

### **Financial Highlights**

#### **REVENUE - CONTINUING ACTIVITIES (RS'M)**



#### PAT - CONTINUING ACTIVITIES EXCLUDING EXCEPTIONAL ITEMS (RS'M)



## **Segment Analysis**

Finance Global Business Property Investments Group elimination

#### **Exceptional Items:**

Profit on disposal of financial assets **Total** 

Revenue				
<b>Unaudited 3 months</b>				
ended December				

#### Profit after Tax Unaudited 3 months ended December

2015	2014	2015	2014
Rs m	Rs m	Rs m	Rs m
323.2	288.5	61.2	62.2
180.7	147.9	53.9	31.8
30.3	27.9	9.5	11.2
133.6	729.3	9.4	24.8
(123.0)	(65.3)	-	-
544.8	1,128.3	134.0	130.0
_	-	47.0	-
544.8	1,128.3	181.0	130.0

## CIM FINANCIAL SERVICES LTD ABRIDGED UNAUDITED FINANCIAL STATEMENTS Quarter ended 31 December 2015



#### **Statement of Financial Position**

## Unaudited December

#### **Audited September**

#### **ASSETS**

#### Non current assets

Property, plant and equipment
Investment properties
Intangible assets
Investment in associates
Investment in joint venture
Investment in financial assets
Non current receivables
Net investment in leases and other credit agreements
Retirement benefit assets

#### **Current assets**

Inventories
Consumable biological assets
Net investment in leases and other credit agreements
Trade and other receivables
Investment in financial assets
Bank balances and cash

### **EQUITY AND LIABILITIES**

#### **Capital and reserves**

Stated capital Retained earnings Other reserves Equity attributable to owners of the parent Non controlling interests Total equity

#### Non current liabilities

Borrowings Deferred taxation Retirement benefit obligations

#### **Current liabilities**

Borrowings Trade and other payables Dividends payable Current tax liabilities

2015	2014	2015
Rs m	Rs m	Rs m
1,432.4 533.7 637.7 95.3 89.9 385.2 224.0 2,515.9 6.7	1,455.4 556.4 659.6 27.1 92.5 753.2 112.7 2,123.5 9.6	1,491.7 533.7 646.4 92.0 95.2 385.2 121.5 2,130.6 10.1
5,920.8	5,790.0	5,506.4
13.8 1.8 2,681.5 1,440.4 290.0 698.8	336.9 1.7 2,164.6 1,471.4 - 639.6	422.4 1.8 2,285.1 1,302.7 290.0 953.9
5,126.3	4,614.2	5,255.9
11,047.1	10,404.2	10,762.3
680.5 2,202.9 321.6 3,205.0 389.0 3,594.0	680.5 1,825.6 283.5 2,789.6 396.2 3,185.8	680.5 2,018.5 318.6 3,017.6 391.0 3,408.6
2,610.9 4.5 96.2 2,711.6	2,027.0 2.1 90.0 2,119.1	2,490.7 7.0 107.4 2,605.1
2,908.5 1,773.4 - 59.6	3,223.8 1,820.3 - 55.2	2,992.4 1,582.1 136.1 38.0
4,741.5	5,099.3	4,748.6
7,453.1	7,218.4	7,353.7
11,047.1	10,404.2	10,762.3

## CIM FINANCIAL SERVICES LTD ABRIDGED UNAUDITED FINANCIAL STATEMENTS Quarter ended 31 December 2015



#### **Statement of Profit or Loss**

Unaudited
3 months ended
December

Audited Year ended September

Revenue
Profit from operations
Finance costs
Share of results of associates
Share of result of joint venture
Profit before taxation
Exceptional items:
Profit on disposal of financial assets
Profit before taxation
Taxation
Profit for the period/year

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Owners of the parent Non controlling interests

Earnings per share	Rs.
Earnings per share (adjusted for exceptional items)	Rs.

Dividends per share Rs.

Number of ordinary shares used in calculation

2015	2014	2015			
Rs m	Rs m	Rs m			
544.8	1,128.3	4,103.8			
221.5 (68.1) 4.8	218.4 (66.1) 0.6	942.2 (271.5) 4.0			
(0.2)	0.8	3.5			
158.0	153.7	678.2			
47.0 205.0	153.7	678.2			
(24.0)	(23.7)	(110.5)			
181.0	130.0	567.7			
183.0	132.0	574.9			
(2.0)	(2.0)	(7.2)			
181.0	130.0	567.7			
0.27	0.19	0.84			
0.20	0.19	0.84			
_	-	0.31			
680,522,310	680,522,310	680,522,310			

### **Statement of Profit or Loss and Other Comprehensive Income**

Unaudited
3 months ended
December

Audited Year ended September

Profit for the period/year	Profit	for	the	period/year	
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#### Other comprehensive income

Items that will not be reclassified to Profit or Loss:
Remeasurement of defined benefit obligations
Items that may be reclassified subsequently to Profit or Loss:

Exchange difference on translation of foreign entities Movement in reserves of associates Gains/(losses) arising on cash flow hedges

Other comprehensive income for the period/year,

net of tax

Total comprehensive income for the period/year

#### **Attributable to:**

#### **Owners of the parent**

Non controlling interests

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2015	2014	2015
Rs m	Rs m	Rs m
181.0	130.0	567.7
-	-	(5.7)
0.3 (1.5) 5.6	3.0 - 0.5	7.7 (0.3) (2.1)
4.4	3.5	(0.4)
185.4	133.5	567.3
40-4	105.5	574.5
187.4 (2.0)	135.5 (2.0)	574.5 (7.2)
185.4	133.5	567.3

## CIM FINANCIAL SERVICES LTD ABRIDGED UNAUDITED FINANCIAL STATEMENTS Quarter ended 31 December 2015



#### **Statement of Cash Flows**

Unaudited 3 months ended December

**Audited Year ended** September

Net cash flow (used in)/generated from operating activities

Net cash flow used in investing activities Net cash flow generated from/(used in) financing activities

Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents - opening

Cash and cash equivalents - closing

2015	2014	2015
Rs m	Rs m	Rs m
(81.1)	148.7	414.1
(117.7)	(53.3)	(122.9)
93.9	0.9	(47.3)
(104.9)	96.3	243.9
618.5	374.6	374.6
513.6	470.9	618.5

## **Statement of Changes in Equity**

			Revaluation reserves	Other reserves	Actuarial losses	Retained earnings	Attributable to owners of the parent	Non controlling interests	Total Equity
Rs m			1						
At 1 October 2015	680.5	248.0	82.5	4.4	(16.3)	2,018.5	3,017.6	391.0	3,408.6
Profit/(loss) for the period	-	-	-	-	-	183.0	183.0	(2.0)	181.0
Other comprehensive income for the period	_	-	-	4.4	-	-	4.4	-	4.4
Total comprehensive income for the period	_	-	-	4.4	-	183.0	187.4	(2.0)	185.4
Deconsolidation of group companies	-	(2.4)	1.0	-	-	1.4	-	-	_
Total transactions with owners of parent	_	(2.4)	1.0	-	-	1.4	-	-	_
At 31 December 2015	680.5	245.6	83.5	8.8	(16.3)	2,202.9	3,205.0	389.0	3,594.0
At 1 October 2014	680.5	209.0	82.5	(0.9)	(10.6)	1,693.6	2,654.1	398.2	3,052.3
Profit/(loss) for the period	-	-	-	-	-	132.0	132.0	(2.0)	130.0
Other comprehensive income for the period Total comprehensive income for the period	-	-	-	3.5	-	-	3.5	-	3.5
		_	-	3.5	_	132.0	135.5	(2.0)	133.5
At 31 December 2014	680.5	209.0	82.5	2.6	(10.6)	1,825.6	2,789.6	396.2	3,185.8

## CIM FINANCIAL SERVICES LTD ABRIDGED UNAUDITED FINANCIAL STATEMENTS



Quarter ended 31 December 2015

# Cim Group reports a healthy growth of 22% in Profit After Tax (PAT), excluding exceptional items and discontinued activities for its first quarter

Group revenue on an adjusted basis after disposal of The Brandhouse Limited (TBH) in October 2015, has increased by 19%. This growth is encouraging with improvement across all our businesses as the Group is now focused on its activities as a financial service provider in line with its strategic intent. Similarly, PAT from continuing activities and before exceptional items has grown by a healthy 22%. Group PAT, including the exceptional gain from the TBH disposal of Rs 47.0m, grew by 39% over history.

Revenue generated by the Finance segment grew by 12% to Rs 323.2m. This has helped to contain the impact of the margin compression in that sector. PAT for this cluster fell marginally by 2% to Rs 61.2m.

The Global Business segment continued to perform well with revenue up 22% to Rs 180.7m and PAT reaching Rs 53.9m for the quarter, a 69% improvement over last year. The improved performance is due to an increase in billings and to sustained US dollar strength.

Revenue from the Property businesses increased by 9% to Rs 30.3m. However, PAT for the quarter was 15% lower than last year at Rs 9.5m, the adverse variance being due to a tax credit received in December 2014 which did not recur this year.

The Investments segment posted revenue of Rs 133.6m, significantly below last year following the disposal of TBH as highlighted above. This segment now comprises of the Group Corporate Office and our investments in non-core subsidiaries and associated companies. PAT for the Investments segment was Rs 9.4m.

The Board is also pleased to announce that Ms Teresa Hilary Clarke has been appointed as independent director of Cim Financial Services Ltd. Ms Clarke is the Chairman and Chief Executive Officer of Africa.com, the largest Africa-related website with over one million visitors per month. Ms Clarke also sits on President Obama's Advisory Council on Doing Business in Africa.

The positive results of this first quarter of the new financial year and the healthy balance sheet of our businesses provide renewed impetus to the Group in the pursuit of its long term objective of sustained growth.

#### By order of the Board Cim Administrators Ltd Company Secretary

#### 11 February 2016

The abridged financial statements of the Group are unaudited and have been prepared using the same accounting policies as the audited statements for the year ended 30 September 2015, except for the adoption of published Standards that are now effective

These abridged financial statements are issued pursuant to Listing Rule 12.20 and the Securities Act 2005.

Copies of the statement of direct and indirect interests of Officers pursuant to rule 8(2)(m) of the Securities (Disclosure Obligations of Reporting Issuers) Rules 2007 and the financial statements are available free of charge upon request made to the Company Secretary at the registered office of Cim Financial Services Ltd.

The Board of Directors of Cim Financial Services Ltd accepts full responsibility for the accuracy of the information contained therein.

Cim Financial Services Ltd

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