsm	Rsm	Rsm
Revenue	644.0	1,076.6	8.66	1,726.4	460.1	(760.9)	3,246.0
Segment profit from operations	193.9	489.3	50.4	23.9	(16.7)	ı	740.8
Finance costs	(1.9)	(222.8)	(7.9)	(12.3)	(27.6)	1	(272.5)
Share of results of associates	ı	I	I	14.9	ı	1	14.9
Share of results of jointly controlled entity	ı	ı	3.2	1	ı	ı	3.2
Profit/(loss) before exceptional items	192.0	266.5	45.7	26.5	(44.3)	1	486.4
Exceptional Items	1	ı	I	1	95.9	1	95.9
Profit before taxation	192.0	266.5	45.7	26.5	51.6	1	582.3
Taxation	(31.2)	(47.7)	(7.7)	1	(0.6)	1	(87.2)
Profit for the year	160.8	218.8	38.0	26.5	51.0		495.1
Assets	359.2	5,433.8	1,459.0	605.9	1,473.0	(975.5)	8,352.4
Liabilities	230.4	4,739.4	303.1	429.6	1,748.8	(1,590.8)	5,860.5
Capital expenditure	(4.4)	(56.7)	(8.6)	(0.9)	(8.3)	1	(84.0)
Depreciation & amortisation	19.6	77.9	5.0	12.6	4.3	ı	119.4

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Executive Officer.

Product description of above segments:

(a)

Global Business - corporate administration, fund administration, tax structuring, trusts and corporate secretarial services. Finance - consumer finance, leasing, card acquiring and issuing, factoring, deposit taking and foreign exchange dealing.

Property - property management and rentals.

Investments - import and distribution of consumer electronics and household appliances and captive insurance.

Corporate Office - strategy monitoring, support to SBUs, performance monitoring and statutory reporting

# 35. BUSINESS SEGMENTS

	Global Business	Finance	Property	Investments	Corporate Office	Group elimination	Total
Year ended 30 September 2012	Rsm	Rs m	Rs m	Rs m	Rsm	Rsm	Rs m
Continuing operations							
Revenue	652.3	1,028.2	4.6	1,394.4	442.0	(0.809)	2,913.5
Segment profit from operations	175.0	481.0	4.3	(27.7)	1.2	ı	633.8
Finance costs	(6.5)	(232.6)	(1.4)	(23.0)	(23.3)	ı	(286.8)
Share of results of associates	ı	ı	ı	5.7	,	ı	5.7
Profit before exceptional items	168.5	248.4	2.9	(45.0)	(22.1)	1	352.7
Exceptional Items	1	ı	ı	ı	(482.0)	ı	(482.0)
Profit/(loss) before taxation	168.5	248.4	2.9	(45.0)	(504.1)	1	(129.3)
Taxation	(30.0)	(45.6)	(0.3)	(0.2)	(1.9)	ı	(78.0)
Profit/(loss) for the year from continuing operations	138.5	202.8	2.6	(45.2)	(206.0)		(207.3)
Discontinued operations							
Profit for the year from discontinued operations	ı	I	I	I	23.6	ı	23.6
Profit on disposal of discontinued operations	ı	ı	ı	ı	439.0	ı	439.0
Profit for the year	138.5	202.8	2.6	(45.2)	(43.4)		255.3
Impairment of assets included in segment profit	1	28.4	1	I	492.4	1	520.8
Assets	522.5	4,907.8	1,570.4	552.2	2,109.4	(1,762.7)	7,899.6
Liabilities	342.1	4,261.9	74.4	378.6	1,456.2	(745.0)	5,768.2
Capital expenditure	10.0	117.2	237.1	12.4	4.3	ı	381.0
Depreciation & amortisation	16.7	75.5	1	15.0	4.2	1	111.4

# 36. ULTIMATE HOLDING COMPANY

The holding and ultimate holding companies of the Company are Cim Holdings Ltd and Elgin Ltd respectively. Both companies are incorporated in Maunitius.

# 37. DISCONTINUED OPERATIONS

In the financial year ended 30 September 2012, the Group disposed of its shareholding in Cim Property Fund Management Ltd, Cim Insurance Ltd, Cim Life Ltd, Rogers Asset Management Ltd, Cim Stockbrokers Ltd, Albatross Courtage Madagascar, Société Brugassur S.A., Enterprise Information Solutions Ltd, Enterprise Information System Ltd (Kenya) and EIS IORGA Ltd. The disposal of the above shareholdings resulted in the deconsolidation of these companies, shown as discontinued activities in the comparative figures of these financial statements.

# **Explanatory Notes**

Year ended 30 September 2013

### 38. FINANCIAL SUMMARY

GROUP		Sep-13	Sep-12	Sep-11
Statements of Profit or Loss and Other Comprehensive Ir	ncome	Rs m	Rs m	Rs m
Continuing operations Revenue		3,246.0	2,913.5	2,925.2
Profit from operations		740.8	633.8	617.4
Finance costs		(272.5)	(286.8)	(284.3)
Share of results of associates		14.9	5.7	=
Share of result of jointly controlled entity		3.2	_	-
Profit before exceptional items		486.4	352.7	333.1
Exceptional items:				
Profit on disposal of financial assets		95.9	10.4	-
Impairment of goodwill / investment		-	(492.4)	<u> </u>
Profit/(loss) before taxation		582.3	(129.3)	333.1
Taxation		(87.2)	(78.0)	(67.6)
Profit/(loss) for the year from continuing operations		495.1	(207.3)	265.5
Discontinued operations				
Profit for the year from operations		-	23.6	96.5
Profit on disposal of financial assets		-	439.0	-
Profit for the year from discontinued operations		-	462.6	96.5
Profit for the year		495.1	255.3	362.0
Other comprehensive income for the year, net of tax		(4.5)	(4.6)	9.0
Total comprehensive income for the year		490.6	250.7	371.0
Profit attributable to:				
Owners of the parent		498.4	255.9	361.6
Non-controlling interests		(3.3)	(0.6)	0.4
		495.1	255.3	362.0
Total comprehensive income attributable to:				
Owners of the parent		493.9	251.3	370.6
Non-controlling interests		(3.3)	(0.6)	0.4
		490.6	250.7	371.0
Earnings/(losses) per share from continuing operations		0.73	(0.66)	0.84
Earnings per share from discontinued operations		-	1.47	0.31
Earnings per share		0.73	0.81	1.15
Statements of Financial Position				
Non current assets		3,823.1	3,717.5	2,533.2
Current assets		4,529.3	4,182.1	4,733.6
Non-current assets classified as held for sale		-	19.6	-
Life business assets		-	-	1,787.3
		8,352.4	7,919.2	9,054.1
Share capital		680.5	680.5	315.0
Reserves		1,497.0	1,152.8	993.4
Non-controlling interests		314.4	317.7	4.1
Non current liabilities		2,034.3	1,695.0	1,892.3
Current liabilities		3,826.2	4,073.2	4,062.0
Life assurance fund		-	-	1,787.3
		8,352.4	7,919.2	9,054.1
Share Capital  Number of ordinary shares signed and fully noid	1 fraite	690 522 740	690 522 710	715 000 000
Number of ordinary shares - issued and fully paid	Units	680,522,310	680,522,310	315,000,000

# DIRECTORS OF SUBSIDIARY COMPANIES

	Aubdool Riad	Abdool Rahman Mohammad Ehsan Abdool	Antelme G.Robert	Appadoo Anjali Devi	Audit Renu	Bathfield Pierre Raoul Sydney	Bundhun Ziyad Abdool Raouf	Chung Kai To Cyril Yin Choon	Couacaud Maingard Herbert	Darga Louis Amedee	Descroizilles Marcel Vivian	Doger De Speville Robert	Downes Craig Thomas	Edwards Adrian Gerard	Espitalier-Noël M.A. Eric	Espitalier-Noël M.M.Hector	Espitalier-Noël M. H. Philippe	Fakun Sandeep	Ferreira Louis	Fourie Joseph	Gaskell David	Gowrea Gyaneshwarnath	<b>Gujadhur</b> Budheshwar	Gujjalu Rajiv	Hare Oliver Anthony	Heberden Edward Vaughan	Kalsia Himmat Sher Singh	Khushiram Khushhal Chand	Koomaroo Nemraj
CFUS Nominee Ltd																													
CSBO2 Ltd			R				R		Α		Α	R			R	R	R									Α			
Case Noyale Bis Limitée			R						Α		Α	R			R	R	R									Α			
CTD Cascades Nominee (Mauritius) Ltd				Х																						Χ			
CTD Cascades (Mauritius) Ltd				Х																						Χ			
Cim Global Management Services Ltd																													
Cim Learning Centre Ltd		R																											
Cim Finance Ltd								χ															R			С			
Cim Financial Services Ltd										Α	Α				R	R	R								Α	Χ	R	R	
Cim Property Holdings Ltd																										Χ			
Cim Property Development Ltd																										Х			
Cim Forex Ltd								χ															Х			С			Α
Cim Management Services Ltd																										Х			
Cim Agencies Ltd								С																					
Cim Tax Services Ltd					Х																	С							
Cim Trustees (Mauritius) Limited					^	Α								R					R			A		Α		Х		R	
Cim Administrators Ltd (ex Cim Corporate Services Ltd)						A								IX					IX							^		R	
International Management (Mauritius) Ltd						Х													R			Χ				Х		R	
IMM Trustees Ltd				Х		^													K			^				^		IX	
Cim Fund Services Ltd (ex IMM Fund Administrators Ltd)						Α																Α		Α		Α		R	
Edith Cavell Properties Ltd																										^		IX	
J. M. Goupille & Co. Ltd								R																		С			
Minimax Ltd								IX					R									Х			Α	C			
Multiconsult Ltd						Х							R						R			X				Х		R	
Multiconsult Trustees Ltd						^							K						К			X				^		К	
													D											۸					
Orchid Nominees Ltd													R		D							Χ		Α					
SWTD Bis Ltd									Α				R		R							Х				Α			
Tiger Nominees Ltd													R									Х			Α				
Waterfalls International Ltd								_																		X			
Waterfalls Marketing Ltd								R																		С			
Le Morne Development Corporation Ltd									Χ							Χ	X												
San Paolo Ltd																	R												
Cim Global Business Holdings Ltd																								Χ					
Cim Investment Advisors Ltd	X																									R			
Cim Global Reinsurance Co. Ltd																				X	X			X					
Cim Captive Reinsurance Co. PCC																				Χ	Χ			Χ		Χ			
Cim Global Business Singapore Pte																													
Key Financial Services Ltd																													
The Oceanic Trust Co. Ltd																													
Fieldhall Ltd																		Χ											
Hammerfield Nominees Ltd																		Χ											
White Fin Nominees Ltd																		Χ											
Conqueror Ltd																		Χ											
Chronos Ltd																		Χ											
Cosign Limited																		Χ											
Isla Ltd																		Χ											

# DIRECTORS OF SUBSIDIARY COMPANIES

		0	2						Je	sha					illay				_							
		ıudic	Ę	ien					eron	4nn:					π			·=	ıgan				>			
		Cla	noc	Jam	ar				ın Je	SS				⊭	nalaı		dar	Bib	azhe	_			the.			
		ierre	ž	lor I	'n	Ė	zize		istia	orda	Sen			ome	Кап	<b>E</b>	neu	sane	Noc	neu		ffrey	Mat	n		des
	nes	m P	n Ta	Ever	ξ	Bas	ol Az	13 D	2	koc	fqr	rraf	nick	S	λ	ahir	harr	90 K	n P	Cler		Geo	ıder	Simo	>	eor
	LL EP	Jeg	e Lir	an	San	kus	opc	irarc	unes	Tal	<b>เร</b> R	Asl	Yan	hley	diac	ıl Ibr	[] <b>1</b>	ly R	anie	Luc	·a)	olin (	exar	ilip	mot	H.
	1 Pai	ouo	ı Ke	et Je	idin	epo	ii A	E Ge	Эасс	8	2000	ools	sety	e As	aba	Bila	ıgkı	abal	ram	ien	\ndr	Š.	r Al	두	Ę	نہ و
	Leech Paul Emest	Lim Kong Jean Pierre Claudio	Liong Kee Lim Tat Voon (Tony)	Mamet Jean Evenor Damien	Mihdidin Sanjiv Kumar	Nabeebokus Bashir	Owasil Abdool Azize	Pascal Gérard J D	Pilot Jacques Christian Jerome	Puddoo - Taukoordass Annsha	Rambocus Ruby Sen	Ramtoola Ashraf	Roussety Yannick	Ruhee Ashley Coomar	Rungapadiachy Kamalam Pillay	Sassa Bilal Ibrahim	Sesungkur Dharmendar	Shahabally Rooksana Bibi	Soobramanien Poovazhagan	Stephen Luc Clement	Tait André	Taylor Colin Geoffrey	<b>Taylor</b> Alexander Matthew	Taylor Philip Simon	Taylor Timothy	Wiehe L. H. Georges
CTVO V		د	د	2	2	Z		Д	Д	Д	~	~	~	~	~		Ś	S	Ś	Ś	-	-	-	-	-	>
CFUS Nominee Ltd							Χ									Χ										
CSBO2 Ltd		A							A													С			X	X
Case Noyale Bis Limitée		Α							Α													С			Х	Χ
CTD Cascades Nominee (Mauritius) Ltd*																X										
CTD Cascades (Mauritius) Ltd*																Х										
Cim Global Management Services Ltd																Χ					R					
Cim Learning Centre Ltd		Α								R																
Cim Finance Ltd		Χ						Χ			Χ						Α								Χ	
Cim Financial Services Ltd	Α	Α																				Χ	A	Α	С	
Cim Property Holdings Ltd		Χ																								
Cim Property Development Ltd		Χ																								
Cim Forex Ltd		Χ																		Χ				Χ		
Cim Management Services Ltd		Х																								
Cim Agencies Ltd																										
Cim Tax Services Ltd																										
Cim Trustees (Mauritius) Limited																Χ					R	Χ				
Cim Administrators Ltd (ex Cim Corporate Services Ltd)												Х				Χ										
International Management (Mauritius) Ltd																Χ					R	Χ				
IMM Trustees Ltd												Х			Х	Χ		Χ								
Cim Fund Services Ltd (ex IMM Fund Administrators Ltd)*																Χ					R	Α				
Edith Cavell Properties Ltd		Α		Χ	С																	Α				
J. M. Goupille & Co. Ltd		Х												R							R		Χ			
Minimax Ltd																										
Multiconsult Ltd																Χ					R	Х				
Multiconsult Trustees Ltd			Х																							
Orchid Nominees Ltd																										
SWTD Bis Ltd		Α																				Α			Α	
Tiger Nominees Ltd																										
Waterfalls International Ltd		Х																								
Waterfalls Marketing Ltd		Χ												R							R		Χ			
Le Morne Development Corporation Ltd																						С			Х	
San Paolo Ltd					R																	С			Α	
Cim Global Business Holdings Ltd*																Χ					R					
Cim Investment Advisors Ltd*						Χ															R	Χ				
Cim Global Reinsurance Co. Ltd*																Χ					R					
Cim Captive Reinsurance Co. PCC*																					R					
Cim Global Business Singapore Pte*																Χ			Χ							
Key Financial Services Ltd*												Χ														
The Oceanic Trust Co. Ltd*												Х														
Fieldhall Ltd												Χ	Χ		Χ	Χ		Χ								
Hammerfield Nominees Ltd												Χ	Χ		Х	Х		Х								
White Fin Nominees Ltd													Χ		Χ	Χ		Χ								
Conqueror Ltd												Χ	Х		Х	Χ		Χ								
Chronos Ltd													Χ		Χ	Χ		Χ								
Cosign Limited												Х	Х		Х	Х		Х								
Isla Ltd													Χ		Х			Х								
Total Bita																										

# **Notice of Annual Meeting of Shareholders**

Notice is hereby given that the Annual Meeting of Shareholders of Cim Financial Services Ltd "the Company" will be held in La Petite Cannelle, Domaine Les Pailles on Thursday 30 January 2014 at 10.00 hours to transact the following business:

- 1. To consider the Company's Annual Report for 2013.
- 2. To receive the report of Messrs BDO & Co, the Company's auditors.
- 3. To consider and approve the Company's audited financial statements for the year ended 30 September 2013.

### Ordinary Resolution I

"Resolved that the Company's audited financial statements for the year ended 30 September 2013 be hereby approved."

4. To re-elect by way of separate resolutions the following as Directors of the Company: Messrs Marcel Vivian Descroizilles, Paul Ernest Leech, Jean Pierre Claudio Lim Kong, Alexander Matthew Taylor, Colin Geoffrey Taylor, Philip Simon Taylor and Timothy Taylor<sup>1</sup>.

### Ordinary Resolutions II to VIII

"Resolved that Mr [\*] be hereby re-elected as Director of the Company."

- II. Marcel Vivian DESCROIZILLES
- III. Paul Ernest LEECH
- IV. Jean Pierre Claudio LIM KONG
- V. Alexander Matthew TAYLOR
- VI. Colin Geoffrey TAYLOR
- VII. Philip Simon TAYLOR
- VIII. Timothy TAYLOR
- 5. To appoint as Director of the Company, Mr Louis Amédée DARGA<sup>2</sup>, who has been nominated by the Board of the Company.

### Ordinary Resolution IX

"Resolved that Mr Louis Amédée DARGA be hereby appointed as Director of the Company."

5. To appoint as Director of the Company, Mr Olivier JAUFFRET<sup>3</sup>, who has been nominated by the Board of the Company.

### Ordinary Resolution X

- "Resolved that Mr Olivier JAUFFRET be hereby appointed as Director of the Company."
- 7. To appoint as Director of the Company, Mr David SOMEN<sup>4</sup>, who has been nominated by the Board of the Company.

### Ordinary Resolution XI

"Resolved that Mr David SOMEN be hereby appointed as Director of the company."

8. To reappoint Messrs BDO & Co as auditors of the Company to hold office until the next Annual Meeting of Shareholders and to authorise the Board to fix their remuneration for the financial year 2013/2014.

### Ordinary Resolution XII

"Resolved that Messrs BDO & Co be appointed as auditors of the Company to hold office until the next Annual Meeting of Shareholders and that the Board of Directors of the Company be hereby authorised to fix the auditors' remuneration for the financial year 2013/2014."

9. Shareholders' question time.

By order of the Board

### **Cim Administrators Ltd**

Company Secretary

- **Note 1:** A shareholder of the Company entitled to attend and vote at this meeting may appoint a proxy or a representative (in the case of a shareholder company), whether a shareholder of the Company or not, to attend and vote on his/its behalf.
- **Note 2:** The instrument appointing the proxy or the representative should reach the Company Secretary, Cim administrators Ltd, Les Cascades Building, Edith Cavell Street, Port-Louis, by Wednesday 29 January 2014 at 10.00 hours.
- **Note 3:** The Directors of the Company have resolved that, for the purposes of the Annual Meeting of Shareholders and in compliance with Section 120 (3) of the Companies Act 2001, only those shareholders whose names are registered in the share register of the Company as at 3 January 2014 will be entitled to receive this Notice and accordingly be allowed to attend and vote at the Annual Meeting.
- Note 4: A proxy form and a corporate resolution form are included in the 2013 Annual Report.
- **Note 5:** The minutes of proceedings of the Annual Meeting of Shareholders held on 29 March 2013 are available upon request from the Company Secretary.
- 1 Profiles and categories of the Directors proposed for re-election can be found on pages 12 to 15 of the Company's Annual Report 2013.
- $^{2}\,$  A brief profile of the Director proposed for appointment is provided hereunder.
- $^{\rm 3}\,$  A brief profile of the Director proposed for appointment is provided hereunder.
- <sup>4</sup> A brief profile of the Director proposed for appointment is provided hereunder.

Mr Louis Amédée DARGA	Managing Partner, Straconsult Ltd  Age: 62 Fellow of the Institute of Engineers of Mauritius and of the Mauritius Institute of Directors
Mr Olivier JAUFFRET	Partner of an International Law Firm based in Paris  Age: 44  Maîtrise in International Business Law, DESS (Magistère in business, tax law and accounting) and JCE (Diplôme de juriste conseil d'entreprise), Université d'Aix-en-Provence; LL.M University College London
Mr David SOMEN	Managing Director, Virtual IT Limited, England and Strategy Director, Access Kenya Group Limited Age: 48  BA Law, Oxford University, England; MBA Harvard Graduate School of Business Administration

# 101

# CIM FINANCIAL SERVICES LIMITED

# **Corporate Resolution**

MAV	E OF COMPANY:							
WRITTEN RESOLUTIONS IN LIEU OF HOLDING A BOARD MEETING [IN ACCORDANCE WITH ARTICLE OF THE CONSTITUTION OF THE COMPANY/AS PER SECTION 7 OF THE EIGHTH SCHEDULE OF THE COMPANIES ACT 2001] - DATED THIS								
We, the undersigned, being Directors of								
Resolved that Mr/Mrs/Msbe authorised to act as the representative of the Company and to vote on its behalf at the Annual Meeting of Shareholders of Cim Financial Services Ltd to be held in La Petite Cannelle, Domaine Les Pailles on Thursday 30 January 2014 at 10.00 hours and at any adjournment thereof and that its vote on the resolutions set out below be cast as follows:								
	Resolutions	For	Against	Abstain				
I.	Resolved that the audited financial statements of the Company for the year ended 30 September 2013 be hereby approved.							
II.	$Resolved that {\it MrMarcelVivianDESCROIZILLES}\ be\ hereby\ re-elected\ as\ Director\ of\ the\ Company.$							
III.	Resolved that Mr Paul Ernest LEECH be hereby re-elected as Director of the Company.							
IV.	Resolved that Mr Jean Pierre Claudio LIM KONG be hereby re-elected as Director of the Company. $ \\$							
V.	Resolved that Mr Alexander Matthew TAYLOR be hereby re-elected as director of the Company.							
VI.	Resolved that Mr Colin Geoffrey TAYLOR be hereby re-elected as Director of the Company.							
VII.	Resolved that Mr Philip Simon TAYLOR be hereby re-elected as Director of the Company.							
VIII.	Resolved that Mr Timothy TAYLOR be hereby re-elected as Director of the Company.							
IX.	Resolved that Mr Louis Amédée DARGA be hereby appointed as Director of the Company.							
Χ.	Resolved that Mr Olivier JAUFFRET be hereby appointed as Director of the Company.							
XI.	Resolved that Mr Mr David SOMEN be hereby appointed as Director of the Company.							
XII.	Resolved that Messrs BDO $\&$ Co. be appointed as auditors of the Company to hold office until the next Annual Meeting of Shareholders and that the Board of Directors of the Company be hereby authorised to fix the auditors' remuneration for the financial year 2013/2014.							
Direc	tor							
Director								
Director								
Director								
Director								
Note:	1: A shareholder company may appoint a representative (whether a shareholder of the Company or not) to attend	and vote on its l	oehalf.					

If the corporate resolution appointing the representative is returned without an indication as to how the representative shall vote on any particular

The corporate resolution appointing the representative should reach the Company Secretary, Cim Administrators Ltd, Les Cascades Building, Edith

The minutes of proceedings of the Annual Meeting of Shareholders held on 29 March 2013 are available free of charge upon request from the Company Secretary.

resolution, the representative will exercise his/her discretion as to whether, and if so how, he/she votes.

Cavell Street, Port Louis, by Wednesday 29 January 2014 at 10.00 hours.

Note 3:

Note 4:

# **Proxy Form**

- 0	•			
I/We.				
of				
being	g a shareholder/shareholders of Cim Financial Services Ltd (the Company) hereby appoint			
Mr/M	irs/Ms			
of				
Meet hour	iling him/her the Chairman of the Company as my/our proxy to attend and vote for me/oring of Shareholders of the Company to be held in La Petite Cannelle, Domaine Les Pailles and at any adjournment thereof.  desire my/our vote(s) to be cast on the resolutions set out below as follows:			
	Resolutions	For	Against	Abstain
I.	Resolved that the audited financial statements of the Company for the year ended 30 September 2013 be hereby approved.	roi	Agamst	Abstani
II.	Resolved that Mr Marcel Vivian DESCROIZILLES be hereby re-elected as Director of the Company.			
III.	Resolved that Mr Paul Ernest LEECH be hereby re-elected as Director of the Company.			
IV.	Resolved that Mr Jean Pierre Claudio LIM KONG be hereby re-elected as Director of the Company.			
V.	Resolved that Mr Alexander Matthew TAYLOR be hereby re-elected as Director of the Company.			
VI.	Resolved that Mr Colin Geoffrey TAYLOR be hereby re-elected as Director of the Company.			
VII.	Resolved that Mr Philip Simon TAYLOR be hereby re-elected as Director of the Company.			
VIII.	Resolved that Mr Timothy TAYLOR be hereby re-elected as Director of the Company.			
IX.	Resolved that Mr Louis Amédée DARGA be hereby appointed as Director of the Company.			
Χ.	Resolved that Mr Olivier JAUFFRET be hereby appointed as Director of the Company.			
XI.	Resolved that Mr Mr David SOMEN be hereby appointed as Director of the Company.			
XII.	Resolved that Messrs BDO & Co. be appointed as auditors of the Company to hold office until the next Annual Meeting of Shareholders and that the Board of Directors of the Company be hereby authorised to fix the auditors' remuneration for the financial year $2013/2014$ .			
	ture(s)day of			

- **Note 1.** An individual shareholder of the Company entitled to attend and vote at this meeting may appoint a proxy (whether a shareholder or not) to attend and vote on his/her behalf.
- **Note 2.** If the instrument appointing the proxy is returned without an indication as to how the proxy shall vote on any particular resolution, the proxy will exercise his/her discretion as to whether, and if so how, he/she votes.
- Note 3. The instrument appointing the proxy should reach the Company Secretary, Cim Administrors Ltd, Les Cascades Building, Edith Cavell Street, Port Louis by Wednesday 29 January 2014 at 10.00 hours.
- Note 4. The minutes of proceedings of the Annual Meeting of Shareholders held on 29 March 2013 are available free of charge upon request from the Company Secretary.

